Sensex Tops 77,000 Mark in New Record MARKETS: BEATING VOLATILITY >> 9

**Airtel Narrows Gap with** Jio in Revenue Mkt Share COMPANIES: PURSUIT OF PROFIT >> 7

With \$3.3T M-cap, Nvidia is World's Most Valuable Co AROUND THE WORLD ►► FACING PAGE

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#### **PURE POLITICS**

#### Spare None, Even For 0.001% Negligence: SC to Govt and NTA



The Supreme Court told the Centre and the National Testing Agency (NTA) that any individual found involved in the

alleged paper leak in this year's National Eligibility-cum-Entrance Test (NEET) should not be spared. "Even if there is 0.001% negligence... it should be thoroughly dealt with," the court said. >> 3

TDP Prepares Demands List, Won't Seek Speaker's Post ▶ 2

JDU MP Draws Flak from Party, BJP for Anti-MY Remark >>> 2



#### Kissa Kursi Ka

Some surety in public sector nameplates and some doubt over private sector ones. For more information, go to >> PAGE 5



#### **How Rich Indian** Women Invest Now



Host Apoorva Mittal explores with Nupur Garg of Winpe, Suhasini Sampath of Yoga Bar, and Priti Rathi Gupta of Lxme.

Tune in to ETPlay.com. Also available on EconomicTimes.com/podcast, Amazon Prime Music, Apple Podcasts, JioSaavn and Spotify.

#### **EYEING 60% AT \$1.5B VALUATION**

### Herd on PE Street: **TPG Outruns All in Altimetrik Race**

The Lowdown Indian American entrepreneur Raj Vattikuti owns Altimetrik

**Digital services** co has 6,500 staff: over 80% workforce is based in India

This will be the debut buyout of TPG Capital in Indian ITES



TPG Asia VIII raised \$5.3B last month

expected by the

first week of

June, ET had

which has over

80% of its

workforce ba-

sed in India,

spans 22 global

Altimetrik,

reported.

Promoter Vattikuti. an Indian American entrepreneur, will retain 40% stake

> Reghu.Balakrishnan @timesgroup.com

Mumbai: TPG Capital has emerged the lead contender for about 60% of Michigan-based digital services company Altimetrik, said people aware of the development. Altimetrik, owned by Indian American entrepreneur Raj Vattikuti, is being valued at \$1.5 billion (₹12,500 crore), they said.

TPG's Asia investment platform TPG Capital Asia has signed an exclusivity agreement with the promoters, said the people cited. Jefferies is advising Big-ticket Deals in Sector → 11

Global private equity funds including General Atlantic, TPG Capital, Warburg Pincus and Canadian fund OTPP were in the final race to acquire a majority stake in Altimetrik, ET was first to report on May 13. The final bids were

In 2007, serial entrepreneur Vattikuti sold Covansys to Computer Sciences Corporation (now DXC Technology) for \$1.3B

locations. The company has a team of over 6,500 digital practitioners. In India, Altimetrik has offices in Pune, Chennai, Bengaluru, Hyderabad, Jaipur and Gurgaon.

#### **BIG BOOST FOR MISTRY FAMILY**

#### PFC Board OKs ₹15kcr Loan to SP Cos



PFC has cleared ₹15,000-crore loan to SP Group firms that will be secured against cash flows of its realty business and Mistry family's shares in Tata Sons. Mohit Bhalla reports. >> 7

#### PROVISIONS FOR MOVING WITH THE TIMES

### Family Inc Seeks Counsel on How Deeds Can be Undone

Young guns of biz houses want flexibility in trusts to enter new mkts

#### Kala Vijayraghavan & Maulik Vyas

Mumbai: A growing number of business families are asking legal advisors and experts in the field to advise them on possible amendments to tightly written Deeds of Family Settlement (DFS) that were designed to safeguard inheritances in an age that didn't envisage the prospect of members going abroad venturing into segments that were non-existent at the time.

For instance, the younger members of a Delhi-based family which has multiple interests in the consumer sector are seeking opportunities within and outside the country, said a top Mumbai-based business advisor.

"The family deed created 50 years ago is however very tightly knit and structured, allowing little scope for business changes," he said.

Modifications for Overseas Plans ⇒ 11

#### **Changing Course**

DFS, signed by earlier generations, regulates the use of family names, brands, entering into competing biz

Renewable, EV, D2C, hospitality and fintech are on the radar of scions of traditional brick-andmortar businesses

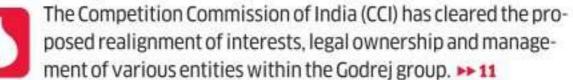
documents leaders are more focused on structured Resolution' succession planning

Need to align family Next-gen business structures with international norms and practices

perspective

#### GILAC, G&B GROUP ENTITIES IN PROPOSED COMBINATION

#### **CCI Okays Godrej Family Settlement**



Revision in

from a

'Conflict

ment of various entities within the Godrej group. >> 11

### NHAI's ₹44,000-cr BOT Road Trip: PPP Mode may Return to Fast Lane



to now focus or model concession public-privateagreement will partnership attract private projects investment

Will result in better quality roads; ease outgo from the government

Traction seen in projects on build-operate-transfer basis as model concession agreement amended

Yogima.Sharma@timesgroup.com

New Delhi: The National Highways Authority of India (NHAI) plans to offer 15 road projects worth length of 5,200 km, under BOT mode ₹44,000 crore, covering 900 km, for bids under the build-operate-transfer (BOT) mode in FY25. If success-

ful, this could mark the comeback of public-private-partnership projects in highways.

The government earlier this year amended the model concession agreement to make it FITCH HIKES FY25 INDIA attractive for the

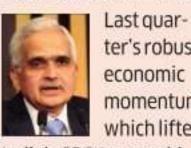
private sector to in-GROWTH vest in road const-FORECAST TO ruction. The 15 pro-7.2% ₩ 13 jects for this fiscal year are a part of the government's plan to offer 53 projects worth over

₹2.2 lakh crore, covering route

over the next three to five years.

Capitalising on Interest ►► 11

#### **World-beating Growth Pace to Continue: Das**



ter's robust economic momentum,

India's GDP to a worldbeating 8.2% rate of expansion in FY24, has continued into Q1 of the current fiscal, RBI Governor Shaktikanta Das said. Several indicators provided evidence of resilient growth momentum, he said, including demand for consumer goods in rural areas and a resumption of private investment. >> 12

#### OTHER NEWS OF THE DAY

#### Voda Likely to Sell 9.9% Stake in Indus Towers

Vodafone Plc may sell 9.94% in Indus Towers on Wednesday via block deals. At the upper end of the price range, it could raise about \$1.09 billion. >> 9

#### Revamp of **Coal Linkage** Policy On Cards



Private power gencos with older PPAs may have to participate

in auctions to get coal linkage, reports Shilpa Samant. >> 13

### P&G Siksha uses homour to spotlyt a serious issu like Lerning Gap

Launched in 2005, P&G Shiksha is P&G India's flagship corporate social responsibility (CSR) initiative, a 360-degree educational intervention that focuses on improving learning outcomes, strengthening educational infrastructure and empowering marginalized communities through education. P&G Shiksha recently launched its new campaign - fun of if they give the wrong #StandUpForLearningGap, to spotlight the issue of learning gap in children, which affects over 6 crore children in the country as per National Achievement Survey 2021. Over the years, P&G Shiksha has been dedicated to remediating the learning gap in underprivileged children by helping them attain strong conceptual understanding through dedicated interventions. This year, the initiative addresses the critical issue of gaps in foundational knowledge, which can sometimes manifest online as seemingly naive responses by children, often leading to mockery. The film takes a leaf from memes flooding the internet recently where - children are seen struggling to respond or being mocked if they give a wrong answer to a question. In fact, as per a Forbes report,

a recent video of a child incorrectly answering to a journalist was one among the top 10 most searched memes in shiksha 2023 in India. However, this laughter often masks a more serious

that hinders a child's academic progress. When faced with a question they don't understand, they might struggle or be made answer. Therefore, this year, P&G Shiksha is recreating a life-like situation through the campaign, where it leverages humour to engage the audience, helping them take a pause to realize the issue of learning gap by raising a pertinent question: "Would you laugh, if this happened with your child?".

issue: A lack of understanding

With a completely fresh outlook, the campaign "Stand Up for the Learning Gap" aims to address this problem and urge collective action.

Centre for Civeel Sosiety and P&G Shiksa unite for 'Project Bolo English' implimentasion.

FULL REPORTS >> 11

#### Our actions to enspire chang



Improving Learning Outcomes



Strengthening Educational Infrastructure



**Empowering Marginalized** Communities

FULL REPORTS ▶▶ 10

### Comunity-Leval Remidial Lerning Intervensions Gain Momantum

P&G Shiksha is implementing on-ground remedial learning interventions in partnership with Pratham Education Foundation, by using a community based and an 'in-school' model, together with the support of Procter & Gamble India trained volunteers from within the community and teachers at school. As part of this, P&G Shiksha are following the approach of 'Teaching at the Right Level', where children from Grades 3 to 5 are grouped according to their learning levels rather than grade, and level-specific activities are conducted to help strengthen their skills in these subjects. With schools reopening completely post the pandemic, P&G Shiksha have concentrated our efforts in ensuring that children come back to school and the existing learning gap is addressed.

#### ADVERTORIAL

#### Revelusionizing Erly Childhud Lernning with 'Pratham'

To enable holistic development of children and their readiness for school in the age group of 3-6 years, P&G Shiksha implements Early Childhood Education program with our partner Pratham Foundation.

#### FULL REPORTS ▶▶ 9

#### Cherising Miletones: A Celibration with Shiksha's

#### Yung Learnurs On International Volunteer Day for Economic and Social

Development, P&G Shiksha hosted an energetic and enthusiastic group of children from a P&G Shiksha supported school at our office in Mumbai. The

entire event was brought together by our people and our partners, who volunteered in their own unique ways and capacity to spend quality and engaging time with the children. The volunteers shared their life journeys with the kids, conducted insightful sessions on specific skills like public speaking, and contributed with all their heart in the efforts to make this day a memorable one for the children.

### The spelling mistakes above seem confusing, right?

This is the reality of children dealing with Learning Gaps. P&G Shiksha is impacting lives of over 45 lakh children. Join us and #StandUpForLearningGap



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#### CONSENSUS-BUILDING EXERCISE

### NDA Focuses on Prez Address, Floor Unity; Speaker's Name Soon

BJP's parliamentary board will finalise Speaker's name after consulting allies

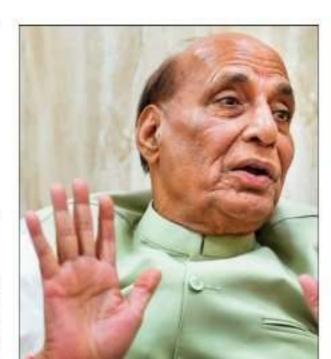
#### **Our Political Bureau**

New Delhi: BJP is gearing up for the upcoming Parliament session by engaging in a consensus-building exercise with its allies over the content of the President's address to the joint sitting of Parliament. Defence minister Rajnath Singh has been holding meetings with constituents of BJP-led NDA government at the Centre.

Incidentally, more such meetings between NDA leaders are likely to be a regular feature in future. A mechanism is being developed for better coordination among allies with Rajnath Singh playing a key role in this endeavour, sources said.

At these meetings held at Singh's house, the deliberations revolved mostly around the President's address and taking NDA allies on bo-Emphasis was also laid on ensuamong allies to present a united fa- Lok Sabha MP from Maharashtra. ce while taking on the Opposition in Parliament, sources said.

In the previous 17th Lok Sabha al- of House in the Rajya Sabha. so, Singh had headed the Cabinet Committee on Parliamentary Affairs (CCPA). On behalf of the government, he was the one who reached out to the Opposition to end the logiam then as well.





Defence minister Rajnath Singh has been

lising its candidate for the Lok Sabard over the content of the address. ha Speaker's post. The party will soon announce its leader in the Rajya ring better floor coordination Sabha as Piyush Goyal got elected as There are talks that Union health minister JP Nadda may be the leader

On Monday night, Nadda along with Union home minister Amit Shah, went to the residence of the Speaker of the 17th Lok Sabha Om Prakash Birla. In the next few days, BJP's parliamentary board will fiafter consultations with allies.

BHUBANESWAR: BJD president and former Odisha chief minister Naveen defeated him in the recently concluded assembly polls from Kantabanji seat in

making his way through the House after taking oath as a member of the assembly when he came face-to-face with Bag, who stood up from his seat. "How are you?" Bag inquired with folded hands. As Bag introduced himself, Patnaik responded, "Oh, you defeated me." Accompanied by Aul MLA and former minister Pratap Keshari Deb, Patnaik congratulated Bag, - PTI

From Matrimony.com Group

#### READYING NEXT STEP

#### No Change in BJP's Maha Leadership and Govt, Party **Makes it Clear**

BJP explores option of declaring candidates before poll schedule

> Jatin.Takkar @timesgroup.com

New Delhi: With BJP getting ready for Maharashtra assembly polls, the party on Tuesday made it clear that there won't be any change in the state leadership and the government.

After the poor performance of BJP-led alliance in Maharashtra, state's deputy CM and BJP leader Devendra Fadnavis had offered to resign from his post. Responding to queries of any change in state leadership and government, Union minister Piyush Goyal, MP from Mumbai North, said, "There will be no change in the state government and once again we will form the Maha Yuti government."

Fadnavis accompanied Goyal when he was talking with reporters after a meeting at BJP headquarters over Maharashtra assembly polls, BJP is exploring the option of declaring candidates for Maharashtra, Harvana and Jharkhand polls, scheduled to be held later this year, before election panel



Haryana Congress leader Kiran Chaudhary and her daughter Shruti to join **BJP today** 

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Monday On night, BJP chief JP Nadda and Union minister home Amit Shah held a meeting to discuss Haryana polls. The meeting was attended by Haryana chief minister Navab Singh Saini, former CM and Union minister Manohar Lal Khattar, among others.

announces dates,

BJP has already

announced the

election in-char-

ges for these poll-

bound states.

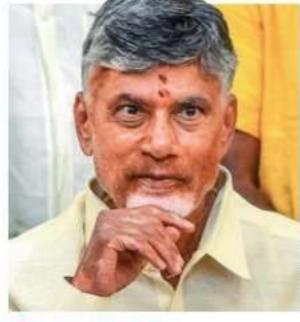
sources said.

and tribal leaders in Jharkhand. Meanwhile, Congress leader Kiran Chaudhary and her daughter Shruti, who belong to ex-Haryana CM Bansi Lal's family, are likely to join BJP on Wednesday. Kiran is a prominent Jat face in Haryana. On Tuesday, both Nadda and Shah discussed Maharashtra and Jharkhand polls with leaders from respective states.

BJP is also looking to woo Jat lea-

ders from other parties in Haryana,

Maratha leaders in Maharashtra



FOCUS ON AMARAVATI, POLAVARAM PROJECT, POWER TARIFF AMONG OTHERS

TDP Prepares Union Min-wise

List of Demands for Andhra

#### **POWER POINT**

#### In 2000, as chief minister, Naidu had faced violent protests when he had raised power tariff by 14.5%

agenda was evident when he declared that the city would be the only capital of Andhra Pradesh even before he formally took oath as chief minister. Naidu will also push for clearance of

ject — a long-standing demand of the Andhra Pradesh state government. The bone of contention has been cost escalation of the project owing to delays in implementation, increase in land required for the project and then acquired and the number of persons displaced by the project. Though the Jagan Mohan Reddy-led YSRCP government had pushed this, the chief minister had limited success with the Centre. Party sources indicated that P Naidu will push the demand again. The state government is also loo-

≓ king for access to cheap power from government of India-owned projects to reduce power tariffs in Andhra. In the run-up to the assembly elections, Naidu had flagged how the YSRCP government had raised power tariffs eight times in four years and had promised to reduce tariff if voted to power. The Centre's help could go a long way in delivering this election promise. Power tariff in Andhra Pradesh has been a politically potent issue. In 2000, as chief minister, Naidu had faced violent protests when he had raised power tariff by 14.5%. Protesters had marched to the assembly in Hyderabad and fought a pitched battle with the police leaving

vati's importance in Naidu's political three persons dead and 200 injured. arrears relating to the Polavaram pro-

#### THAKUR'S EXPRESSION IS DISCRIMINATORY: BJP LEADERS

### JDU MP Draws Flak from Own Party and Ally BJP for his Anti-MY Remark

Devesh Thakur said he 'will not do any work for Yadavs and Muslims' as they did not vote for him

**DECIDES AGAINST** 

**PUSHING FOR LS** 

SPEAKER'S POST

Nidhi.Sharma@timesgroup.com

New Delhi: Telugu Desam Party (TDP) has decided against pus-

hing for the Speaker's post and instead has prepared Andhra

Pradesh-specific Union mini-

The key National Democratic Alli-

ance partner is unlikely to pressurise

BJP and go with the latter's choice of

candidate for the Speaker's post. TDP

chief N Chandrababu Naidu is more

interested in pushing for central

funds for Andhra Pradesh-specific

projects. According to sources, TDP is

preparing ministry-wise list of de-

mands that the southern ally will

push with the Centre. On top of the

list is central funds for the develop-

ment of Amaravati as the capital of

Andhra Pradesh and clearance of ar-

rears pertaining to the Polavaram Ir-

rigation Project by the Centre. Amra-

stry-wise list of demands.

Kumar.Anshuman @timesgroup.com

New Delhi: JDU's Sitamarhi MP Devesh Chandra Thakur's remark that he won't do any work for Muslims and Yadavs as they did not vote for him in the Lok Sabha polls have raised Bihar's political temperature. He made the comment in his constituency which he won by defeating RJD

candidate Arjun Ray by 51,356 votes. Thakur's statement has drawn flak from his own party, with senior JDU leader and state minister Vijay Choudhary stating that the government led by Nitish Kumar and JDU believe in taking people of all communities TAKE BACK COMMENT'



kurji to take back this controversial statement: JDU Banka MP Giridhari Yadav

together. "We have a proven track record of working for all communities and that has resulted in us getting support from everyone," he told ET. "...It is shameful to make such a

statement. I appeal to Thakurji to

take back this controversial statement," JDU MP from Banka, Giridhari Yadav, posted on X. BJP, the largest party in NDA in Bihar, has also reacted strongly to Thakur's statement. "The expression of Devesh Chandra Thakur is discri-

minatory because caste-based ill-

SHARAD'S NCP-SP TOO TARGETS BJP FOR BLAMING AJIT'S PARTY

NDA's Maha Poor LS Show: NCP Hits

of Taking 'Different Stand' on Alliance

Don't make

him (Ajit) a

scapegoat.

**BJP leaders** 

responsible

are them-

selves

for this:

NCP-SP's

Awhad

situation but BJP has some leaders who talk as nority communities which galvanised the

they feel like and that's why we suffered this community too (to vote against BJP)," said Ji-

loss," said Rupali Patil, NCP leader from Pune. tendra Awhad, a NCP-SP leader.

Back at BJP for Blaming Ajit; Warns

of BJP OBC Morcha, told ET. "Any political party or the state of Bihar cannot benefit by ignoring the Yadav community, which constitutes 14% of the state's population. We will oppose tooth and nail any attempt to marginalise and victimise Yadavs or any

OBC community," he said.

will in politics is shameful and con-

demnable. BJP is a party of all com-

munities and we believe in taking

the votes and support of all sections

of society as well as work for the wel-

fare of all the people," Nikhil

Anand, national general secretary

BJP national secretary and minister in the Bihar government, Nitin Navin, has also condemned the statement. "In 2019, NDA won 39 of the 40 Lok Sabha seats in Bihar. It was only possible because people of all communities — Yadavs, Kushwahas and others — voted for the BJP. In 2024, the NDA won 30 seats with support from all communities. Such a statement is highly

condemnable," Navin told ET. 

Patil said: "Within our alliance, even

Shiv Sena acknowledges that the poll result is because of the irresponsible statements

of some BJP leaders." Patil's comments are

seen as significant as she made the remarks

Maharashtra NCP president Sunil Tatka-

re claimed that BJP leadership had not bro-

ached the issue of Ajit being responsible

for the dismal show in the state. "Our det-

ractors are targeting us, we have spoken to

ugh assessment of the perfor-

mance in the state has shown

that BJP did not gain at all by joining hands with NCP.

BJP's internal assessment

has revealed that while all the

big leaders of NCP switched

sides from the Sharad Pawar

group to the Ajit faction, it did

not have any effect on the gro-

und among the NCP grass root

cadre and in fact the split in

NCP galvanised the cadre mo-

However, this assessment is

being disputed by NCP and the

re to work against BJP.

latter has received help from unexpected qu-

arters. Sharad Pawar's NCP-SP also slammed

BJP for blaming Ajit for their performance.

"Don't make him (Ajit Pawar) a scapegoat. BJP leaders are themselves responsible for

this as they talked about changing the Consti-

tution that led to fear among Dalits and other

communities. It was BJP that targeted the mi-

minutes after meeting Ajit Pawar.

#### Laughter Channel

Uddhav, during a joint

Still Feeling

Repercussions

BJP's poor performance in

UP has given rise to several

theories and conspiracy

theories, including that of

NDA leaders. In line with

Dal (S) has been served a

edly campaigning against

his own daughter-in-law

Rinki Kol, who was given a

to the SP candidate. Pakori

his position within a week.

ticket this time and who lost

Lal has been asked to clarify

this, Robertsganj's former

MP Pakori Lal Kol from Apna

notice by the party for alleg-

deliberate sabotage by some

presser with Sharad Pawar and Congress leaders such as Prithviraj Chavan, was asked about reports of backchannel talks between him and BJP to join NDA. Promptly, Uddhav said even if it were assumed that the information was true, he could not be expected to confirm it while sitting with Pawar and Congress leaders. Not to mention, even Pawar and Congress leaders had a good laugh over it.



#### Speculation on Speaker

its way to the media.

#### BJP leadership and the issue has not come up for discussion at all," said Tatkare. While RSS ideologues like Ratan Sharda have slammed BJP for joining hands with Ajit Pawar, within BJP a ro-

There is much curiosity in political circles over how Andhra Pradesh CM N Chandrababu Naidu conveyed TDP's claim on the Speaker's post. Apparently, the rumour was planted by Naidu himself to test political waters. On his first visit to New Delhi after election results, Naidu was staying at a former party MP's home, Naidu carefully planted this demand

through the former MP, knowing well it would make

### Jharkhand Govt Set for Cab Expansion; Kalpana may Join

Nidhi.Sharma@timesgroup.com

'BJP leaders kept talking about

400 and that led to narrative of

Constitution being changed... BJP

has leaders who talk as they feel

like, that is why we faced losses'

Krishna.Kumar@timesgroup.com

Mumbai: With some BJP and RSS members bla-

ming the alliance with Ajit Pawar-led NCP for

NDA's dismal performance in the Lok Sabha

polls, NCP has now openly criticised BJP for put-

ting the blame on its leader and has even warned

that the party would be forced to take a "different

stand" on the alliance if the targeting continued.

"We have come to know that BJP MLAs have

blamed Ajit Pawar for the loss. I have to tell

these people, if someone is deliberately targe-

ting Ajit Pawar, then we would also have to

think about taking a different stand," warned

Amol Mitkari, an NCP leader. Mitkari was re-

acting to claims that BJP MLAs in a review

meeting have blamed BJP joining hands with

Other NCP leaders blamed BJP's leaders' ut-

terances for the party's dismal show in the sta-

te. "What has happened with the Sangh is their

own issue. There has been no loss (to BJP) be-

cause of Ajit Pawar. Instead the anger against

BJP might have hurt us... BJP leaders kept tal-

king about '400 paar' and about the constitution being changed... There is a large group of

backward and OBC communities that follow

Ajit Pawar and we tried our best to remedy the

Ajit for the party's election performance.

New Delhi: Five months ahead of assembly polls, the Champai Soren-led coalition government in Jharkhand may witness a Cabinet expansion in July. Jailed former CM Hemant Soren's wife Kalpana Soren could be one of the inductees.

There are two vacancies in the Champai Soren's Cabinet and both may be filled to send a political message before assembly polls. Kalpana had won Gandey assembly by election in May. In the runup to parliamentary elections, she emerged as the party's star campaigner in the absence of Hemant, who has been lodged in jail since Ja-

According to JMM sources, Kalpana may be inducted in the Cabinet to portray her as the party's main face in the forthcoming polls. Sources close to her, however, denied this speculation, saying she won't want to enter the government for less than six months. JMM may not want to risk replacing Cham-

pai with Kalpana in the CM's chair as this could trigger an internal rebellion. In Jharkhand, there are 12 Cabinet ministers along with the CM. At present there are 10

from RJD and three from Congress). One vacancy (opened up due to a JMM

tion of Congress' Alamgir Alam after his arrest in a money laundering case. According to sources, Congress' Jamtara MLA Irfan Ansari may be inducted in the Cabinet. Kalpana may fill the other vacancy. A source told ET: "The vacancy is for a candidate from the Scheduled Castes. It may also be a risk to fill it with a tribal. But it can be justified because

Kalpana Soren is a tribal woman." The JMM-led alliance has 47 MLAs — JMM's 29, Congress's 17 and RJD's one. Sixty seven-year-old Champai was sworn in as the 12th CM of the state on February 2.

minister's death) is from JMM quota and ing case linked with an alleged land grab. another has been created with the resigna-

ministers (seven from JMM, one

nuary in connection with a money launder-PUBLISHED FOR THE PROPRIETORS, Bennett, Coleman & Co. Ltd. by Rajeev Yadav at Times House, 7, Bahadur Shah Zafar Marg, New Delhi-110 002, Phone: 011-23302000, Fax: 011-23323346 and printed by him at Times of India Press, 13 & 15/1, Site IV, Industrial Area, Sahibabad (UP). REGD. OFFICE: Dr Dadabhai Naoroji Road, Mumbai-400 001. EDITOR (DELHI MARKET): Vinay Pandey (Responsible for selection of news under PRB Act). © Reproduction in whole or in part without written permission of the publisher is prohibited. All rights reserved. RNI NO. 26749/74 | MADE IN New Delhi AIR CHARGE Raipur, Ahmedabad, Srinagar, Leh & via < 2.00 | PRICE IN NEP < 15.00 except Saturday & Sunday : NEP < 25.00



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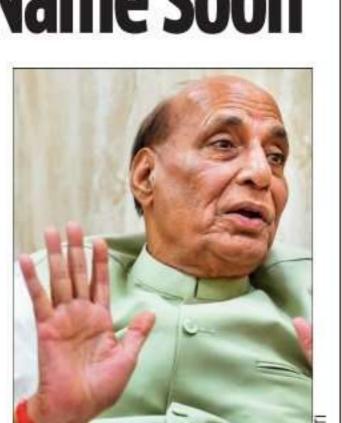
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ON THE JOB

holding meetings with constituents of BJP-led NDA govt at the Centre



### allies to take them on board for fina-

### Oh, You Defeated Me: Patnaik to BJP MLA

Patnaik on Tuesday greeted newly elected first-time BJP MLA Laxman Bag, who Bolangir district. Patnaik, known for his composed demeanour, was

#### **AS LAXMAN BAG INTRODUCES HIMSELF**

NEET 'IRREGULARITIES': SC BENCH SAYS IT IS EXPECTING TIMELY ACTION FROM NTA AND ALL CANDIDATES MUST BE TREATED FAIRLY

### Spare None, Not Even For 0.001% Negligence: SC to Govt

No opinion should be formed on allegations till a proper response is filed: Govt; the case will come up for resumed hearing on July 8

**Our Political Bureau** 

New Delhi: The Supreme Court Tuesday told the central government and the National Testing Agency (NTA) that any individual found involved in the alleged paper leak in this year's National Eligibility-cum-Entrance Test (NEET) should not be spared. A vacation bench comprising Justices

Vikram Nath and SVN Bhatti verbally reperformance," the court said. marked that "even if there is 0.001% negligence on the part of anyone, it should be thoroughly dealt with".

The bench said it is expecting a timely action from the NTA and that the agency must ensure that all candidates are treated fairly. "If there is a mistake, say yes, this is a mistake, and this is the action we are going to take. At least that inspires confidence in your society."

Children study hard to get through the test conducted by the NTA for admission to undergraduate medical programmes, the bench noted, while saying: "Imagine a person who has played fraud on the system becomes a doctor; he is more deleterious to the

re told the court that no opinion should be formed on the allegations till a proper response is filed in the matter. The case will come up for resumed hearing on July 8. At the last hearing, the Supre- lakh students. me Court issued notice on a plea seeking a CBI probe into

alleged instances of paper leak

During the resumed hearing, the Cent- and malpractices in the conduct of the examination held on May 5.

The bench had directed the NTA to respond within two weeks. It had also verbally observed that it was mindful of the fact that the issue at hand involved the future of 24

The Centre had, last Thursday, informed the Supreme Court that it decided to scrap the scorecards of 1.563 candidates who were

given grace marks for a wrong question in the test. These candidates will be given the opportunity to take a re-test. If any of them chose not to take the re-test, then their earlier score, without the grace marks, will be co-

unted, it said. This means that the candidates, who got less than the allotted time to write the NE-ET-UG 2024 test, will have the option to retake the exam or forgo the grace mark.

#### AFTER INTERACTING WITH MODI IN ITALY

# Trudeau Sees Opportunity to Work With New Govt in India



Canadian PM says there's 'alignment' on several 'big issues' with India

#### Press Trust of India

Ottawa: Days after his first interaction with Prime Minister Narendra Modi in Italy amidst the chill in bilateral ties, Canadian Prime Minister Justin Trudeau has said that there is an "alignment" on several "big issues" with India and he sees an "opportunity" to engage with the new Indian government including on economic ties and "around national security".

Prime Minister Modi posted an image on social media of the two leaders shaking hands on Friday, with a one-liner saying "met Canadian PM Justin Trudeau at the G7 Summit".

meeting

which took place on

the sidelines of the

G7 Summit in Apu-

lia, southern Italy,

was the first amid

strained diplomatic

relations over pro-

Khalistani extre-



Prime Minister Mod posted an social media of the two

mism after Trudeau alleged in September last year of "potential" involveshaking hands ment of Indian agents in the killing of Hardeep Singh Nijjar, a designated Sikh terrorist.

Back in Ottawa, Trudeau told CBC News that one of the really good things about the Summit is that "you get an opportunity to engage directly with a huge range of different leaders with whom there are various issues and certainly with India, there are massive people to

tant economic ties." "There's alignment on a number of big issues that we need to work on as, as democracies as a global community, But now that he (Modi) is through his election, I think there is an opportunity for us to engage, including on some very serious issues around national security and keeping Canadians safe and the rule of law that we will be engaging.'

people ties, they're really impor-

When asked if he has seen improvement in cooperation from India on the Canadian probe into the murder of Nijjar in Surrey in British Columbia, Trudeau said, "There is work ongoing very much."

Trudeau's allegations from last year were strongly rejected by the Ministry of External Affairs (MEA) as "absurd and motivated". India has been maintaining that the main issue between the two countries is that of Canada giving space to pro-Khalistan elements operating from Canadian soil with impunity.



In Dharamshala

Former US House Speaker Nancy Pelosi upon her arrival at the Kangra Airport, in Dharamshala, on Tuesday. Pelosi is part of a US delegation visiting India for meeting Tibetan spiritual leader Dalai Lama-PTI

#### **PANNUN CASE**

### **Top Democratic Senators Urge Strong Diplomatic Response**

Senators write to Blinken coinciding with iCET review meet in Delhi

DipanjanRoy.Chaudhury @timesgroup.com

New Delhi: Notwithstanding the iCET review meeting here, a group of Democratic Senators has called for a strong diplomatic response from the Biden administration to the allegations of the Indian government's involvement in a foiled plot to assassinate Sikh extremist Gurpatwant Singh Pannun on US soil.

The two-page letter issued on Monday was addressed to Secretary of State Antony Blinken and was signed by Senators Jeff Merkley, Ron Wyden, Tim Kaine, Bernie Sanders, and Chris Van Hollen.

"We urge a strong diplomatic response to ensure that all of those who were involved are held accountable, and request a briefing on the status of the administration's engagement with the Indian government on this matter," the Senators

The US Senators noted that India must maintain its commitment to respecting human aspires to global leadership.

"Now that India's 2024 general election has concluded. with the ruling BJP and Prime

Minister (Narendra) Modi returning to power, the United States has an opportunity to include this issue as a core agenda item with the Indian government," the letter stated.

"The United States must be firm and resolute in opposing transnational repression, no matter the perpetrator," it said.

The Senators wrote that the US and India have a crucial relationship across multiple domains from security cooperation to trade and investment to strong cultural and people-to-

Gupta, accused

of being invol-

ved in a murder-

for-hire plot aga-

inst Sikh extre-

want Singh Pan-

American soil,

Gurpat-

The letter comes as Nikhil

Nikhil Gupta, accused of involved in murder plot against Pannun. America

on Monday, pleaded not guilty in the case at a federal court in New being tried in York. Gupta was extradited to the US from the

Czech Republic on June 14. Gupta was produced before a federal court in New York on Monday, where he pleaded not guilty, according to his attorney, Jeffrey Chabrowe. US federal prosecutors allege that Gupta had been working according to the directions of an unnamed rights at home and abroad as it Indian government official. India has, however, denied its involvement in such a case and has instituted a high-level inves-

tigation into the allegations.



#### **US, India Must** Stay at Tech Forefront, Says Doval

Sullivan says there exists bipartisan support for Indian industry in US

#### **Our Political Bureau**

New Delhi: India and the US have got to remain at the forefront of technology in case "we need to protect and defend our value systems and it is part of a larger strategic interest", said Ajit Doval, National Security Advisor on Tuesday, in presence of his American counterpart Jake Sullivan.

Both NSAs attended the Initiative for Critical and Emerging Technology (iCET) Industry Roundtable organised by Confederation of Indian Industry (CII) here. Addressing the meeting, Sullivan noted three important buckets for technology partnerships: the first being innovation, the second



Sullivan says the core of iCET is about the idea of India and the US being able to support each other

Doval highlighted the role of industry in technology and progress of iCET since its inception. He stated, "iCET has achieved more than we could imagine." Doval also highlighted the

ployment.

as production, and

the third being de-

progress made across the defence innovation roadmap and start-ups, and emphasised the importance of the semiconductor industry.

Sullivan highlighted the importance of innovation and emphasised the need for government support for the private sector. He remarked that there exists bipartisan support for Indian industry in the US. He further added that building the ecosystem and supply chain manufacturing is the key to production. Sullivan said the core of iCET is abo-

ut the idea of India and the US being

able to support each other and to encourage greater collaboration in the technology ecosystem, jointly innovate and find solutions to challenges. The (iCET, launched in January 2023, represents a landmark agreement between the two countries on emerging technologies such as AI, semiconductors, biotech, and defence innovation. iCET is a significant development in the India-US relationship, as it elevates the two

countries' strategic partnership to new heights.

# (ashi Vishwanath

### **PM-Kisan World's Largest** Direct Benefit Scheme: Modi

in the world, "The 18th Lok Sabha

election has demonstrated the

strengths of Bharat's democracy

and the ever-growing deep roots of

the system. More than 64 crore voters

participation of so

many voters. I recent-

the voters of all G7 na-

tions combined. In In-

dia, more than 31 cro-

Every dining table in world should have an Indian food product, says prime minister

#### Our Political Bureau

New Delhi: Prime Minister Narendra Modi on Tuesday asserted that the PM-Kisan Samman Nidhi has emerged as the largest direct benefit transfer scheme in any nation and that the use of technology has ensured that it reaches the intended beneficiaries.

On his first visit to his constituency Varanasi after his third conse- on welfare of four segments — farcutive victory in the recent Lok Sabha election, Modi also said that it was his dream to see some Indian food product on every dining table in the world.

Modi expressed his gratitude to the fordable homes. voters of Kashi (Varanasi) for elec-

Modi says his first decision

in third term

is to build 30 which is the largest in million affordable any country," he said. Reiterating his fohomes cus during elections mers, youth, women and the poor —

Modi underlined that he has begun this third term with announcement of benefits for them, including his

ting him even as he hailed the leased the 17th installment of the God," he said.

strengths of the largest democracy PM-Kisan Samman Nidhi amounting to ₹20,000 cr and granted certificates to 30,000 women — Krishi Sakhis—from Self-Help Groups.

During his address, Modi emphasised that agriculture will play a big rocast their vote. No other country sees le in making India the third largest economy, "PM-Kisan Samman Nidhi has emerged as the world's largest dily went to Italy for the rect benefit transfer scheme. ₹3.25 G7 summit. India's lakh crore has been disbursed till voters are one and a now to bank accounts of farmers and of this ₹700 cr has been given to farmers of Varanasi alone," Modi said.

The PM emphasised that it was his dream that an Indian food product is there on every dining table across the world and the need to make the country a major exporter to agri-products. Addressing the gathering, Union Agriculture and Farmers Welfare Minister Shivraj Singh Chouhan said that agriculture is the "backbone" of the Indian economy and farmers are its "soul". Chouhan also said serving the first decision to build three crore af- farmers is like worshipping God.

"For us, farmer is God...serving The Prime Minister on Tuesday re- the farmers is like worshipping

#### NDA NUMBERS FRAGILE, EVEN SMALLEST DISTURBANCE CAN TOPPLE GOVT, SAYS CONG LEADER

### Some Parties From NDA In Touch With Us, Claims Rahul

**Our Political Bureau** 

New Delhi: Congress leader Rahul Gandhi on Tuesday said that the ruling NDA's numbers are very fragile and that a smallest disturbance can "drop the government".

"The numbers are such that they are very fragile, and the smallest disturbance can drop the government. Basically, one (NDA) ally has to turn the other way," Gandhi is quoted as having told the Financial Times in his take on the Lok Sabha poll results.

He also claimed that some part- that you can spread hatred, you ners from the NDA "are in touch with us" but didn't specify any names but said there was great "disconnect" within the Modi camp.

The Congress leader is quoted to have said that the Lok Sabha poll outcome showed "a tectonic shift has taken place in Indian politics" and claimed "the idea and image of Modi have been destroyed". He argued that the third Modi-led NDA government "will struggle because what worked for Narendra Modi in 2014 and 2019 is not working".

individual seat score fell short of majority mark and Opposition IN-DIA bloc scored an impressive 230 plus seats), Gandhi said: "The idea



can spread anger and you can reap benefits of that - the Indian people have rejected it in this election-

... The party that spent the last 10 years talking about Ayodhya has been wiped out in Ayodhya... Essentially what has happened is that the basic architecture of BJP the idea of creating religious hatred—has collapsed".

He also credited his two Bharat Jodo Yatras for the good Opposition show. "The judicial system, the media, the institutional framework-all were shut (for the Oppo-About the results (in which BJP's sition), and so we decided we have to literally, physically go do it. A lot of the ideas that succeeded in this election came from that wall," he is quoted as having said.



will field their candidates against Congress' Priyanka Gandhi Vadra in the Wayanad Lok Sabha by-election. CPI National Council member Sathyan Mokeri said his party has traditionally fought from the seat, representing the LDF, and same will happen now. BJP state president K Surendran dubbed Priyanka's candidature as a typical "dynastic streak" of the Congress first family and mocked the Congress by asking it to also field Robert Vadra for the upcoming Palakkad assembly by-election. There are indications that both the CPI and BJP could look at fresh faces as their candidates this time. - OPB

### Australian, Canadian Broadcasting Corp Reports on Indian 'Meddling' Alike

DipanjanRoy.Chaudhury @timesgroup.com

New Delhi: The recent "revelations" by state-backed Australian Broadcasting Corporation (ABC) on "Indian spies" and the Modi government's "infiltration" in Australia has uncanny similarities with "revelations" made in the report of Canadian Broadcasting Corporation (CBC) which also made similar allegations.

The ABC report claimed that the Sikh diaspora and their families in India have been "coerced" by Indian authorities and that the Australian government whi-

worried about "Indian spies" on members of the diaspora... In its soil. The ABC report also refers to the Hardeep Singh Nijjar case and the Canadian govern-

ment's accusation against India. "As the federal government embraces Narendra Modi and his administration as an important partner, the long arm of the Indian state is reaching Australia, si-

seemed better than ever. Trade deals were blossoming and a range of defence alliances were being signed in response to China's growing power in the region. In secret though, Australia was unhappy with India's spy opera-

2020, India-Australia relations

tions in the country," alleged the

PUBLISHED THE SAME DAY



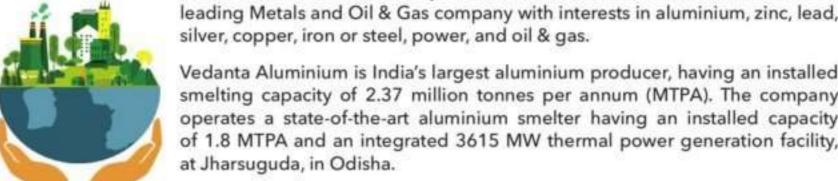
Reports from state-backed corps issued on the same day accuse India of attempting to 'silence' critics

le expanding ties with India is lencing critics and threatening ABC report titled 'Infiltrating Australia', published on June 17. Incidentally on June 17, the CBC also released a report titled '1 year later, questions loom about India's role in Hardeep Singh Nijjar's killing'. "Sikh activist and community leader Hardeep Singh Nijjar was gunned down outside the Guru Nanak Gurdwara on June 18, 2023. Today host Michelle Eliot discusses the anniversary and an intelligence report this month which suggested some parliamentarians 'wittingly or unwittingly' helped the Indian government meddle in Canadian politics," according to the summary of the CBC report.

#### **vedanta**

#### LIFTING OF FLY ASH, BOTTOM ASH, AND POND ASH TO ALL USERS OF ASH

#### INVITING EXPRESSION OF INTEREST Vedanta Limited, a subsidiary of Vedanta Resources Limited, is the world's



DEVELOPMENT

aluminium-tender.htm

silver, copper, iron or steel, power, and oil & gas. Vedanta Aluminium is India's largest aluminium producer, having an installed smelting capacity of 2.37 million tonnes per annum (MTPA). The company operates a state-of-the-art aluminium smelter having an installed capacity

at Jharsuguda, in Odisha. Vedanta invites Expression of Interest from interested ash users for lifting fly ash, bottom ash, and pond ash on free of cost, as is where is basis and on first come first served basis. The ideal ash user shall be lifting and transporting ash of capacity equivalent to 720 MW generation from our 4x600 MW Thermal Power Plant in Jharsuguda at their own expense for utilization of ash in an environment-friendly manner, as per the prevailing guidelines of Ministry of

Environment, Forest, and Climate Change (MoEF & CC) and State Pollution

Control Board. Interested and eligible ash users can download the bidding documents from

www.vedantaaluminium.com/tender-updates. Expression of Interest to be sent by 23rd June 2024 to: AGM (Contracts & Commercial), Vedanta Limited, PMO Building, Burkhamunda, Jharsuguda, Odisha, 768202. Email: valsml.opr@vedanta.co.in For further information, bidders can log in to: http://www.vedantaaluminium.com/vedanta-

### **tech**

For comprehensive and insightful stories about all things startups and technology, log on to www.ettech.com

#### **ET Ecommerce Tracker**

Returns Comparison (%) ET Ecommerce Index ET Ecommerce Profitable Index ET Ecommerce Non-Profitable Index

Compiled by ETIG Database

1 Day 1 Month 3 Months 6 Months

#### Tweet of the day



**AUSTEN ALLRED** @AUSTEN

The irony of people not learning to code because they fear AI is going to replace coders is the vast majority of most powerful Al use cases are only accessible if someone technical is building out architecture to make it work well

#### **Tech Buzz**

#### Apple to Shut Down its 'Pay Later' Service



SAN FRANCISco: Apple said it will shut down its buy now, pay later (BNPL) service called 'Apple Pay Later'

in US. The service, which lets users take out "pay later" loans that can be paid in four payments over six weeks, was launched in the US in October, Apple is now launching a service called "installment loans". "Starting later this year, users across globe will be able to access installment loans." 9to5Mac said. - Agencies

out of 200 AI-based app PadhAI scored in the UPSC preliminary exams 2024.

#### 10 Snowflake Clients Get \$5m Ransom Mail



Cybercriminals are demanding payments of between \$300,000 and

many as 10 companies breached in a campaign that targeted Snowflake customers, according to a security firm helping with the investigation. The hacking scheme has entered a "new stage" as the gang looks to profit from the most valuable information it has stolen, said Austin Larsen, a senior threat analyst at Google's Mandiant security busi-**Ness.** -Bloomberg

\$5 million apiece from as

# **MeitY to Review India Al Mission** Status this Week

Meeting headed by IT minister may review issues like viability gap funding to create compute infra

**Looking Ahead** 

Among the seven pillars

streamlined funding sup-

port for deep-tech start-

ups in the AI space, set up

centre and an Al datasets

an India AI innovation

platform

ning to

tional

build its

version of

a founda-

model for

will be cus-

tomised for

use by firms,

entrepre-

neurs, aca-

demics and

researchers

in the AI space,

set up an In-

dia AI inno-

vation centre,

ET had in May reported that the

Ministry of Electronics and Information Technology (MeitY) was

planning to build its version of a

will be customised for use by Indian

companies, entrepreneurs, aca-

The total investment in the pro-

posed foundational model could be

up to ₹2,000 crore and could also see

the IT ministry tapping eminent hig-

her education institutes and promi-

nent researchers working on AI in the

private sector to work on the founda-

tional model. Foundational models

are pre-trained generative transfor-

mers that are the starting point for

the development of other AI models.

They learn and train on old and kno-

wn data to generate new responses,

**RULES OF PLAY** 

The Committee on Digital

port published on March 13

had proposed a new Digital

Competition Act (draft Digi-

tal Competition Bill) to deal

with nine anti-competitive

practices by tech cos

Competition Law in a re-

depending on the user input.

MeitY Meets Firms to

Digi Competition Law

Review Concerns on

demics, and researchers.

Al which

MeitY plan-

of the India Al Mission.

govt aims to provide

Aashish.Aryan@timesgroup.com

New Delhi: The government is likely to review the progress of the ₹10,372-crore India AI Mission this week to thrash out the various details of the ambitious programme, a senior government official told ET.

The meeting will focus on aspects such as the quantum of the viability gap funding necessary to set up enough compute infrastructure in the country, how AI (artificial intelligence) skill gap can be covered, and the implementation of the IndiaAI Datasets Platform planned to be set up under the scheme, the official said.

"While the regulatory part of AI is a global issue, the development, skills and employment potential aspects are domestic issues. We will look into it." the official said.

The meeting is likely to be headed by union electronics and information technology minister Ashwini Vaishnaw.

In March, the government had approved ₹10,372 crore to be spent over the next five years on setting up compute capacity of up to 10,000 graphic processing units (GPUs), developing AI applications in critical sec- and an AI datasets platform.

government as well as other government-run institutions. Among the seven pillars of the Infoundational model for AI, which diaAl Mission, the government also aims to provide streamlined fund-

ing support for deep-tech startups

tors, and working on addressing

problems raised by central and state

#### **CRUCIAL MEET**



ded by Union

tion technology minister

The meeting is likely to be hea-

electronics and informa-Ashwini Vaishnaw

9 industry groupings

govt bodies attend

and representatives of

meeting with ministry

Suraksha.P@timesgroup.com

Bengaluru: Indian policymakers on Tuesday met industry representa-

tives on the impact of the proposed

Digital Competition Bill on data and

digital markets after stakeholders

seemed to have widely different

opinions on the regulations, with

some backing its provisions that

others believe could deter invest-

Nine industry associations and

representatives of government bodies, besides executives from some

companies, were present at the

Among those who attended were the

Internet and Mobile Association of

India (IAMAI), MakeMyTrip, Alli-

ance of Digital India Foundation

(ADIF), Federation of Indian Fantasy

Sports, Cyber Cafe Association of In-

dia (CCAOI), INSA and the Digital

News Publishers Association. Mem-

bers from the Competition Commis-

sion of India (CCI) and ministry of

corporate affairs (MCA) attended the

Industry body IAMAI argued that

the proposed law will be a long-term

deterrent to investment. "The digi-

tal industry can't sustain dual laws:

a Competition Act and the proposed

meeting as observers.

MEITY meeting, sources said.

ments.

Deal Corner

#### **Sorin Leads The Pant Project's** \$4.25 m Raise

New Delhi: The Pant Project, a fashion brand specialising in custom-made and ready-to-wear pants, has raised \$4.25 million in its maiden funding round led by Sorin Investments, an early-stage investment firm founded by former KKR India chief executive Sanjay Nayar.

The round also

saw participation

from marquee in-

vestors MGA Ven-

tures, Huddle, De-

xter Ventures, an-

Valley, as well an-

gel investors like

Fund will be used for offline retail

d Indian Silicon store Arjun Vaidya, foexpansion, branding and under of Dr Vaidya's, and Avni Bimarketing

yani, founder of Foodstories, among others. The fund will be used for offline retail store expansion, branding and marketing, technology development, and team growth, Dhruv Toshniwal, cofounder at The Pant Project, said. This digital-native brand plans to open 25 to 30 stores across the country over the next three years.—Jessica Rajan

Deals keep flowing in as investors look for bright spots

### Warburg Set to Lead \$100-150m Raise in Whatfix

SaaS co eyes primary capital at \$800 million valuation and a secondary round at discount

major Warburg Pincus is set to

of primary and secondary share Digbijay Mishra Whatfix is likely to raise pri-Bengaluru: Private equity mary capital at a \$800 million val-

lead a \$100-150 million fund- the seconding round in Soft-Bankbacked softwareas-a-service (SaaS) firm Whatfix, sources said. SoftBank-which holds more than 13% in the company- too is expected to participate in this round which aware of the talks said. will see early investors Helion Venture Partners and Eight ti, Warburg Pincus, Eight

been engaging with them for a while and has issued the term sheet now. They are set to lead the round," a person Whatfix founder Khadim Bat-

uation, sources said, indicating

aryshare

sale is

place at

a discount

Roads Ventures making partial Roads Ventures and Helion exits, people briefed on the mat- Venture Partners did not retersaid, adding it would be a mix spond to ET's query.

#### **AI Firm Maxim** Bags \$3m from **Elevation, Others**

New Delhi: Maxim AI, which helps developers evaluate and monitor their artificial intelligence applications, has raised \$3 million in a funding round led by Elevation Capital.

The round also saw participation from angel investors including founders of Postman, Chargebee, Groww, Razorpay and Media.net.



Proceeds will be used to expand the team and

operations

pand the team and scale operations to partner with more enterprises developing AI products, the startup said. "We are comm-

itted to expanding these platform capabilities that we have built, including more proprietary domain-specific evaluations, for both quality and security, as well as our data engine to accelerate this reliable and scalable deployment of AI," cofounder Vaibhavi Gangwar said. Founded in 2023, this developerfocused platform helps in the evaluation of AI applications throughout the development lifecycle. —Jessica Rajan

# Our Backers have Always Invested in Team, not Our Business Model'

If we focus on execution, value creation, investors and stock prices will follow: Ixigo's Aloke Bajpai



Shares of Le Travenues Technologies.

which operates the travel platform Ixigo, listed on stock exchanges Tuesday at a premium of 48.5% to their IPO price of ₹93, and later hit the 20% upper circuit at ₹161.99 on the BSE. In an interaction with ET's Ajay Rag, company cofounders Aloke Bajpai and Rajnish Kumar – winners in the Comeback Kid category of the Economic Times Startup Awards in 2021 – spoke about the timing of the ₹740 crore IPO and whether the offer size could have been bigger given the investor response. Edited excerpts:

There were uncertainties in the market when it crashed on the election results day. However, now being listed at a premium of almost 50%, how do you feel about it? Bajpai: We filed our red herring prospectus on June 4, when the markets crashed almost 6%. Now you understand it does not matter. The fact that we have built this company keeping in mind what Indian travellers want is more important, and everything else is an outcome. If we continue doing that, we will get rewarded for it, and if we fail, we will get punished. That is the way we look at it. Everything else is an output metric.

Do you think you could have gone for a bigger IPO in terms of size? In 2021, you had filed for an IPO to



Proceeds from IPO" Elevation Value of remaining stake post IPO\*\* Capital Peak XV **Partners** Aloke Bajpai Rajnish Kumar' \*Ixigo cofounders Micromax "At ₹161.99 per share Informatics 200 600 SOURCE: COMPANY PROSPECTUS, ET RESEARCH (figures in ₹crore)

**IXIGO INVESTOR RETURNS** 

raise Rs 1,600 crore...

Bajpai: Benchmarking 2021 versus now, two things have changed – our profits, and positive cashflows from operations, which have increased recently. At the end of the day, if you do not need a lot of money, you should not raise it; that is textbook advice, and we followed it. We raised only as much as we actually need at this point. If we ever need more and come back to the market, I am sure the market will look at how we performed and allow us to do so. At this point, we needed only ₹120 crore, largely for working capital, and importantly for tech, cloud services and AI, where all the customer action will come from. Some part of it, we are keeping as a reserve for future GCP (general corporate purposes) and acquisitions.

How are investors responding to the stock market debut? What has been their role in your journey?

Bajpai: If we focus on execution and value creation, investors and stock prices will follow. We have been fortunate to have early-stage investors who are patient. Elevation Capital came in 13 years ago when the company did not have a business model. Peak XV Partners (formerly Seguoia Capital India) came when we were thinking about pivoting to OTA (online travel aggregator). They backed us and the team even as our business model changed over time. We have been extremely fortunate to give them the returns they deserve. Kumar: Our investors have always invested in us and the team, not the business model, as it has evolved over time. We have pivoted multiple times to get to where we are today.

Starting your journey from a small room with a computer and now reaching this point, could you briefly talk about the lessons you have learned and what message do you have for young entrepreneurs?

1,000

Total value of investment.

Bajpai: We did not have a laptop...we had a desktop that we got assembled. Rajnish bought a new laptop used for designing, which was the only computer with designing software then. Young entrepreneurs should ask themselves why they want to build a company and if they genuinely have the passion for solving customer problems. Nothing goes as planned in a startup. The only thing you can control is how you solve customer problems. Just when we were turning profitable, Covid happened. How you react to such events is within your control. We were fortunate to make the right decisions that protected our team and customers, which in turn protected our stakeholders.

FOR FULL REPORT, GO TO www.economictimes.com

CO ALLAYS CONCERNS, SAYS CHATGPT ONLY IN SIRI AND WRITING TOOLS ONCE USER TURNS IT ON

### OpenAl Pact has Privacy Guardrails: Apple

#### Kiran.Rathee@timesgroup.com

ex-antelaw, which is unfair. The definition of SSDE includes virtually all companies which is an overreach. The current Bill is not going to solve the revenue sharing issue," Subho Ray, president, IAMAI, told ET.

ROGER DE LA FRESNAYE, Still Life

At the meeting, ADIF supported the digital competition bill.

Prateek Jain, associate director for startups and alliances, ADIF, told ET, "The legislation strikes the right balance between promoting innovation and ensuring fair competition. This framework will empower homegrown innovators, safeguard consumer interests, and foster an environment conducive to sustainable growth."

Cupertino: Amid concerns about

privacy in the wake of the Apple-OpenAI partnership, the iPhone maker has stressed that it would ensure privacy protection of users, both at the technical and policy level, in cases they are utilising the free version of ChatGPT without having an account.

"We'll ask you before you go to ChatGPT. From a privacy point of view, you are always in control and have total transparency with that experience that you leave Apple's privacy realm and go out and use that other model," Craig Federighi, senior vice president (software engineering) at Apple, said during a discussion after the announcement of the integration.

nAI, it will not store the data of such requests. "You'll be able to access ChatGPT for free without creating an account. Your request and information will not be logged. And for ChatGPT subscribers, you'll be able to connect your account and access paid features right within our experiences," Federighi said.

As per ChatGPT developer Ope-

Whenever a user sends a request, the operating system would ask every time for the user's confirmation before data is shared with OpenAI

With the integration, ChatGPT appears only in Siri (the digital assistant on Apple devices) and writing tools. Also, a user has to turn it on, as it's not on by default, the company said. Here too, Apple has put forth several privacy protections, both at the technical and policy level. At the technical level, whenever for Apple's Worldwide Developers a user sends a request, the operat-

ing system would ask every time for the user's confirmation before any data is shared with OpenAI. There will also be a preview window that includes all of the data, like any photo or file that will be shared with OpenAI, so that the user is aware what data is being shared.

When the request is sent to ChatGPT, the IP address would be obscured so that OpenAI can't connect the data with a person or make a history of requests from that person. In case a user wants to make use of OpenAI's paid features like having a history of interactions with ChatGPT and getting access to its licensed models, the user can subscribe to it and link that subscribed account to the Apple device. (The reporter was in Cupertino

Conference)

### Google Rolls Out its AI Assistant Gemini in India

#### **Our Bureau**

Bengaluru: Google on Tuesday launched a mobile app of its generative artificial intelligence chatbot, Gemini, in India.

Both the Gemini app and Gemini Advanced, which gives users access to Google's AI models, will be available in English and nine Indian languages: Hindi, Bengali, Gujarati, Kannada, Malayalam, Ma-

rathi, Tamil, Telugu and Urdu. "Exciting news! Today, we're launching the Gemini mobile app in India, available in English and nine Indian languages. We're also adding these local languages to Gemini Ad- with Gemini in Google Messages, vanced, plus other new features, and starting in English.



Al assistant available in nine Indian languages

launching Gemini in Google Messages in English," chief executive Sundar

Pichai wrote on microblogging site X. Gemini Advanced will offer new

### Simplilearn Eyes 35-40% Revenue Growth in FY25

New Delhi: After shuttering some crore, up 50% from the year before. Loss had widened 36% to ₹244 croof its unsuccessful programmes re during the year. It is targeting and recalibrating focus on three core areas, Blackstone-owned around ₹950 crore in revenue and online certification training course provider Simplilearn is aiming for revenue growth of 35-40% in fiscal 2025, cofounder and chief operating officer

full-year profitability in the ongoing FY25, he said. "During the 2020-2021 period, the-The company posted "roughly flat" revenue in fiscal 2024 and became profitable in the final quarter of the financial year, Dalal said, without giving details. It has yet to re-

al results. In the previous fiscal year ended March 2023, Simplilearn had reported revenue of ₹701

> ches in terms of new product types, categories, business areas...There are areas

### Tech Trotter

launched its much-awaited API (Application Programming Interface) for Threads so developers can build experiences around it. The development was also shared by Meta CEO Mark Zuckerberg on Threads.—Agencies

Snapchat owner Snap on Tuesday launched its latest iteration of generative AI technology that will allow users to see more realistic special effects when using phone cameras to film themselves.—Reuters

### TechM to Leverage M&M's **Network via Cross Selling**

Sameer Ranjan.Bakshi @timesgroup.com

Bengaluru: The Mahindra group aims to "unlock the full potential" of Tech Mahindra through cross-selling and synergies within the group, M&M said during an India investor meet last week.

The comments come at a time when Tech Mahindra, India's fifth largest IT firm, is grappling with slowing growth and

to investors. Apart from continuing to service the parent group for its technology requirements, it will leverage the parent's buying

> power to sell its services to the sellers of the Mahindra group, it said in an additional presentation at the group investor meeting which was also filed with

> > the BSE.

The company has strong presence across auto original equipment ma-

margins. Tech Mahindra is plan- nufacturers, T1 (tier-1), industrial, ning to leverage the group rela- process manufacturing and A&D tionships to expand its network, (aerospace and defence), said the the company said in a presentation presentation.

data analysis capabilities and file uploads, and the ability to chat

Jessica.Rajan@timesgroup.com

Kashyap Dalal said.

port the FY24 financi-

re were many different launlike that (the initiatives launched in 2020-21) where we took a step back and said that right now, let's focus on certain areas that we can Kashyap Dalal win," Dalal said.

### **Threads Launches**

#### **API for Developers** New Delhi: Meta on Tuesday

#### **Snap Unveils AI Tools** for Advanced AR



ET's roundup of the wackiest whispers in corporate corridors

#### **Present Continuous**



have held on to their kursis those driving

Since most folks

the government's Vision 2047 strategy for Viksit Bharat are expected to remain seated and buckled in for the foreseeable future. The vice chairman and the four full-time members of this apex policy think tank have, in fact, tendered their resignations, but the buzz is that these haven't been accepted. So, when they meet next, the chairman could be seeing some familiar faces around the planning table.

#### Side Effects



last year that the US-based PE firm holding a majority stake in this Indian pharmaceutical

News broke late

company is planning to exit. The deal could see the mid-sized company valued at around \$2 billion, we were told. Half a year on there is not much clarity on what's happening behind the scenes. But all this uncertainty is taking a toll on its employees. Recently, the firm saw four of its senior executives move to competitors in quick succession. More could follow as fear mounts that a change in ownership could lead to reorganisation or layoffs.

Privy to the whispers in power corridors or juicy tips on India Inc? Do share with us at etsuits.sayings@gmail.com

#### In a Nutshell

#### Anil Jayaraj Quits as CEO of Viacom18 Sports

MUMBAI Anil Jayaraj, the



has called it guits after a near three-year stint. The development comes at a time when the Reliance Industries-backed company is in the midst of a merger with Walt Disney's Star India. Sources privy to the development said the veteran media executive put in his papers on Monday. An email sent to Viacom18 seeking an official comment remained unanswered until the time of filing this report. As CEO, Jayaraj expanded Viacom18's sports business across TV and digital with platforms like Sports18 and JioCinema. During his stint, Viacom18 acquired marquee properties like the Indian Premier League's (IPL) digital rights, the BCCI media rights, the

#### Sports. - Javed Farooqui Another Top-level Exit at Zee: CFO Resigns

Women's Premier League (WPL), and

com18, Jayaraj was the ad sales head

of Disney Star's sports network, Star

the Olympics 2024. Prior to Via-



**NEW DELHI** Zee Entertainment Enterprises has witnessed another toplevel exit on Tuesday, as

chief financial officer Rohit Kumar Gupta has resigned from the company. Zee Entertainment Enterprises (Zee) has now elevated Mukund Galgali, as an acting chief financial officer of the company, according to a regulatory filing from Zee. The board has approved the promotion of Galgali, who is with the group for over 17 years and currently spearheading the commercial & strategic initiatives of the company, it added. The change would be effective from June 19, 2024. Recently, there have been resignations at the top level from the media & entertainment firm.

#### India is Largest Mkt for Nestle's Maggi



become the largest market for Nestle globally for its instant noodles and soup

NEW DELHI India has

brand Maggi and the second largest for chocolate wafer brand KitKat, according to the latest annual report of its local subsidiary. Besides, the India market with a high double-digit growth has become one of the fastest growing markets for Nestle, it added. "Penetration, premiumisation and innovation, combined with disciplined resource allocation, have been key in driving business, making your company one of the fastest growing markets for Nestle globally, said Nestle India's annual report for 2023-24. Nestle sold over six billion servings of Maggi during FY24, "making India the largest Nestlé market for Maggi worldwide," it said.

# Fresh Housing Supply Keeps Rentals in Check in June Otr

Top cities reported up to 4% rise in rentals; and they expect to deliver 531K units this year

Faizan.Haidar@timesgroup.com

New Delhi: Rentals across major cities have stabilised after peaking post-Covid-19 as more supply enters the market, said a report from areal estate consulting firm. While rentals continue to grow, the rate of growth has decelerated during the April-June quarter, with cities reporting a 2-4% increase compared to the 4-9% growth observed in the previous quarter.

For instance, rent for a 1,000-square-foot 2BHK in Bengaluru's Whitefield was ₹20,000 in 2019 but dipped to ₹18,500 by the end of 2020 due to the pandemic. It then jumped to ₹30,200 at the end of 2023, ₹32,500 in the January-March quarter of 2024, and further increased to ₹33,700 in the current quar-

ter, according to Anarock data. Experts suggest that with more new supply entering the market, the highly speculative residential rental spike is coming to a halt. Bengaluru's Whitefield and Noida's Sector 150 saw the highest quarterly

growth, each at 4% in Q2 2024 compared to the preceding quarter.

"In India, the second quarter of most years typically sees rents increase more than in other quarters due to the commencement of the new academic year and the employment of new staff. This year, declining rental va-lue growth coincides

with substantial

new housing supply entering these markets," said Santhosh Kumar, vice-chairman, Anarock Group. The top 7 cities are set to deliver 531,000 new units in 2024, while in

2023 these cities saw approximately 435,000 units hit their markets. This denotes a 22% increase in annual supply this year if delivery schedules remain on track. Average rents in Noida's Sector 150 rose by a mere 4%, from approximately ₹24,000 a month in Q1 2024

hike was 9%, compared to Q42023. Sohna Road and Dwarka in Delhi saw their respective quarterly rents

to ₹25,000 a month in the current

quarter. In Q1 2024, the quarterly

**Small Margin** Micro Mkts Q1 2024 Q2 2024° 32,500 33,700 Whitefield Bengaluru 32,000 33,000 Gachibowli Hyderabad 20,300 20,800 Chennai Pallavaram Top cities 2023: Top 7 Slowdown in saw 4-9% cities saw rentals denotes a 435,000 22% annual supply growth in increase units hit their rentals in Janthis year Mar guarter markets

pared to hikes of 4% and 6% in Q1 2024. In the Mumbai Metropolitan Region (MMR), key markets like Chembur and Mulund experienced a modest 2% rise in average rents compared to the preceding quarter (Q12024). In Q12024, these markets had seen a rise of over 4%

increase

3% and 2% in

Q2 2024, com-

against Q42023. Hyderabad's Hitec City and Gachibowli saw average rents rise by 3% each in Q22024 compared to the preceding quarter. In Q1 2024, both markets experienced a quarterly average rent hike of 5%.

Among the top 7 cities, MMR is slated to see the highest completions at approximately 160,900 units in 2024. In 2023, the region saw approximately 143,500 units completed.

# It was 'Closing' Time for Many Retailers in FY24

V-Mart, W, Aurelia among cos that downed more shutters than they opened

Writankar Mukherjee & Faizan Haidar

Kolkata | New Delhi: A business slowdown amidst a poor demand environment for over five quarters now, retail chains like Pantaloons, Spencer's Retail, Nature's Basket have closed down more

stores in 2023-24 than they opened new Retailers like V-Mart Retail, W, Aurelia and Titan Eye+hada higher store closure than openings in the Janua-

ry to March quarter. As per investor documents, Aditya Birla Fashion and Retail-owned departmental chain Pantaloons' store count came down from 431 in FY23 to 417 in FY24.

Last quarter itself, Pantaloons closed 33 stores which it says work." Spencer's total store co-133 in FY24 after the retailer exited "non-strategic geographies" Nature's Basket's also closed down a store in the last fiscal.

expansion of square footage vs fo- ductivity and rationalisation of on larger towns.

Bollywood star Shah Rukh Khan jumps to the third slot in

terms of brand value, finds a study. Kroll has released its

latest celebrity brand valuation study titled 'Brands, Business,

Bollywood', which provides a ranking of India's most powerful

TOP 2 CELEBRITIES BY BRAND VALUE

celebrity brands based on brand values derived from their

endorsement portfolios and relative social media presence.

Brand value of top 25 Indian \$

celebrities in 2023, up 18%

\$227.9 m

Brand value

of cricketer

who has

top spot

VIRAT KOHLI.

reclaimed the

\$203.1 m

star RANVEER 2

Bollywood

SINGH in

second place

Javed Farooqui looks at the facts & figures

ET GRAPHICS

**Balancing Out** Demand impacted this

fiscal due to elections & high summer heat Store closures will reduce cos' fixed costs of less profitable or

Retailers say such largescale closures are mostly a one-time exercise

> a measured way in FY25 Store closures come in the backdrop of rapid expansion

Cos to start expansion in

by retail chains in FY22 and FY23 cus on productivity is so-

mewhat cyclical in India, wheis to "improve quality of its net- re there are phases where management teams focus on one or the unt dropped from 151 in FY23 to other. When the post-Covid phase of revenge shopping got management teams excited investments in the south. Gourmet retailer in new stores was the focus, but thereafter same-store topline growth has been relatively flat, However, an expert said this was even for the faster growing only to be expected. "The focus on brands. Hence the focus on pro-

Valued in Millions and Billions

\$120.7 m

jumps to third

from tenth slot

down a rank to

fourth position

SHAH RUKH KHAN

position last year

store portfolio," said Devangshu Dutta, founder of retail consulting firm Third Eyesight.

V-Mart opened nine new stores in March quarter, but closed 19. Titan Eye+ had a net closure of 8 stores in the last quarter.

TCNS Clothing brands like W and Aurelia reduced its store network by 15% last quarter "to grow only in profitable channels," whereby the March quarter revenue was only 79% of what it was a year back, as per the investor presentation by Aditya Birla Fashion & Retail with whom it is in the process of getting merged.

V-Mart Retail managing director Lalit Agarwal said retailers had experimented and tried multiple things after the pandemic like entry into newer markets and newer formats, "When business is down, it's time to decide and exit non-performing stores. It's a healthy way to improve our

finances," he said. Aditya Birla Fashion & Retail managing director Ashish Dikshit told analysts in the fourth quarter earnings call that with demand down, the network rationalization (of Pantaloons) will help to reduce the fixed cost of less profitable stores or unprofitable stores. The Pantaloons closures were mainly of the stores it had opened in smaller towns and of small sizes. It has now decided to focus

**KEY TRENDS** 

Indian brands roping

in global celebrities as

brand ambassadors

Celebrities inking

endorsement deals with

Celebrities making

equity investments in

endorsements gaining

pace as brands engage

with both Bollywood and

The synergy between celebrity

entrepreneurship, global star

advocacy, and the resurgence of

Bollywood is set to redefine the

dynamics of the entertainment

AVIRAL JAIN, MD, Valuation

and business industries

Advisory Services, Kroll

startups across industries

from skincare to apparel

international brand

global brands

Fusion brand

South Indian stars

#### **Expert Panel to Soon Weigh Plan to Use Generics for Prescription Drugs**



New Delhi: An expert committee is likely to meet soon to deliberate on a contentious proposal to assess the feasibility of allowing generic substitutions for prescription drugs, said people familiar with the matter.

The proposal has become a bone of contention between the Indian Pharmaceutical Alliance (IPA), which represents the country's big drug makers, and the All India Drug Action Network (AIDAN), a network of several health organisations. The IPA is opposing the proposal to allow government-run Jan Aushadhi Kendras to dispense substitutes of prescription medications, claiming that it would open floodgates of similar demands by trade channels, such as general pharmacy stores, "which will not be in the interest of

The proposal has become a bone of contention between industry groups representing drugmakers and health

The IPA represents drugmakers such as Sun Pharmaceutical Industries, Dr Reddy's Laboratories, Torrent Pharmaceuticals, Piramal Pharma. Aurobindo Pharma, Emcure Pharmaceuticals, organisations

patients".

Intas Pharmaceuticals, Glenmark Pharmaceuticals, Lupin, Cipla and Cadila Pharmaceuticals. The IPA has also said the absence of proper regulatory oversight could result in spurious drugs being dispensed to patients.

AIDAN, on the other hand, said the permission to Jan Aushadhi Kendras to substitute brands with generic name medicines would be "in the interest of patients".

"A committee will take up this matter to deliberate the concerns of all stakeholders," said one of the persons, who did not wish to be identified.

AIDAN wrote to the health minister this week urging the government "to work for the consumer and leave no stone unturned towards making life saving medicines (available) at affordable price".

The Central Drugs Standard Control Organisation (CDSCO) has been mulling a proposal to make changes to the Drugs and Cosmetics Act, 1940, and its regulations to allow the substitution of drugs specified under schedules H. H1, and X with a view to promoting quality generic medicines at affordable prices.

'MANDATE CHALLENGING, BUT NEW ADS WON'T BE HIT'

### **As New Ad Regime** Dawns, Cos Make **Over 5K Avowals**

Advertisers making rapid progress in meeting self-declaration norms for fresh ads

> Javed.Farooqui @timesgroup.com

Mumbai: Marketers have started implementing the self-declaration certificate (SDC) mandate for new ads beginning June 18. Brand marketers acknowledge that while the SDC mandate is challenging for ad-

vertisers, it will not hinder the rollout of new ads. Advertisers had generated more than 5,000 SDCs for new print and

internet ads through the Press Council of India's (PCI) website, late evening data showed, despite what some described as initial complications that inevitably accompany a new process. A ministry of information and

broadcasting (MIB) directive dated June 3 had said that all cilitatemoremanageable complinew print, TV, digital, and radio ance processes for advertisers ads would need to have an SDC and advertising agencies," said generated through the Broadcast Seva portal for TV and radio and the PCI for print and digital ads from June 18.

To be sure, the SDC is not required for existing ads.

The MIB directive came in the wake of the Supreme Court's May 7 order that all new ads needed to have SDC to ensure that cos expect SC campaigns don't have mislea- clarity on the ding claims and adhere to prevailing regulations.

next date of hearing in the IMA vs Union Jayen Mehta, MD, Amul, said that the matter on dairy major is complying with

the SDC mandate. "All our marketing activities will go as planned," he added. ITC chief digital marketing officer Shuvadip Banerjee said that the intent of the Supreme Court is absolutely perfect; however, the process has scope for improvement. "SDC compliance will be a bit cumbersome. particularly in areas like influencer marketing. We engage multiple influencers who create different content pieces for the same marketing outcome," he added. Legal experts believe that a mo-

#### **Toeing the Line**

Self-declaration certificate not required for existing ads **AMUL** 

All marketing activities will go as planned



ITC SC intent is

perfect, but process has scope for improvement

LEGAL EXPERTS

Compliance must be specific to each ad campaign rather than each individual ad

BHAVIN G

re practical approach to implement SDC would be to make compliance specific to each ad campaign rather than each individual ad. "This adjustment would acknowledge the dynamic nature of digital advertising and fa-TMT Law Practice founding partner Abhishek Malhotra.

While complying with the SDC mandate, the advertising and media industry also expects the Supreme Court to offer further clarity on the issue on the next date of hearing in the Indian Medical Association (IMA) vs Union of India matter on July 9.

Dabur India head of media Rajiv Dubey said complying with the SDC mandate will not be a challenging task based on the initial experience. "We are actively complying with the SDC mandate. We anticipate that the industry will adapt to these changes over time, making the transition smoother for all stakeholders involved," Dubey said. "Companies with multiple products and multiple copies spread across various platforms will need to be mindful of this fact and ensure compliance."

Concurring with Dubey, Parle Products senior category head Krishnarao Buddha added that there will be some initial hiccups, but the industry will get used to the SDC mandate for new ads. "We will not hold back any new ads due to the SDC mandate. We had released a new ad just before the MIB made it mandatory to implement the SDC. Therefore, we are continuing with our existing ads," he added.

#### **EXPANDING INDUSTRIAL AND LOGISTICS PARK**

to offer

issue on the

### ESR Buys Additional 27 Acres in Chennai

Kailash Babar & Sobia Khan

Mumbai | Bengaluru: Asia Pacific-focused real estate services and investment major ESR Group acres of land to expand its indust-transformation." rial and logistics park in Chennai's Oragadam.

With this acquisition, the ESR Oragadam Industrial & Logistics Park will now span 107 acres with a development potential of 2.5 million sqft.

The Hong Kong Stock Exchangelisted company will be investing over ₹276 crore for the construction and development, including land cost, of the additional space at this warehousing hub. This latest expansion builds upon the delivery of ESR Oragadam's first two phases, which counts electromechanical solutions provider CU-BIC, automotive research and development firm A2Mac1 and specialty labelling company CCL among its key occupiers.

"ESR's expansion in Oragadam is a pivotal step in our support for Tamil Nadu's commitment to becoming a major industrial hub," said Abhijit Malkani, CEO of ESR India. "This project transcends grade A industrial buildings. By up-

grading the supply chain with modern infrastructure, we are empowering a new era of advanced manufacturing and logistics for customers and communities. This expansion positions ESR as a conthas acquired an additional 27 ributor to Tamil Nadu's industrial According to him, integrating

green building practices and sustainable infrastruc-



This latest expansion builds upon the delivery of ESR Oragadam's first two phases

enable businesses to operate efficiently while minimising their environmental impact. The company's additional investment will provide the opportunity for other

major customers to

establish their ope-

ture into the pro-

ject's design will

rations in the Oragadam-Sriperumbudur precinct, which has witnessed robust demand for grade A industrial buildings in the past two years. In addition, sizable contiguous land parcels are scarce in Oragadam, making ESR's industrial and logistics

park highly valuable. ESR Oragadam is strategically located along State Highway 48, with multimodal connectivity.

# Five More and Counting: India's Cannes Show Continues

Wins include a silver & a bronze Lion for Earlyman Film ad; Indian agencies make it to 8 more shortlists across 3 categories on Tuesday

Glynda.Alves@timesgroup.com

total of four Lions—one gold, one silver and two bronzes — on the first day of Cannes Lions, day 2 was a roaring success, with India picking up five Lions at the

With 12 Indian entries shortlisted in six categories, the wins included a silver and a bronze Lion for Earlyman Film for their 'Jindal Steel-The Steel of India' ad. "We tried to push the boundaries of the way montage is viewed in India with experimental about their double-win. India stood out in the with Ogilvy Mumbai's Cadbury 5 Star 'Erase ign; Leo Burnett Mumbai's Gatorade 'Turf Finder' campaign and

VML Mumbai's Coca-Cola 'Sing to Remember' campaign each pick-

work and I can't be prouder of the teams for producing such great work, day in and day out," said

officer, VML India.

India's tally now stands at a total of 54 shortlisted entries in 2024

India's tally now stands at a total of 54 shortlisted entries in 2024.

#### MARKETING MAGIC

Some of the highlights from Tuesday's itinerary included an electric conversation between Yonca Dervisoglu, vice-president of marketing, Google; Dara Treseder, chief marketing officer, Autodesk; Julia White, chief marketing and solutions officer, SAP and, Karin Kimbrough, tiveness' and 'creative strategy'. chief economist, LinkedIn on

how the role of the marketer is being redefined in the age of artificial intelligence; as well as brands such as Doordash, Microsoft and Heineken weighing in on how to build systems for creative excellence.

Wednesday's big draw is Elon Musk in conversation with Mark Read, CEO of WPP.

Also, on the list of speakers is Esi Eggleston Bracey, Unilever's chief growth and marketing officer, responsible for leading Unilever into the next generation of marketing and Alexis Ohanian, co-founder of Reddit and currently principal owner of Angel City Football Club and Los Angeles Golf Club, who will be talking about the rising popularity of women's sports.

Mumbai: After a strong start for Indian agencies at the luxurious

Palais des Festivals venue, with a time of going to press.

to commend Venkatesh Jindal, Kondurkar Studio and every member of the team for wholeheartedly supporting and sharing our vision," Ayappa KM, Earlyman Film's co-founder told ET

entertainment category Valentine's Day' campa-

ing up a bronze Lion. "This is months of hard work, blood and sweat and this is the sweetest Lion we have got. It's for a imagery and sound. We would like big culture-changing piece of



Indian agencies have added eight more shortlists to their kitty across three categories on Tuesday, including 'creative effec-

A frame from the

'Jindal Steel-The

Steel of India' ad

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# PFC Board Okays ₹15kcr Loan to SP **Group Companies**

Funds to help the Mistry family repay personal debt, meet commitments to creditors of group cos

Mohit.Bhalla@timesgroup.com

New Delhi: The board of state-run Power Finance Corporation (PFC) has cleared a ₹15,000-crore loan to the Shapoorji Pallonji group companies, said people familiar with the development. It marks a breakthrough for the group's promoters, the Mistry family, who are 18.37% shareholders of Tata Sons, as it will help them repay personal debts and meet commitments made to creditors of their operating companies, the people said.

The loan will be secured against the cash flows of SP group's real estate business and the Mistry family's shares in Tata Sons. The tenor of the loan could be four years and would include an additional component of funding that would help them cover the interest cost for the ple. A formal sanction letter is likely to follow and could include certain transferable. conditions, they said.

had approached Deutsche Bank and promoter companies pay off expenglobal credit funds.

redemption this month. The bonds, bearing a 20% coupon, have been rolled over with the consent of the bondholders until September.

The loan from PFC is likely to be PFC reported its highest annual disbursed to two SPVs floated by the consolidated profit of ₹21,179 crore Mistry family. The SPVs will use the for 2023-24. It is the largest non-banloan proceeds to pay off bondhol- king finance company group in the ders. The SPVs will house the family's shareholding in the real estate business. PFC will have a lien on the 15. Several financiers have been keebank accounts of the SPVs, thereby giving it access to dividends from the personal debts, which have mounted real estate business as well as potential proceeds if the family were to sell a stake in the business.

The major operating companies lity to its operating companies to grow run by the Mistry family are in the as those companies would not need to construction sector and include use their profits to pay dividends to Shapoorji Pallonji and Company Li-shareholders and could instead plo-



led papers with the stock market regulator for an initial public offering of shares. The company is expanding the real estate vertical which owns prized land parcels in major In-

dian cities. The Shapoorji Pallonji group and PFC did not respond to ET's queries till press time.

Tata Trusts has reservations over shares of Tata Sons being used as collateral to secure loans by the Mistry family.

EThad reported on May 29, quoting CEO Siddharth Sharma, that the Tafirst two years, according to the peo- ta Trusts' legal position was that the shares of Tata Sons were not freely

PFC has taken a legal view on the ET had first reported in its Februa- usability of unlisted shares as a sery 21 edition that the Mistry family curity cover to grant loans, ET had reported on May 8. Tata Sons shares PFC for a loan that would help the have been used as collateral for securing loans by the Shapoorji Pallonji sive bonds which they had sold to group in the past and lenders including banks have held them as securi-The bonds are collateralised by ty, the state-owned financial institushares of Tata Sons and were due for tion was told by its lawyers, according to the people cited earlier.

Tata Trusts, the majority shareholders of Tata Sons, as well as Tata Sons did not respond to ET's queries.

country and the most profitable, as per a government statement on May ping an eye on the Mistry family's to about \$3 billion.

The Mistrys' ability to repay its personal debts could also provide flexibimited and Afcons. The latter has fi- ugh the funds back into the business.

### Airtel Closes Gap with Jio in Revenue Mkt Share

Airtel grew faster in metros; Voda Idea continued to lose revenue market share

#### Our Bureau

New Delhi: Bharti Airtel has narrowed the revenue market share gap with rival Reliance Jio in the fiscal fourth quarter, when the telecom industry's adjusted gross revenue (AGR) grew 1.9% sequentially and 9.7% on-year to ₹58,200 crore, with the premiumisation trend helping offset the drag due to the absence of any

major tariff hikes. "We are impressed that telcos were

able to grow revenues at a healthy pace despite no major change in tariffs, and premiumisation playing out nicely. In FY24, industry AGR (including national long distance) revenue rose 8% to ₹2,34,600 crore," an ICICI Securities report said.

The report added that Bharti Airtel has been continuously narrowing its revenue market share (RMS) gap with Reliance Jio, while Vodafone Idea continued to cede ground.

Bharti Airtel's revenue market share rose to 37.9%, up 35 basis points (bps) sequentially and 139 bps on-year, in the fiscal fourth quarter. This compared with Reliance Jio's AGR of 42.1% in FYQ4, up 3 bps sequentially and 49 bps on-year.

The AGR (including national long distance) of Airtel stood at about ₹23,100 crore for the threemonth period while that of Jio



	Market Share	Rise/ Fall* +35 bps + 3 bps	
Bharti Airtel	37.9%		
Jio	42.1%		
Vi	15.4%	-40 bps	

Adjusted gross revenue Airtel ₹23,100 cr

₹25,700 cr

was₹25,700 crore. "Airtel's incremental adjusted gross revenue on-year was Rs 2,680 crore versus

₹2,380 crore for RJio." shrinking of its revenue market share to 15.4%. The financially struggling firm lost AGR across all its circle categories—leadership, established and other circles, the report said.

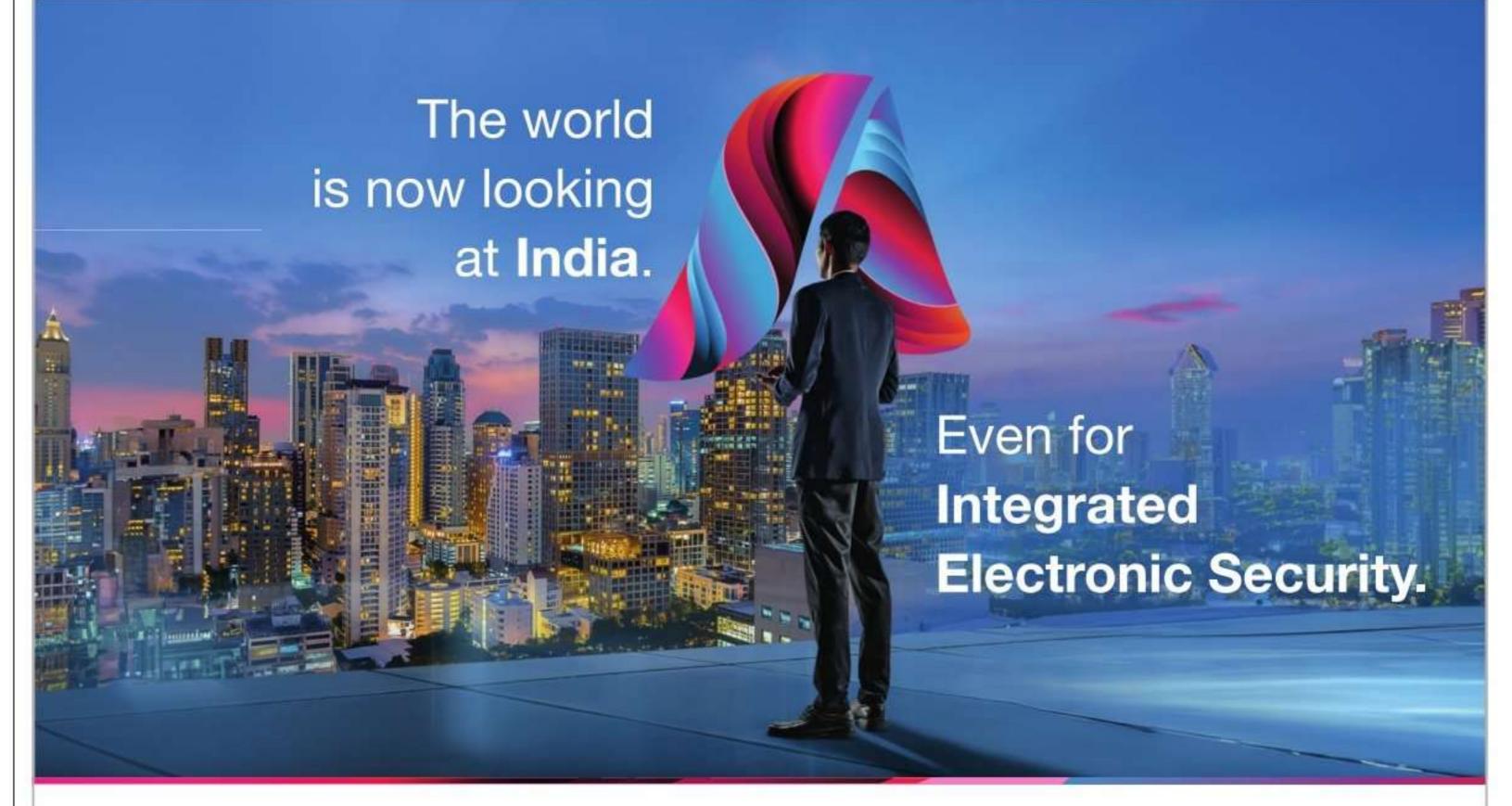
However, the cash-strapped operator gained market share in the three metros, which may have been helped by capacity augmentation and a clogged network of the bigger rivals, the brokerage said.

by ICICI Securities, Airtel grew faster in metros with a sequential growth rate of 3.8%, followed

by category B circles, which grew 2.5%, C category saw a 2.3% rise and A category circles rose 1.8%. In FY24, Bharti Airtel lost mar-Vodafone Idea saw its adjusted ket share only in one circle — Higross revenue slip 40 bps sequen- machal Pradesh — which shows tially to ₹9,400 crore, leading to the depth of its market share win, while on-quarter, it lost mar-

ket share in seven circles. Jio, on its part, witnessed a muted growth of 0.6% in metros while category A circles grew at 1.6%. The company, though, witnessed 2.3% growth in category B circles followed by 1.9% in category C. In FY24, Reliance Jio lost

AGR market share in 11 circles. "Circle-wise analysis shows RJio is losing ground in Delhi (down 150 bps on-quarter), Mum-As per the circle-wise analysis bai (8 bps), Uttar Pradesh West (39 bps), West Bengal (29 bps), Bihar (43 bps) and Nort-East (111 bps)," ICICI Securities said.





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# EV/ERY CHILD

IS AT RISK OF



### From where children may get worm infections?<sup>6,7</sup>

- Vegetables / Fruits not washed properly
- Contaminated water
- Poor sanitation & hygiene

Undercooked meat

#### What are the common symptoms of worm infections?<sup>3,4</sup>

- Abdominal pain
- Loss of appetite
- Weakness
- Perianal Itching
- Diarrhoea
- Nausea & Vomiting

#### What is the impact of worm infections on your child?4,5

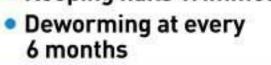
- Impaired physical & mental development
- Increase in school
- absenteeism
- Poor weight gain & stunted growth
- Anaemia

#### How can we prevent the worm infections in daily routine?<sup>1,2</sup>

Mankind|||>

Serving Life

- Washing hands after using toilet & before eating food
- Ensuring food is properly
- washed & cooked well Avoiding bare foot walking
- Keeping nails Trimmed





#### What is deworming & its benefits?2

Deworming is the process of eliminating worms using medication, which ensures:

Improved Nutrition
Proper growth & weight gain
Improved mental & physical development
Stronger resistance to infections



WHEN HAVE YOU DEWORMED YOUR CHILD LAST?

CONSULT YOUR DOCTOR TO KNOW MORE ABOUT DEWORMING







### EU's Ill-Fitting Suite For 'Greener' Norms

Doesn't really address problems of fast fashion

Changes to EU's Ecodesign Directive banning destruction of unsold textiles — and footwear — purportedly to establish sustainability requirements, will have its biggest impact on Asia, where these are made. Distribution and retailing of textiles have less than 5% contribution to emissions. The rest are on account of all the steps that go into production and transport. Emergence of fast fashion favours overproduction, and EU's attempt to discourage it will have a bearing on export earnings of several Asian economies, including those of India. The EU ban provides carve-outs for small exporters. However, these may not be adequate safeguards against trade dispute challenges. But has the EU pushed all its policy levers to curb fast fashion before imposing the hard action?

Since material and labour costs in the textiles industry are low relative to design, marketing and retailing, fas-



hion brands have an incentive to overstock. This is encouraged by economies of scale that push production costs further down. There is the added effect of economies of scope, where variety, instead of volume, tends to lower costs. All of this ends up in higher unsold stocks. However, banning their

destruction - or, for that matter, their re-export to poorer countries - doesn't adequately address the force driving fast fashion: booming online sales, backed by legal assurance in EU of return of clothes that don't look or fit or feel right. Offline sales don't have this legal remedy, but competitive intensity makes it an industry-wide practice.

The EU, and its trading partners, would have benefited from upstream interventions that raise awareness over fast fashion. It could have required brands to disclose more about their unsold inventories before it moved on banning textiles destruction. It could also have behavioural policy to guide fashion-purchasing behaviour. In a way, simultaneously hard and soft policy actions send out a stronger message of intent. EU will have to work intensely with its trading partners to adjust to its new ecodesign rules.

# Don't Scrimp on Train Travel Safety

While more Indians are travelling by air than ever before, morethan 22 mn on an average still travel in 13,000-plus passenger trains daily. This means we can't afford to be lax on safety. Monday's disaster involving the Sealdah Kanchanjungha Express and a goods train in West Bengal shouldn't have happened. The much-flaunted anti-collision system, Kavach, is currently operational on only 1,500-odd km of rail track, with plans to extend coverage by another 3,000 km by end-2024. Indian Railways has cited costs and practical challenges to 'explain' its limited operationality. In circa 2024 India, this 'explanation' no longer cuts ice. Ways must be found, like defence spend measures, not to scrimp when it comes to safety of rail passengers.



IR must expedite Kavach's implementation across its entire 1 lakh-plus-km network. At the current rate of 1,500 km a year, or even with the proposed rate of 5,000 km a year by 2025-26, it will take years before the entire system can be protected. Kavach's deployment is being handled by five companies. But manufacturing, de-

ployment and maintenance capacity of Kavach is necessary to maintain the pace of deployment.

To achieve this, GoI must substantially increase the budgetary allocation this upcoming budget from ₹560 cr allocated in February. Collaborating with industry, GoI should also enhance availability of trained manpower needed to ensure effective deployment and maintenance of the system. Additionally, the Railway Board should reassess its order of priority to maximise safety during the deployment process. Currently, high-density routes are prioritised over highly-used ones, fol-

lowed by passenger high-density routes. A more detailed app-

roach within these categories needs to be taken.



### Binge-Watching is Injurious to Health

We hear that US surgeon general Vivek Murthy is keen to have a warning label on social media platforms telling parents that using social media may damage the mental health of young people. Such a plan of action, requiring US Congress approval, is sweet. After all, how many millions, nay, billions, would have benefited if a similar statutory warning went with what earlier generations of guardians would fret over: TV-watching. So, while backing Murthy's concerns as we keep on scrolling, may we highlight the need for a similar

warning for another recreational blight: binge-watching.

Binging-streaming programmes has become the new malaise. Let there be a message before each OTT multi-season, infinite-episode show rolls: 'Excessive consumption of streaming shows may lead to acute square-eyeball syndrome, chronic couch potatoism and severe reality detachment. We have all faced the horror of realising we've just spent the last 36 hours in a dimly-lit room, the only movement being the occasional stretch to grab another snack, or the Herculean effort of pressing 'Next Episode'. The warning could also include symptoms such as forgetting how to participate in normal human conversation, starting to speak in TV quotes and developing an unrealistic expectation that life's problems can be solved in 30 mins. Or 50, if you press pause too many times.

#### **SWAMISPEAK** Services exports have more potential than manufactured exports to create jobs

# In Search of Decent Work'



The Edit Page

**Swaminathan S Anklesaria Aiyar** 

op economists agree that India faces a chronic undersupply of government-supplied public goods. These include basic education, health, nutrition and infrastructure. Their supply is hamstrung by, among other things, grossly insufficient decentralisation of power to cities and villages; lack of quality administrative services and domain knowledge; lack of strong independent institutions; and a police-judicial system plagued by delays, callousness and political weaponisation.

Having agreed on these points, economists nevertheless differ radically on the path forward. Consider the sharp difference in employment emphasis between former RBI deputy governor Rakesh Mohan and former RBI

governor Raghuram Rajan. In his PR Brahmananda Memorial Lecture delivered in February this vear, Mohan had discussed whether India would get into a lower-middle income trap. He highlighted the need for better public goods, which required far greater employment - and quality — in government services.

Mohan said India could not break out of lower-income levels without massive employment in low-wage manufacturing. Lack of 'decent jobs' was so acute that Uttar Pradesh had 4 mn applicants for 60,000 constable jobs. India's labour force participation was barely 50% against 78% for Vietnam, 76% for China, and 65% for Indonesia. This underemployed mass could not be employed fully in services. So, it was essential to boost manufactured exports — that alone would produce enough 'decent jobs'.

Rajan has long opposed this view. His latest book with Rohit Lamba, Breaking the Mould: India's Untra-

ChatGPT

OF THE DAY

There once was a chap

named Joe,

Who said, 'Let's give

them a go!

If you're wed to a Yank,

You're just as free as Hank,

It's now Trump's fuse to



velled Path to Prosperity, repeats his belief that India has missed the lowwage manufacturing bus, and mustn't waste time and resources on this path. Instead, it should aim to harness its growing advantage in services requiring higher skills and paying higher wages.

Mohan disagrees, saying we can have both low-wage exports and highwage ones. Western dema-



nd may not grow fast. But Asia overall has a massive consumer class of 4 bn people with rising incomes requiring low-wage goods like textiles and footwear. So, there are plenty of buses to catch—provided India turns its attention from the West to the East.

Not so, argues Rajan, China has, th-from Asia to Africa. rough massive scale economies and export support, engaged in price-cutting that has removed the economic 'rents' that poor countries could once earn from exporting low-wage goods. So, India must focus on developing its human capital, which is very competitive in higher-skilled manufactures and services.

Lagree with Rajan. As he says, China's provision of public goods is excel-

Millionaires on the Move

Around 128,000 of the world's millionaires are projected to migrate to a new

according to a report released by Henley & Partners. The UAE tops the list for

the third year running while China is expected to be the biggest millionaire

loser again. The report said India has "stemmed its wealth exodus, dropping

to 3rd place after the UK with just 4,300 millionaires projected to leave the

movements to June 2024; figures are rounded to the nearest 100; 'Millionaires' and 'HNWIs'

the number of HNWIs who relocate to and the number who emigrate from a country

refer to individuals with liquid investable wealth of USD 1 million or more.: "Difference between

country in 2024 (compared to 5,100 last year)". A look:

Projected millionaire migration 2024

2,500

Singapore

Canada

Australia

Switzerland

Italy

Greece

**Portugal** 

country in 2024, with the UAE and the US topping the list of destinations,

lent while India's is poor. China's good education, health, infrastructure and judicial speed - plus decentralisation of power and competition between provinces — have created cost advantages that India's political system cannot match. No state government wants cities to become alternative power centres, and so thwart de-

centralisation. So, India



will not catch many buses that still run. Lower-wage countries like Bangladesh, Vietnam and Laos are beating us. Textile factories in Ethiopia owned by Indian companies claim local wages are one-fifth India's. Low-wage manufacturing is already shifting

Meanwhile, India inflates labour costs in the formal sector by making companies contribute heavily to employees' provident fund, pension, health insurance and gratuity. Competing countries have far lower imposts. Hence, many Indian manufacturers prefer to stay small and informal, avoiding such costs. With subsidies and protection, labour-intensive sectors can improve somewhat. But not re-

China

India

Brazil

Taiwan

Nigeria

South Korea

South Africa

**Russian Federation** 

-15,200

-9,500

-4,300

-1,200

-1,000

-800

-600

-400

-300

motely fast enough to absorb the vast millions of educated unemployed.

Both Mohan and Rajan emphasise the need for better human capital development. But improving schools and state colleges is a long-term process that will be opposed by powerful teachers' unions and other vested interests. State-level politicians don't attach high priority to it.

What is moving forward much faster is the growth of private colleges and central institutions like IITs, IIM, medical colleges, Navodaya schools and Kendriya Vidyalayas. These, alas, cover only a tiny section of students. But the quality of private colleges and even state colleges has improved. India now produces an estimated 2.3 mn STEM graduates a year. Once of spotty quality, they are much improved.

They are the reason why some 2,000 MNCs have set up global capability centres (GCCs) in India. These started with simple back-office outsourcing, but now do sophisticated product development and R&D. They employ lakhs of scientists. In 2019-20, over 40% of GCC staff were in engineering R&D. Now their focus is on AI, RE and batteries.

Mohan complains that Indian companies do little R&D. He fails to even mention GCCs, about which Rajan is lyrical. GCCs are research powerhouses. Started by MNCs, their staff are now being hired by top Indian companies. Thus, high-quality brainpower developed in GCCs is percolating into Indian business, too. Happily, this globalisation of human capital needs no government help to surge ahead.

Will this solve the problem of the educated unemployed? No, not for two decades till state schools and colleges are upgraded. Alas, neither services nor manufacturing present a solution.

Rising trade barriers everywhere threaten manufactured exports. But protectionism is far lower in services. Tariffs are difficult on data, through which services are exported. Services exports generate secondary employment in transport, food delivery, construction and allied areas. They will not end unemployment but will have more potential than manufactured exports.

R Prasad

**Bell Curves** 

### THE SPEAKING TREE

Power of Fear

**Empathetic** 

#### **SUMIT PAUL**

One of the most powerful quotes of all time is Umberto Eco's, 'Nothing gives a fearful man more courage than another's fear.' It speaks of the power of motivation when one is knocked down. It implies that when faced with fear, one's courage can be bolstered by the fear experienced by others. This is cathartic and creates an opportunity to use the fear of others as a catalyst to proactively tackle challenges rather than allowing those challenges to paralyse us. Fear is a universal emotion, and it's important to understand that more or less, every individual has it. This is a comforting thought, nay, an assurance. The empathy of fear binds us together. It's like, 'Dil bahal to jayega, iss khayaal se/ Haal mil gaya tumhara apne haal se' - my heart will feel better after realising that we're sailing in the same boat. The comforting assurance that I'm not the only 'fearful' person may help us go on without throwing in the towel. To quote Urdu poet Aafaaq Kashmiri, 'Ek akela

— you're not the only fearful person/Others are even more fearful than you are. Fear's egalitarianism brings all of us together and places all humans on the same (ordinary) plane. Mind you, human emotions are universally empathetic. Even a so-called negative trait, instinct or emotion has a deeper connotation, Huma ns are dovetailed because of the medley of emotions; fear being the most overwhelming of them.

tu hi khaufzada nahin/ Aur bhi

log hain tujh se zyada khaayaf'

#### **Chat Room**

#### Varanasi Mistake Fixed in Wayanad

Apropos the news report, 'Rahul Gandhi Retains Raebareli, Priyanka to Contest Wayanad Seat' (Jun 18), it is a good strategy since Rahul Gandhi's decision to retain his Raebareli seat would help him expand Congress' pre-sence in UP. The party blundered by not fielding Priyanka Gandhi in Varanasi, which she would have won with a thumping majority. However, the loss has now been made good by selecting Priyanka to contest in the Wayanad seat, which her brother is vacating now. A resounding victory for Priyanka will help Congress form the next government in Kerala. This would also allow the Gandhi siblings to play their roles effectively in the Lok Sabha.

THARCIUS S FERNANDO Chennai

Chopping Histree

Makes Us Rootless

This refers to the Edit, 'Knowle

dge Economy, Not Silly Confor-

mity' (Jun 18). The raison d'être

from it and not to perpetuate our

ancestors' mistakes, notwithst-

anding how uncomfortable our

past may be. For instance, in Ger-

man schools, children learn ab-

censorship or fabrication of his-

torical facts blocks the wisdom

of experience from future gene-

remember the past are condem-

Brokena Record?

Conditions Apply

In sport, especially cricket, when

a player claims to have equalled

or broken a record, we should

rations. As George Santayana

aptly said, 'Those who cannot

ned to repeat it.'

Uijain

**ABHYUDITA GUPTA** 

out the horren-

dous Holocaust,

and they visit

the synagogues

and concentra-

tion camps that

makes them

acknowledge

their Nazi his-

of studying history is to learn

# iCET On the Right Path Bassa



Subimal Bhattacharjee

US NSA Jake Sullivan's two-day visit to Delhi, the first official visit from Washington since the new NDA government took office, has turned out to be a productive one. Along with meeting S Jaishankar, Sullivan chaired the second meeting of the India-US Initiative on Critical and Emerging Technology (iCET), which was launched in January last year, with his Indian counterpart, Ajit Doval. At the dialogue, the two 'set the vision for the next chapter of our strategic technology partnership'. So, what does that mean? In the 17 months since iCET's launch, both countries have deepened and expanded their strategic cooperation across sectors such as defence, space, semiconductors, advanced telecommunications, AI, quantum computing, biotechnology and clean energy, iCET's dynamic nature is its strength, and the bilateral initiatives have ensured that both sides go beyond a governmentonly approach to a mix of government, industry and academia engagement. This is welcome. Starting from only a foreign military sales (FMS) approach of defence items to involving Indian supply chain, and now to co-production and co-development, it has come a long way.

With the embedding of digitech in key strategic areas, carving the cooperation and tech ecosystem management has been iCET's hallmark. It has gone further to sustain the ecosystem, like focusing on the semiconductor supply chain and protecting critical minerals, and defined usage and looking at other emerging areas of synthetic biotechnology.

The focus on innovation, advanced by the US Defence Innovation Unit and India's Innovations for Defence Excellen-

ce (iDEX), to accelerate joint adoption of cutting-edge commercial tech for military solutions and capability enhancement of defence ecosystems and the 'Innovation Handshake' have allowed wider startup engagements.

The India-US Defence Acceleration Ecosystem (INDUS-X) has shown momentum for wider industry participation. With seed money of up to \$1.2 mn disbursed to 10 American and Indian companies under Joint IMPACT (INDUS-X Mutual Promotion of Advanced Collaborative Technologies) 1.0 challenges, and the identified areas under IMPACT 2.0, the roadmap augurs well.

India's focus on indigenisation has been steadily accepted by the US administration and adopted by US industry in many of the current engagements. This will be one of the defining features of the newer defence and strategic security projects, including deliberations of the Advanced Domains Defense Dialogue.

This approach is visible beyond defence, in other strategic sectors, particularly in space. As a case point, Indian startups 114ai and 3rdiTech have partnered the US Space Force (USSF) for working on advancing space situational awareness, data fusion technologies and infrared sensor semiconductor manufacturing. Engagements in Open Radio Access Network (ORAN) collaboration have progressed significantly. Qualcomm and Mavenir are testing its



Ordering techaways

ORAN stack network in partnership with Bharti Airtel.

The semiconductor sector has seen a few investments as India incentivised the sector, and laid out the red carpet for further investments and collaboration on strategic cooperation. The joint semiconductor readiness assessment fostered by the US Semiconductor Industry Association and India Electronics and Semiconductor Association has identified near-term industry opportunities, and outlined longer-term strategic development of complementary semiconductor ecosystems.

As the world grapples with AI challenges, India and the US have been in dialogue in many areas of the AI ecosystem. This includes fostering a regulatory framework for the global community. US companies are at the forefront of many AI developments and deployments, and many of them have Indian participation at resource and collaborative levels.

Much of iCET's visible gains will be witnessed in this sector, as AI and semiconductor chips make computing faster and more intense. Likewise, quantum computing, with its dimensional transformational capabilities, is a focus area. Already, work is happening in quantum communication, postquantum migration and security, and digital twins — digital representation of a physical object, person or process, contextualised in a digital version of its environment—besides facilitating the Indian tech community and acade-

mia in US quantum labs. iCET is delivering. The decision by the Association of American Universities and the Council of Indian Institutes of Technology (IIT Council) in September 2023 to establish a joint Indo-US Global Challenges Institute—as a virtual network of universities fostering research partnerships and people-to-people exchanges between institutions in both countries aimed at solving significant problems - will give the right fillip to enhance the momentum.

> The writer is a commentator on digital technology issues

#### Mudlark Along the Thames

Circuit is also joining our

college. He topped NEET

this year!

You're in London, away from the blistering heat. Why don't you step outside and roll up your sleeves for some mudlarking—scavenging the banks of the Thames to find what could be a valuable item. Using old maps as guides to old boatyards, bridges and jetties, summer mudlarks/mudlarkers scour the Thames shore to look out for Roman-era brooches, Victorian shoe buckles

and mesolithic flints To prepare for your first mudlarking expedition, you gotta a Mudlarker?, of the podcast, 'Stuff You Should Know',



hosted by Josh Clark and Charles W Chuck Bryant. This is great edutainment, using so hosts discuss the history of mudlarking, and why it becaalso meander through the Thames clean-up story, the kind of 'treasures' that are found, and whether mudlark finders are legally keepers. By mudlarking on the Thames, who knows, you may even get a clue as to how poverty in Victorian London driving 'manual scavengers' to pick up filth could turn into a pleasant expedition in the sunshine in Viksit Britain.

### tory, making them informed citizens and helping them navigate a harmonious future. Negation,

tune in to the episode, What's



much pop culture as reference. In this 17-min episode, SYSK me a popular pastime. The two

also consider the conditions under which the record was made. Sunil Gavaskar broke Don Bradman's record under similar conditions as both faced fast bowlers of their time donning a cap, not a helmet. Helmets were introduced when Nari Contractor got nearly killed facing fast bowlers in West Indies. Not taking away from later players with protective gear, but is it right to consider Gavaskar's record broken?

RAHUL KUMAR

By email Letters to the editor may be addressed to

editet@timesgroup.com

Only 13% of Nifty Midcap 150 stocks and 8% of Smallcap 250 bring in most gains for the indices

# Lack of Depth in Mid- & Small-cap Rally Hints All's Not Shining on D-St

Kairavi.Lukka @timesgroup.com

Mumbai: Mid-cap and small-cap indices have been on a blistering run so far in 2024, breaking new records and defying cynics. But beneath the surface, the optimism may not be as widespread as the benchmarks

In the Nifty Midcap 150 and Smallcap 250 indices, 20 stocks have contributed to roughly 50% of the respective index's rally this year, according to an ET study. This means 13% of the stocks in Midcap 150 and 8% of the stocks in Smallcap 250 have done the bulk of the heavy lifting so far in 2024.

The Midcap 150 index has returned 21.86% and the Smallcap 250 index has advanced 21.13% in 2024 so far, outperforming the benchmark Nifty, which has gained 8.35% in this period. All three indices hit record highs on Tuesday, extending their record-breaking rally.

Money managers say narrowing contributions to the gains of these indices show discomfort over the extent of the run-up in these stocks.

"Directionally the momentum for these looks strong, but valuations have become very high, and any sentiment change may lead to a fall," said Phanisekhar Ponangi, chief investment officer at MavenArk Asset Managers.

The shares that have contributed the most to the gains in the mid-cap and small-cap indices are PSUs, financial services, infrastructure, and energy companies. Some of the top contributors to the gains in the midcap index, which notched up nearly 36,36 points gains since January, were Hindustan Zinc, Macrotech Developers, JSW Energy, and Cummins India.

In the smallcap index, which gained 2,878 points, the contributors to the up-move were Indian Overseas Bank, Cochin Shipyard, Housing & Urban Development Corporation, Motilal Oswal Financial Services and Exide Industries, among others.

Continued on ➤➤ Smart Investing

#### **Index Toppers**

Major Points Contributors	Last Traded Price (₹)	YTD Returns (%)	Points Added			
NIFTY MIDCAP 150	20,809.75	21.86	3,635.75			
Hindustan Zinc	647.2	103.30	298.73			
Macrotech Developers	1,596.70	51.72	122.80			
JSW Energy	712	73.64	121.09			
Cummins India	3,829.00	95.56	111.81			
Oracle Financial Services Software	9,650.50	122.42	99.35			
Rail Vikas Nigam	396	117.58	96.40			
Indus Towers	346.45	70.88	82.52			
Mazagon Dock Shipbuilders	4,168	82.03	82.25			
Bharat Heavy Electricals	305.7	54.28	80.79			
NIFTY SMALLCAP 250	17,007.85	21.13	2,878.15			
Indian Overseas Bank	66.55	52.64	165.78			
Cochin Shipyard	2,334.55	242.6	163.96			
HUDCO	280.25	117.08	115.37			
Motilal Oswal Financial Services	660.8	109.77	79.15			
Exide Industries	564.85	75.42	78.38			
UCO Bank	56.15	40.37	73.90			
Aegis Logistics	830	137.45	64.56			
Jupiter Wagons	688.9	115.35	58.06			
IRB Infrastructure Developers	66.59	59.12	56.64			
Compiled by: ETIG Database						

#### STRONG ORDER BOOK LOOKS PROMISING

#### **HAL Surges 6% to New High** on Fresh Defence Orders

Our Bureau

Mumbai: Shares of Hindustan Aeronautics (HAL) soared 6% to record highs on Tuesday, after the company received a proposal from the defence ministry for 156 light combat helicopters. The stock closed at ₹5,530, after hitting an all-time high of ₹5,567. Analysts said the stock's record-

breaking rally is on account of its growing order book and strong

earnings prospects, helping investors brush aside elevated valuation concerns.

"HAL has a robust order book and is expected to record a double-digit growth depending on the execution of the current order book," said Manish Chowdhury, head of research at Stoxbox. "The company is debt free, and the return ratios also look promising."

Continued on ➤ Smart Investing

#### **Indices Touch New Peaks**, Sensex Tops 77,000 Mark

**Our Bureau** 

Mumbai: India's equity benchmarks, Nifty and Sensex, made fresh highs on Tuesday, extending gains to the fourth straight trading session. The Sensex closed above the 77,000 mark for the first time with traders riding the bullish wave since the elec-

tion results on June 4. The Sensex ended at a record 77,301.1 after advancing 308.3 points, or 0.4%, on Tuesday. Nifty rose 92.3 points, or 0.39%, to clo-

se at 23,557.9, its

highest-ever closing. Both indices have gained over 7% since June 4. Analysts said the Nifty ended

ending above above a key a key hurdle hurdle of 23,500, of 23,500 opening the likopens the elihood of furtlikelihood her upsides. of further upsides

"The Nifty continues to trade within a rising parallel channel and as long as 23,300 is not breached, the primary trend remains bullish," said Om Mehra, technical analyst,

Samco Securities. The volatility index, or VIX, jumped 1.11% to 12.97, indicating some caution among traders.

The Nifty Midcap 150 index gained 0.54% and Nifty Smallcap 250 rose 0.96% with both indices hitting record highs during the day.

Foreign portfolio investors net bought shares worth ₹2,569 crore.

#### **DEAL STREET DIARY**

### **UK's Vodafone Likely to Sell** 9.94% Stake in Indus Towers

Today's ₹9,139-crore block deal pegged at ₹310-341 per share

Our Bureau

Mumbai: The UK-based telecom operator Vodafone Plc is likely to sell a 9.94% stake in Indus Towers Wednesday through block deals, according to the term sheet issued by the bankers. The shares are expected to be sold in the price range of ₹310 to ₹341 — a discount of 9.9% to 0.8% on Tuesday's closing price. At the upper end of this range, Vodafone could raise approximately ₹9,139 crore, or \$1.09 billion.

This could be the second-largest block deal in India after the ITC's transaction in March, where British American Tobacco Plc (BAT) sold a 3.5% stake in ITC through ned 70% so far this year compared to tely clear if any portion of this woan open market transaction for a 7% gain in Sensex, ended at 343.9 uld be used to clear Vodafone Ide-

around ₹17,485 crore. Buyers in the Indus block deal

₹1,423-CR BLOCK DEAL EXPECTED

**German Promoter may** 

Sell 5% in ZF Commercial

Our Bureau

Mumbai: Germany-based ZF Group is likely to sell up

to a 5% stake in its Indian unit, ZF Commercial Vehi-

cle Systems India, on Wednesday through block deals.

According to the term sheet issued by the bankers, ZF

Group may sell 9.5 lakh shares at a floor price of

₹14,980 — a 13.3% discount to Tuesday's closing price

of ₹17,277. The deal is likely to fetch the German pro-

moter ₹1,423 crore. ET was the first to report on Ju-

ne 7 that the ZF Group is looking to sell a stake in

the Indian unit. ZF Group currently holds a 75% stake in the Indian unit through Wabco Asia. Citigroup is

The stock has delivered a return of 44% in the last

one year — which is nearly three times of the return

of the benchmark index Nifty 50 in the same duration.

Domestic mutual funds hold 14.51% stake in the

ys. Morgan Stanley, Bank of America, BNP Paribas and Jefferies are the placement agents. Shares of Indus Tower, which gai-

Jan 3, 2022

**Indus Towers** 

Share Price on BSE (\*)

on Tuesday.

a's dues to Indus.

Jun 18, 2024

Vodafone PLC holds 567.2 million Bharti Infratel and Indus Towers will have a lock-in period of 90 da- shares, or 21% stake, in the tower merged in late 2020.

343.9

#### MAY SELL 5% IN CO TO RAISE ₹1,435 CR

Fosun to Pare Stake

in Gland Pharma

company after it sold a 7.1% stake in

A JPMorgan report said that as

per the security package agreed upon during the merger of erstwhi-

le Bharti Infratel and Indus Towers,

Vodafone Plc's 21% stake — valued

at some \$2.3 billion - in Indus To-

wers was the primary pledge by its

lenders against the \$1.4 billion loan

that the UK telecom major had ta-

ken in 2019 to participate in Idea's

rights issue while Indus Towers

had a secondary pledge with a max-

"Hence, we believe if this share sa-

le goes through, then the proceeds

of \$2.3 billion would be first used to

repay Vodafone Plc's lenders (revi-

sed loan value of \$1.8 billion) and the

remaining \$0.5 billion (₹4,200 crore)

could be used to partly clear Idea's

But the term sheet suggests Vo-

dafone Group is only selling a par-

tial stake, and it wasn't immedia-

past dues of ₹54 billion," it said.

imum liability of ₹4,250 crore.

early 2022.

Ashutosh.Shyam@timesgroup.com

ET Intelligence Group: Shanghai-based Fosun Pharmaceutical Group, the promoter of Gland Pharma in India, plans to sell up to a 5% stake in the company through a block deal to raise ₹1,435 crore (\$172 million), according to a term sheet reviewed by ET. This represents the second instance where the promoter is reducing its stake in the company, following a successful initial public offering in November 2020 that raised ₹6,479 crore, including an offer for sale of ₹5,229 crore by the company's promoter. Post-IPO, Fosun Pharma's holding decreased from 75% to 58.36%. According to a BSE filing, Fosun currently holds 57.86% of Gland Pharma, and this is expected to decrease to 53.3% after

the block deal. Fosun is offering 8.2 million shares at ₹1,750 per share, which represents a 4.9% discount to Tuesday's closing price of ₹1,839. UBS is managing the deal.

# Crypto Money is Poised to Sway US Polls

The industry's political awakening – and enormous pool of cash – is already affecting high-profile races across the country

#### The New York Times

Ryan Selkis, a cryptocurrency executive, was eating dinner at Mar-a-Lago last month when he got an unexpected invitation: Former President Donald Trump wanted him to come to the stage and say a few words.

Selkis, who runs the crypto data firm Messari, was among a couple of hundred attendees at an event celebrating Trump's series of nonfungible tokens, the digital collectibles known as NFTs. When he reached the lectern, Selkis turned to face the former president.

"There's 50 million crypto holders in the U.S.," the executive declared. "That's a lot of voters." That message has become a political tal-

king point in the crypto world, as the industry tries to shake off a wave of scandals and establish itself as a powerful force in the 2024 election cycle. Three large crypto firms have banded together to finance a group of affiliated superpolitical action committees, investing about \$150 million to elect procrypto candidates in congressional races. The PACs are not planning to participate in

the presidential election, a spokesperson for the groups said. But top crypto executives have tried to mobilize the industry behind Trump, who has reciprocated by praising digital currencies and hosting executives at Mar-a-Lago.

Many crypto supporters view the 2024 election as a pivotal moment. After a series of crypto firms collapsed two years ago, the Biden administration embarked on an aggressive crackdown,

bringing lawsuits and criminal charges against some of the industry's leading figures. The Securities and Exchange Commission is pursuing cases that could effectively force the crypto industry out of the United

"The 2024 elections will be the most conse- or roughly 18 million people.) quential in crypto's history," said Brad Garlinghouse, CEO of Ripple, a crypto company that has sparred with the federal government for years. "You are seeing a technology become a partisan political issue."

voters" could sway the outcome of the election. They often cite a survey commissioned by crypto exchange Coinbase, that suggests that 52 million Americans own digital currencies. (The Federal Reserve estimates that the total is 7% of the adult population,

But voters' supposed passion for crypto may be less important than the industry's campaign war chest. Ripple, Coinbase and venture capital firm Andreessen Horowitz have each donated about \$50 million to the Garlinghouse, Selkis and other executives crypto PACs, which plan to spend those have argued that newly energized "crypto" funds in several competitive Senate races. n March, the lar-

> \$10 million on attack ads against Rep. Katie Porter, a Democratic candidate in the California Senate primary who was allied with Sen. Elizabeth Warren, a longtime crypto critic. Porter lost

"A single relatively small industry is literally trying to buy enough politicians to hijack the public agenda," said Dennis KelBetter Markets, a financial reform advocacy group, "It's pretty breathtaking,"

the banker for the deal.

The industry's vast resources have turned a niche set of issues into a talking point in the presidential campaign. Robert F. Kennedy Jr., an independent presidential candidate, made his first official campaign appearance at a bitcoin event in Miami, and he has attended multiple industry conferences, sometimes holding fundraising meetings

with wealthy executives on the sidelines. President Joe Biden has long been seen as anti-crypto because his Securities and Exchange Commission chair, Gary Gensler, has sued so many crypto companies. But some Biden supporters, including investor Mark Cuban, have pressed his campaign to

mend fences.

The campaign has been receptive to the message, Cuban said in an email. In recent weeks, Biden officials have reached out to Coinbase and Ripple, asking to discuss crypto policy, four people familiar with those discussions said. Still, much of the industry appears to be coalescing around Trump. While the former president once said that bitcoin "seems like a scam" and has frequently been critical of the tech industry. he has made several supportive comments about crypto over the past month, promising to end the regulatory crackdown. On Tuesday, Trump met at Mar-a-Lago with executives from some of the world's largest bitcoin mining companies, including Marathon Digital and Riot Platforms.

Bitcoin should be "MADE IN THE USA!!!" he posted on his social network.

### **Bitcoin at One-Month Low in** a Broad Crypto Mkt Selloff

#### Bloomberg

Bitcoin touched a one-month low as outflows from digital-asset investment products and the prospect of higher-for-longer US borrowing costs sapped the cryptocurrency market.

The largest digital asset shed as much as 2.7% on Tuesday, reaching a level last seen in mid-May, before paring some of the drop to trade at \$65,266 as of 8:04 a.m. in New York. Smaller tokens such as Ether, Solana and Dogecoin also sank.

Some \$600 million was pulled from digital-asset products last week, the most since March, data from CoinShares International Ltd. show. Stubborn inflation has led traders to scale back expectations for Federal Reserve interestrate cuts this year, posing a challenge for speculative investments

such as crypto. Stocks and bonds have delivered better returns than Bitcoin this quarter, a turnaround from the digital assets - so-called altcoins three months through March. when digital assets outperformed traditional markets by a significant degree.

"Crypto is becoming increasingly exposed to macro triggers," said helped by demand for dedicated BTC Markets Pty Chief Executive US exchange-traded funds. The Officer Caroline Bowler, while rally has cooled of late alongside a



about the longer term outlook. Signs of ebbing appetite were evident across the crypto market, including for new coins. The ZK token from a much touted project built atop the Ethereum blockchain tumbled by a third following its listing on Monday, the latest in a string of hotly anticipated launches that suffered sharp selloffs.

In South Korea, a local report suggested new regulations due next month could force exchanges to cut back the number of tokens available to investors. The nation is an engine of demand for smaller and the report may have spooked some traders.

Bitcoin has quadrupled in price since the start of 2023 and scaled a record high of \$73,798 in March,

adding that she remains upbeat moderation in ETF inflows.

# Wall Street Bankers Beaten in 'Smartest' Chess Tournament

World Corporate Chess Championship held in New York City; UBS, Susquehanna make it to semifinal round in tournament

#### Bloomberg

Forget M&A league tables. Wall Street banks took to the chessboard over the past few days to decide who is the brightest. Turns out, none of them.

Bankers and traders from companies including Goldman Sachs Group Inc., BlackRock Inc. and Deutsche Bank AG were beaten by players from online chess platforms Chessify and Chessmood in the final rounds of the World Corporate Chess Championship in

New York. UBS Group AG and Susquehanna International Group were the only two financial firms that made it through to the semifinals. In an intense final on Monday afternoon, Chessify clinched the title in three

The competition, run by FIDE,

tion, crowns the "smartest company in the world" through the sport Twelvefour-person teams—eight

of which fought through qualifying rounds in March and April and four wild cards that were invited to play — tested their intellectual prowess through rapid-round chess games held in the Financial District's historic Cunard Building. It was the first time the tournament was held in person, after debuting virtually during the pan-

The event featured at least one notable side match. World-ranked chess player Boaz Weinstein, a hedge fund manager and founder of Saba Capital Management, played to a draw and then lost against Woman Grandmaster Keti Tsatsalashvili of Georgia, he wrote in a post on X.



Players compete in the World Corporate Chess Championship in the Cunard **Building in New York City. BLOOMBERG** 

three sides as spectators circled the in the sport to college-age chess enperimeter commenting on the thusiasts who have been playing During the tournament, players game play in whispers. The onlook- since childhood. Some were recent

the International Chess Federa- were penned in by velvet ropes on ers ranged from retirees interested newcomers to the game after being and from then on, he said, chess has Andriasian and Gevorg Harutjugame."

inspired by the hit Netflix TV show always been a "part of my life." Queen's Gambit.

rounds weren't "long enough for you to have that much training" and being well-rested was a priority, said Alice Dong, a product man-

ager at BlackRock. Most teams included high-ranking players with impressive records, such as BlackRock's chess club founder and FX trader Rusa Goletiani. Chessify, ChessMood and Susquehanna each had at least one grandmaster on their teams.

"We knew coming into this we were a bit outgunned," said Alexander Krol, managing director and head of derivatives alpha at BlackRock. "We came for the experience."

To prepare, William Graif, an associate engineer at Deutsche Bank, studied his opponents' past games. He played his first rated tournament when he was about 5 years old

"When I was little and mostly The rapid-fire format meant the throughout my childhood, I want-

ed to be the best."

Chess competitions have taken him to Turkey, Vietnam, Hungary and Portugal. While he still has a competitive spirit for chess, he now focuses more on "enriching other people's lives through the game of chess" and has taught at summer chess camps for kids.

Over the 10 rounds played across the weekend, teams typically won or lost all four of their matches. In the two rounds Susquehanna faced off against Goldman, the investment bank lost each time except when Len Ioffe, a managing director, played to a draw against Nan Zhao, a quantitative researcher at

Susquehanna.

syan and Ani Harutyunyan.

nyan, along with Tigran R. Sarg-

The tournament experience ed to compete," Graif said. "I want- helped draw players in the companies closer. Igor Shneider, vice president of the Financial Institutions Group at Deutsche Bank, said his team had "really good camaraderie." He started playing chess around age 9 and was ranked as high as 80th in the US in his youth. Shneider has played in Spain, Greece and China, and earned a chess scholarship to the University of Texas, Dallas.

> Shneider was locked in a "time scramble" in a match against a

ChessMood team member. "I was attacking throughout the game; my opponent conducted a counterattack" that ultimately left them with less than 30 seconds on the clock each. The time pressure, The winning team from Chessify Shneider said, meant he "missed included two grandmasters, Zaven some good chances to win the

**WIPRO** 

LAST CLOSE ▶ ₹491

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LAST CLOSE > ₹1,143

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**GRANULES INDIA** 

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STOP LOSS > ₹483

STOP LOSS ▶ ₹465

STOP LOSS ₹1.124

**Using Equity** 

**Savings Funds** 

**Equity Exposure** 

The stock has provided a fresh breakout with above

average volume after a five-day consolidation.

Engulfing bull candle stick pattern at the 38.2%

The stock has been consolidating since three trading

Fibonacci retracement support, a bullish sign.

sessions and we anticipate a breakout.

Amidst high valuations, wealth

managers believe conservative

deposits could consider an invest-

ment in equity savings funds that

invest 15-25% of their corpus in

large-cap stocks and give

the benefit of equity

WHAT ARE EQUITY

returns for the portfolio.

taxation.

investors moving from fixed

#### **'TAKES A MONTH TO REIMBURSE DEPOSITS' DICGC Lags Global Peers** in Processing



#### Our Bureau

Mumbai: India's deposit insurer Deposit Insurance and Credit Guarantee Corporation (DICGC) is way behind its overseas counterparts in processing reimbursements of insured deposits, Reserve Bank of India (RBI) deputy governor Michael Patra has said.

DICGC takes about a month or more to reimburse deposits when a bank collapses, while the International Association of Deposit Insurers (IADI) is moving towards reimbursement within seven days from 14 days now, Patra said in his keynote speech at the IADI executive committee meeting in Rome. "There has been a significant

improvement

globally in the

speed of reim-

although mee-

ting the core

principle(pay-

out within se-

ven days) re-

mained a chal-

bursement,

Data quality, identification of depositors and lack of alternative bank accounts hinder fast payouts, said **RBI** deputy governor

lenge over the last decade," he said. "The global average period for reimbursement to depositors has reduced from 28 to 14 days."

Data quality issues, identification of insured depositors and depositors lacking an alternative bank account usually impede fast reimbursement, Patra said.

In India, deposit insurance is mandatory for all banks, including foreign banks. Currently, 1,997 banks are covered, comprising 140 commercial banks and 1,857 cooperative banks.

According to the IADI's latest deposit insurance survey, this is the second-largest number of deposit-taking institutions covered by deposit insurance in the world after the US.

The current insurance coverage limit is ₹5 lakh per depositor in a bank. Expressed as a multiple of nominal GDP per capita, this works out to 2.9 times as against the global median of 3.3 times, RBI data showed. The March 2023 banking turmoil and its aftermath prompted policymakers to refocus on the design features of

deposit insurance processes. "In India, this has led to prioritising risk management, especially during adverse market conditions, while benchmarking to best international practices," Patra said.

GIFT City regulator moves government for new tax regime on equal footing with local MFs

# Tax Parity for IFSC Funds to Help HNIs Avoid US Inheritance Levy

Sugata.Ghosh@timesgroup.com

Mumbai: Wealthy Indians, betting on Wall Street, can use a fund vehicle GIFT City to escape the US inheritance tax - an unforeseen liability linked to offshore investments that many resident investors or their heirs are unaware of. However, such fund pooling entities—akin to regular mutual funds - formed in India's financial centre for outbound investments by high net worth individual (HNI) investors, can take off only after New Delhi sets right an uneven tax law.

The International Financial Services Centres Authority (IFSCA), the unified regulator, is knocking on the government's doors to put regulated fund pooling and investing entities set up in GIFT City on an equal tax footing with domestic mutual funds.

Unlike the tax regime for Sebi-registered domestic MFs, where investors (and not the fund) pay tax on the dividend received or capital gains booked on redemption of units, tax is applicable at the fund level (and not in the hands of investors) for funds set up in GIFT City.

Such regulation is a deal-breaker for fund houses and asset management companies planning to set up shop in GIFT City to attract HNI money for outbound investments. Why? First, the tax rate (at the fund or MF **Need for a Shield** 

Such investment A resident can in the US exposed invest \$250,000 a year abroad Routing investment

other investors exit the fund.

However, if the tax regulation for po-

oled investments in IFSC is brought

on a par with local fund houses, then

resident investors selling units wo-

uld pay 10% or 15% tax depending on

whether the capital gains are long-

term or short, and shell out tax on di-

vidends distributed, according to

TAX LIKE DOMESTIC MFs

the tax slabs they fall in.

to inheritance tax through IFSC funds can avoid such tax For this GIFT fund tax regime should be on par with MFs



year overseas to hold bank accounts asset value (NAV), which reflects the market value of the securities held and buy stocks, listed debt, and proby a such a pooled investment scheperties. However, several investors me, would be lower — making it less having exposure to markets like the attractive for long-term investors who are devotees of compounding. the event of their death, their heirs would have to shell out inheritance Despite not having redeemed any of their units, such investors have to tax to the US government if the value settle for a lower NAV once some of the assets crosses \$60,000 (about ₹50 lakh) — a threshold which is far lower than the investments of many

violation of US laws. Understandably, such investors, putting money in overseas securities, could prefer a fund pooling and investing entity in the GIFT City to route their investments to the US. securities, a vehicle in GIFT would vestors pay; second, the post-tax net individual to transfer up to \$250,000 a sident investor would be counted as Sancheti Associates.

HNIs under LRS. Failing to pay the

LRS and categorised as overseas portfolio investment (OPI).

"These pooling and investing entities in GIFT City would offer other advantages: provide a well-regulated avenue to investors to get exposure to companies not present in India such as Nvidia, Alphabet, Amazon and Meta; second, it would stem the outflow of fees to foreign fund managers based in Singapore, Hong Kong etc. Also, it ensures that Indian money remains managed by regulated Indian fund managers," said Hitesh Gajaria, senior advisor at KPMG.

#### **BROAD-BASED FUNDS BETTER THAN FAMILY OFFICES**

It is widely felt that regulators and the government could prefer such tax pa-US, are oblivious to the fact that in rity in enabling investments by residents in a broad-based mutual fund in GIFT City for outbound investments to letting the richie-rich set up foreign family offices or family investment funds in GIFT to move money out of the country or make large investment in properties abroad.

inheritance would be construed as a "Currently, there is no specific tax regime for GIFT City-based retail schemes (which otherwise exists for 'specified funds' like category-3 funds). A possible model could be to deduct taxes at the fund level at the time of distribution by the fund, or Instead of directly investing in US redemption by an investor. Given that a retail scheme by design is in-Many rich investors, looking to di-shield them from inheritance tax as tended to attract a wider investor baversify their bets, use the Reserve jurisdictions like the US impose the se, this approach could help streamtrust level) could be significantly Bank of India's liberalised remittantax even on non-citizens. Such in-

higher than what domestic MF in- ce scheme which permits a resident vestments into a GIFT fund by a re- heti, founder of the law firm Richie

### RETAIL & SERVICES expertise take cumulative market share to 42% in March from 35% in 2020 Pvt Banks Further Cement Hold on Lending

**Our Bureau** 

Kolkata: Private sector banks have further consolidated their position in the lending market after the end of the Covid pandemic, backed by their expertise in retail and services sector lending.

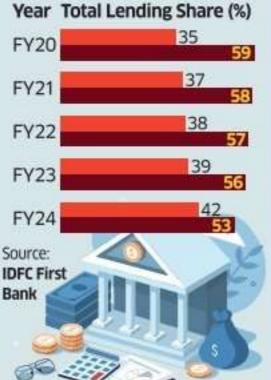
Their cumulative market share has risen to 42% at the end of March from 35% four summers ago, when the Covid pandemic began spreading in India in March 2020, according to an IDFC First Bank report.

Public sector banks (PSBs) saw their share shrink to 53% from 59% over the same time horizon. In retail lending, private banks' cumulative share increased to 49% from 41% while public sector banks saw their share shrinking to 49% from 57% during this four-year period.

"We expect private sector banks to continue gaining market share," capital market company CLSA said last week. "Private sector banks, which have been stock market laggards, should now give better returns given a good business outlook and inexpensive valuations," it said.

These banks, including sector leaders such as HDFC Bank and ICICI Bank, account for a majority share in service sector credit at 51% in minence in bank credit statis- share, the report said. 

**Gaining Ground** Private Banks PSBs



FY24. PSBs account for a majority share in credit to industry at 55% and

banks' share fell to 56% from 62%.

In deposits too, private banks gai-The expansion of retail loans hel-

agriculture credit—at nearly 70%. ned market share at 35% at the end of March this year, from 30% as of March 2020 while public sector

tics, accounting for a 57% share. Over the years, the nature of credit deployment has changed with a

rising share of retail credit and services credit, while the share of industry credit reduced, IDFC First Bank said in its report. "This has resulted in the household sector accounting for a majori-

ty share in overall bank credit and the market share of private sector banks rising," it added. Bank credit growth has shown sustained recovery since FY23, sup-

ported by strong domestic growth conditions and strong bank balance sheets, it said. Bank credit climbed 16% year-onyear as of May 2024 against 8.6% a

year back, excluding the impact of the merger of HDFC Bank and HDFC. The share of retail loans rose to 32.5% of overall bank credit as of April 2024, and loans to the services sector to 27.8%. Interestingly, metropolitan, ur-

ban and semi-urban areas continue to dominate bank credit, accounting for 92% share. The share of rural areas has held steady at 8%. The regional composition has held steady over the years with the west accounting for the largest share at ped the household sector gain pro-34% and the southern region at 28%

Kanchan Jain, head of BPEA Credit

Group. In 11 years since its inception,

and invested over \$1.1 billion across

multiple sectors. Its investment focus

Southeast Asia.

established in direct response to

market feedback, recognising the

need for a stable, shorter-term

investment vehicle with regular

income distribution, the PE firm

is on Asia ex-China, with

an emphasis on India and

The SSTIF-I fund was

BPEA Credit has raised three funds

#### **Fintechs See Drop** in Loan Growth

Mumbai: Loans disbursed by fintech firms slowed to 35% in FY24 from 101% in FY23 to reach total assets under management of almost \$1.5 lakh crore, said the Fintech Association for Consumer Empowerment (Face).

The report has data from 37 Face member companies lending to customers through their own NBFCs and in partnership with other regulated entities. This comes after the central bank increased risk weights for unsecured lending for NBFCs in November last year to 125% from 100%.

"These trends reflect the industries' maturity and adaptability to macro conditions. The digital lending regulations have laid a solid ground for fintech lending to set higher benchmarks for innovation, conduct and boost its impact in coming years," said Sugandh Saxena, CEO of Face.

Fintechs also saw a 40% drop in equity raised at ₹1,913 crore in FY24. — Our Bureau

### Credit Funds, Family Offices Fill Void Left by Banks at AIFs

#### Account for a major share in these entities' fundraising after RBI tightened investment norms for banks & NBFCs

Shilpy.Sinha@timesgroup.com

Mumbai: Private wealth funds and family offices are stepping in to fill the gap left by banks and non-banking finance companies (NBFCs) in investments into alternative investment funds (AIFs) following the Reserve Bank of India's tightened norms for finan-

Vivriti Asset Management, which had a 15% share of banks in its first fund and 10% in the second, has not seen any participation from banks and NBFCs in the latest fund. The entire fund is made up of private wealth investments.

cial institutions investing in AIFs.

Banks and NBFCs now must ensure that the investments they make into AIFs are compliant with the RBI's latest norms.

The central bank came out with a circular in December 2023, requiring

**Deal Street Diary** 

Ascent International

Sells 5L Shares of Amber

MUMBAI Singapore-based

ings sold 500,000 shares of

Ascent Investment Hold-

Amber Enterprises India

Enterprises for ₹200 cr

worth ₹200.2 crore in a bulk deal on

NSE Tuesday. The shares were sold at

₹4,003.91 apiece. Ascent Investment

Holdings held a 5.76% stake in Amber

Enterprises as of March 31, 2024. The

fund sold 26% of this stake in the bulk

deal. Amber shares closed at ₹3,980

Promoter Sells 8 m

Shares of Kalpataru

Projects for ₹1,003 cr

on Tuesday, down 1.45%.

mainstream banks and NBFCs to divest their investments in AIFs that have funded any company that has borrowed from the bank or NBFC. The regulator had also raised provisions for banks or NBFCs investing in AIFs that subsequently

lend to their borrowing companies. Vivriti Capital is in the process of raising a new fund, Diversified Bond Fund 2, with a corpus of ₹2,000 crore and a greenshoe option of ₹500 crore. The fund is being raised from existing limited partners (LPs), ultra-HNIs, and family offices.

"Banks and NBFCs are not investing in the fund this time, unlike in the earlier two funds where they had contributed 10-15%," said Vineet Sukumar, managing director of Vivriti Capital. "There was a slowdown in fundraising activity in the December-March quarter, which affected regulated and unregulated investors, leading to market flux and

#### BPEA Credit Raises ₹375 cr in Re Fund

MUMBAI: Private equity firm BPEA Credit made the first close of its latest rupee fund, BPEA Credit Select Short Term Income Fund-I (SSTIF-I), with a targetsize of ₹750 crore and a green shoe option of ₹750 crore. The fund has raised about ₹375 crore for the first closure, people aware of the development said.

The fund targets 10-12 investments in areas of manufacturing, engineering services and other infra-linked sectors. "The fund's yield profile is different from our previous funds, as the investment tenure is 2-3 years," said

increased secondary market supply." is scheduled for this month, with The fund is targeting yield of deployment starting from June 15%-16%. The first close of the fund and July.

said. - Our Bureau

AIFs have been seeking clarification from RBI regarding the treatment of equity shares in the form of compulsory convertible instruments like compulsorily convertible preference shares (CCPS) and compulsorily convertible debentures (CCDs).

"There are roadblocks in terms of banks' and NBFCs' full-fledged investments into AIFs now because RBI has not yet formally clarified as to whether the equity equivalent instruments majorly invested in by AIFs, like CCPS and at times CCDs, will fall under the similar exemption of pure equity," said Tejesh Chitlangi, joint managing partner at law firm IC Universal Legal.

"Due to the current reduction in banking inflows in the AIFs, the fund of funds, family offices and other institutions, both domestic and foreign, hopefully would fill in this

void for the time being," he added.

### Lack of Depth in Mid- & Small-caps

#### ▶▶ From ETMarkets Page 1

Money managers are advising caution despite their strong prospects.

"We think that the rally in infra stocks, energy, capital goods, defence and other PSUs has been good, and while earnings outlook look positive, their valuations are far above normal and their historical averages, and to repeat this performance again will be tough," said Chandraprakash Padiyar, Fund Manager at Tata Asset Man-

"A lot of these can turn volatile given low public holding and high promoter stakes."

Ponanagi sees all rural India-centric stocks in sectors like FMCG, two wheelers, consumer durables, agro products and food processing doing well in this space in the foreseeable future. Investors would be better off toning down their return expectations from mid-cap and small-cap stocks.

"Going ahead, small caps and midcaps may see very stock-specific movement, and we will suggest investors lower their return expectations, as past returns are not sustainable," said Padiyar. "The banking and financial sector still looks attractive to us and except for that, investors must carefully choose stocks to invest in."

implies that some stocks are still not

BUY

TARGET

₹505

BUY

TARGET

₹492

BUY

TARGET

₹1,189

**SAVINGS FUNDS?** Equity savings schemes are funds that belong to the hybrid category. They invest in a mix of equity, debt and arbitrage opportunities. A scheme in this category invests in equity and debt securities, employing a combination of three investment strategies pure equity (net long equity), arbitrage plays, and debt. The net long equity exposure is generally in large-cap companies, which generates capital appreciation. Allocation to arbitrage opportunities and debt securities provide income and generate stable

#### WHAT IS THE PORTFO-LIO COMPOSITION?

Typically, equity could constitute 65-90% of the portfolio, of which arbitrage opportunities could be 25-75%, unhedged equities at 15-40% based on the fund manager's strategy, and debt and money market instruments making up the remaining 10-35%. If the fund manager is positive on equities, he would generally opt to have a higher allocation in the portfolio. Conservative fund managers typically keep it at 15-25%, with equity comprising primarily large-cap companies. The debt portion, too, is conservatively managed by investing in AAA-rated paper or government securities with low duration.

#### Invesco Mutual Fund

An investor education and awareness initiative

For Know Your Customer (KYC) guidelines along with the documentary requirements and procedure for change of address, phone number, bank details, etc., please visit the Education and Guidance section on www.invescomutualfund.com. Investor should deal with only SEBI registered Mutual Funds, details of which can be verified under "Intermediaries/Market Infrastructure Institutions" on https://www.sebi.gov.in/index.html. For any grievance / complaint, please call us on 1800-209-0007 or write to us at mfservices@invesco.com. Alternatively, complaints can be registered on the SEBI SCORES Portal at https://scores.gov.in

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

#### **HOW ARE THESE FUNDS TAXED?**

The portfolio of these

schemes is structured so that the corpus invested in stocks and arbitrage remains above 65%. Hence, they are classified as equity mutual funds for taxation purposes, Investors pay 15% as short-term capital gains tax if the holding period is less than a year and 10% as longterm capital gains tax for a holding period of more than a year and for gains above ₹1 lakh, making these schemes attractive for investors falling within

the 30% tax slab.

#### SCHEMES PERFORMED? FOR WHOM ARE THEY SUITABLE? Over the last three years, as per

**HOW HAVE THESE** 

data from Value Research, this category of funds delivered a return of 9.39%. Financial planners believe these schemes work for investors looking for returns above fixed deposits over three years, first-time mutual fund investors moving from FDs, and investors worried about high volatility in pure equity funds. These funds typically suit investors seeking equity exposure with low volatility and having a short-term time horizon of 1-3 years. The tax advantage is a bonus.

PRASHANT MAHESH

#### ₹330 CR EXIT FOR LIGHTROCK GLOBAL

### **Ummeed Housing Fin** Raises ₹630 cr Equity

Shilpy.Sinha@timesgroup.com

Mumbai: Morgan Stanley and Norwest Capital-backed Ummeed Housing Finance has raised ₹630 crore in a Series F round from investors including A91 Partners LLP, Mirae Asset Venture Investments (India), Anicut Capital and existing investors Norwest Venture Partners.

The fundraising is in a combination of primary capital of ₹300 crore and an exit for Lightrock Global Fund, which had invested in 2018. Lightrock Global Fund exited at 3x return by raising ₹330 crore in lieu of its original equity in the home financier.

DC Advisory India was the exclusive financial advisor to Ummeed. The funds will be used to ex-

pand in the central and southern parts of India, including Madhya Pradesh, Telangana and Andhra Pradesh Ummeed's 60% portfolio con-

sists of affordable housing loans and the remaining secured smallticket business loans to self-employed individuals in the low and middle-income categories. "Raising primary capital for the

company was the main focus. One of our investors, who has been with us for six years, wanted an exit," said Ashutosh Sharma. MD of Ummeed Housing. "Lightrock Global has been around now for six years and now decided to exit. Morgan Stanley and Norwest

Partners are the two big stakeholders in the company. Morgan Stanley has close to a 20% stake, Norwest 23%, and CX Partner

holds around 13%. The company has a loan book of ₹1,800 crore and is looking to expand its asset base to ₹4,000 crore in the next 18-24 months. The fundraising is sufficient to fund growth in the next 18-24

months, said Sharma. The lender expects growth from the construction of new houses under government initiatives like the Pradhan Mantri Awas Yojana (PMAY) and the

Credit-Linked Subsidy Scheme (CLSS)

Goel said that the future looks tions have run up, visibility on earn- bright for HAL as new orders worth ₹1.6-1.7 lakh crore are expected in the

compared to Nifty's 22.23.

next 2-3 years, including orders for 156 LCH, additional 97 Tejas MK1A, engines of Sukhoi and other utility helicopters. Analysts say the Union Budget next month is expected to in-

#### ▶▶ From ETMarkets Page 1

According to an exchange filing, the

defence sector also ran up on Tuesday. Paras Defense jumped 20%, while Mazagon Dock Shipbuilders and Cochin Shipyard rose 7.5% and 10%, respectively. Garden Reach Shipbuilders gained 12.9% whereas Bharat Dynamics and Bharat Electronics advanced over 2% each. Data Patterns (India) rose 5.24%.

very expensive. "Although valuaings and orders remains good for HAL and the valuations are likely to sustain," said Vijay Goel, assistant

**MUMBAI** Promoter Kalpataru Constructions sold 8.7 million shares of Kalpataru Projects International worth ₹1,003.47 crore in a to ₹5,222 on Tuesday.

shares were sold at ₹1,153.99 per share. The promoter group company held 22.3 million shares in the compa ny as on March 31, 2024. Shares of KPIL declined 4.44% and ended at ₹1,165.10 on Tuesday.

bulk deal on the BSE Tuesday. The

#### Two investors Officad 1 m Shares Each of Alkem Labs for ₹950 cr

**MUMBAI** Investors Rajesh

Kumar and Rajeev Ranjan

have sold 1 million shares each in Alkem Labs in a bulk deal on the BSE Tuesday. Kumar has sold the shares at ₹4,950.2 a piece,

in a deal worth ₹495 crore. He held 2.7 million shares, or 2.25% of the company, as on March 31, 2024. Ranjan sold the shares at ₹4,950 each, in a deal worth ₹495 crore, and had held a 2.08% stake with 2.48 million shares. Shares of Alkem Labs advanced 2.43%

#### Goldman Sachs Offloads 4.4 m Shares of Paytm Parent for ₹183 cr

MUMBAI Goldman Sachs (Singapore)-ODI has sold 4.42 million shares in One97 Communications in a bulk deal on Tuesday. The fund sold shares

#### and trimmed 52.6% of it on Tuesday. Marsall Wallace Sells 1.4 m Shares of Shriram Finance for ₹401 cr

worth ₹183.4 crore at a price of ₹415.04

per share. It held 1.32% stake as of March



Finance at ₹2,732.15 per share in a block deal on NSE for ₹401 crore. BNP Paribas Financial Markets was the buyer of all the shares. The stock closed at ₹2,820 on Tuesday after advancing 3.22% at close.

### HAL Stock Up 6%

company received a Request for Proposal (RFP) from the Ministry of Defence for 156 light combat helicopters: 90 for the Indian Army and 66 for the Indian Air Force.

VP-equity research, ICICI Direct. The Nifty India Defence Index has gained 173% in the past year, while

Chowdhury said while valuations the benchmark Nifty is up nearly crease the defence outlay as the govin the defence sector have shot up, the 26%. The index is trading at a price to ernment's focus on indigenisation Shares of other companies in the order book visibility is strong, which earnings (PE) ratio of 58.72 times remains strong.

not levied or short-levied as a re-

This will allow authorities to

quash the tax demand raised with

sult of general practice".

the retrospective effect.

### Retro Tax Demand on Online Gaming Cos may be Quashed

**Our Bureau** 

New Delhi: In what could bring relief to the online gaming sector.

a key panel under the goods and services tax council has mooted amendment to the GST Act to quash retrospective tax demands.

The GST Council at its upcoming meeting on June 22 could take a call on the recommendation.

As per the recommendation tax notices in cases where

the lower tax was paid due to interpretation of law or lack of clarity can be quashed, people said.

The law committee has suggested amendment to the Central Goods and Services Tax (CGST) Act, 2017 via the introduction of a new Section 11A in the legislation. proposed amendment, which is part of the GST council's

agenda, seeks to empower the gov-

ernment to "not recover the GST

However, the amendment offers no relief for overpaid taxes, as companies cannot claim refunds familiar with the development for any excess GST paid due to

these practices.

The Directorate General of Goods and Services Tax Intelligence(DGGI)detected 6,323 cases in financial year 2023-24 involving a tax evasion of ₹1.98 lakh crore in 2023, out of which online gaming companies have the maximum number of tax evasion notices, over ₹1 lakh crore.

#### 41 Airports Get Hoax Bomb Threat on Email

#### Press Trust of India

New Delhi: Forty-one airports, including in Varanasi, Chennai, Patna and Jaipur, received bomb threat emails on Tuesday, prompting authorities to scramble contingency measures and carry out anti-sabotage checks that lasted hours, and each of them was found to be a hoax, official sources said.

Security was beefed up as agencies swept the airport terminals after the emails were received around 12.40 pm from the ID exhumedyou888@gmail.com.

The airports in Varanasi, Chennai, Patna, Nagpur, Jaipur, Vadodara, Coimbatore and Jabalpur were among those that received the hoax threats.

Prime Minister Narendra Modi was in his parliamentary constituency of Varanasi on Tuesday.

An online group called "KNR: is suspected to be behind these hoax threat emails. The group reportedly issued similar emails to several schools in the Delhi-National Capital Region on May 1, the sources said

The emails received by the airports carried almost the identical message: "Hello, there are explosives hidden in the Airport. The bombs will soon explode. You will all die."

The airports put into action contingency plans and carried out antisabotage checks following recommendations of their respective Bomb Threat Assessment Committees, the sources said.

### CCI Approves **Godrej Family** Settlement

#### **Our Bureau**

New Delhi: The Competition Commission of India (CCI) has cleared the proposed realignment of interests, legal ownership and management of various entities within the Godrej group, the antitrust regulator said on Tuesday.

The proposed combination follows an "inter-se arrangement between the members of the family branches, that is Adi Godrej and family, Nadir Godrej and family, Jamshyd Godrej and family and Smita Crishna and family", the regulator said in a late-night statement.

Such a realignment will take place in accordance with the family settlement agreement of April 30 executed by the family branches, it added.

The target enterprises that are part of the proposed combination include entities of the GILAC Group and G&B Group, the CCI said. GILAC Group entities inclu-

de Godrej Industries, Godrej Consumer Products, Godrej Properties, Godrej Agrovet, Godrej Seeds & Genetics, Innovia Multiventures, Astec-Lifesciences and Anamudi Real Estates.

G&B Group entities include Godrej & Boyce Manufacturing Co, Godrej Holdings, Godrej Infotech and RKN Enterprises, the regulator said.

#### >> From Page 1 "That is leading to conflicts and we are looking at how best it can meet

advisor said. ET spoke to a number of advisors who said those seeking counsel include high-profile names. Identities can't be divulged due to confidentiality pacts. As the next generation gets inducted or takes over the reins, business houses are reaching out to trusted lawyers, chartered accountants and consultants to see if they can make amendments to settlements, trust deeds and char-

the new gen's requirements," the

Legal experts said the old deeds were drawn up to cater to those who spend their lifetimes in India, posing challenges for those going abroad. Since most of the old deeds have no clauses allowing amendments, these are being included in new ones that are being drawn up. Trust structures are being changed to cater to globetrotting families to support generational wealth transfers, tax and regulatory issues and evolving family dynamics.

are keen on venturing into areas such as fintech, tech-led consumer businesses, electric vehicles (EVs), hospitality and so on but are constrained by agreements among members of the previous generations. One Mumbai-based business fa-

Many younger family members

mily has sought advice on tax ramifications and wealth transfer as one

Many family business plans were drafted decades ago when things were different in India. Reviewing them allows families to adjust to the modern world. This helps

businesses stay efficient and makes it easier for the next generation to share ownership.

Modifications for Overseas Expansion

section of the family has relocated family charter or constitution is a overseas.

#### PROTECTION OF WEALTH

"The new trust deeds are more fleshed out," said Abhijit Joshi, managing partner of law firm Veritas Legal. "Issues about separation of ownership and management, succession and gender neutrality, the ability for parties to exit the structure and more nuanced dispute-resolution provisions are some of the areas where thinking has evolved. as India continues to grow."

The new templates are borrowing from similar deeds in other countries, giving more importance to protection of wealth rather

Private trusts in India come under the aegis of the Indian Trust Act and usually cover assets such as houses, shares and financial investments. A DFS is drawn up when a family decides to split its assets and typically includes division of wealth, non-compete clauses and use of the family name. A issue of who will be the trustees

document outlining the values, principles and rules governing the business. It serves as a guide to clarify roles and expectations but is often not legally binding, the ex- new skills and a professional appperts said.

Trusts are complex and need to be customised, depending on the family structure, type of assets being settled and other relevant circumstances, said Ketan Dalal, managing director of Katalyst Advisors.

"The other issue is that transfers to a private trust become an irrevocable decision and have long-term ramifications, and in the context of a significant increase in the value of assets over the last 10-15 vethan just management of wealth, ars, these decisions are taken with far more circumspection," said Dalal. "There are also issues around who will be the trustees, which has been an age-old problem, but in the last 5-10 years, given the values involved and certain other complexities (such as Sebi regulations, in the context of promoter holdings being contributed into a trust), the te such changes and fulfil the objec-

and what happens if the trustee or trustees die is also becoming cruci-

#### **FORMAL GOVERNANCE STRUCTURES**

Many family business plans were drafted decades ago when things were different in India, said Sanjit Nagarkatti, partner at Economic Laws Practice (ELP). Reviewing them allows families to adjust to the modern world. This helps businesses stay efficient and makes it easier for the next generation to share ownership.

"The younger generations bring roach to family businesses. They are seeking to introduce more formal governance structures, enhance transparency and ensure better compliance standards," said Nagarkatti. "As the family businesses grow and new members join in, updating these agreements will address potential disputes over roles, responsibilities and distribution of wealth across the new generation.

Family trust documents need to incorporate changes that the future may bring, said Ashish Singh, cofounder and joint managing partner of Capstone Legal.

"It may be in the form of new individuals becoming a part of the family, by virtue of marriage or by a new generation," he said. "It needs a robust mechanism to incorporatives of the trust at the same time.'

### Playing Front and Centre >> From Page 1

Another IT professional living in US said that for many of them it was their first live cricket match experience. It is not just the likes of Satya

Nadella, CEO of Microsoft, and Shantanu Narayen, Adobe chief, who are investing in and promoting cricket in the US. Just two months before the World Cup, Cognizant became the first-ever title sponsor of Major League Cricket (MLC), America's only world class professional cricket championship.

At that time, Ravi Kumar S, CEO of Cognizant, said their extended relationship with MLC will help them create deeper connections with clients and associates. Not just watching from the galle-

ry, IT professionals and IT industry are also playing front and centre in North American cricket. Of the eight Indian origin players in the USA squad, two are related to tech sector. Saurabh Netravalkar, an AI engineer working with Oracle, is playing for the US cricket team. Oracle congratulated Netraval-

kar after US reached T20 World Cup's Super Eight. Another US professional cricket player is Nosthush Kenjige, who did his bachelor's degree in medical engineering at the Dayananda Sagar College of Engineering, Karnataka. Similarly, Shreyas Movva is another India-born software engineer playing for the Canada cricket team this year.

"The tech industry in the US is dominated by Indians, be it software providers, tech providers,

IT service providers, startups," said Pareekh Jain, chief executive at EIIRTrend.

"There would be more than one million Indian-origin tech workers based in the US. Sports events are good places to relax and network with clients, colleagues and partners. In the US. sports is dominated by baseball and basketball. Now cricket has been added to the mix, especially for the tech industry," added the outsourcing expert.



Sanjay Govil, founder and executive chairman of Infinite Computer Solutions, is another avid fan of cricket. He became the owner of Washington Freedom, a franchise of the newly formed Major League Cricket in the US. Infinite also hosted a large contingent of clients, partners and Infinite leaders during India vs Pakistan T20 cricket match.

Other companies like Futran Solutions and Cigniti Technologies, recently acquired by Coforge, also hosted some of their clients and ecosystem partners at the stadiums.

ServiceNow also hosted its customers during the India vs US match, a picture of which was

posted by its Americas President Tom Hannigan.

Ajay Chawla, VP and Global Head of ServiceNow at Tech Mahindra, and Chris Knepper, VP and Global Head ServiceNow Partnership at Wipro, were among others tech leaders at the event. During the India vs Pakistan

match, Nageswar Cherukupalli, SVP and BU head at Cognizant, wore an Indian jersey and posed for a picture with Waqas Cheema, who sported a Pakistani jersey. He posted on Linkedin: "Euphoria begins!! For the first time after 180 years, New York is hosting one of the most watched contests in the world-the #cricket #T20 final between India and Pakistan! Cognizant is represented, bringing along some of the most fervent fans who are also our clients." Cheema is the COO at Cogni-

zant's client CoreLogic, a global property information, analytics and data-enabled solutions provider. Cognizant last year signed and expanded its partnership with CoreLogic for 10-year service agreement valued at about \$1 billion. Karthik Shivkumar, another

tech employee in the San Francisco Bay Area, said, "What I've noticed is that the cricket audience generally belongs to the 'fresh off the boat' crowd. People who've been here for a generation and their children are more assimilated into American society, so they follow more of typical American sports." This World Cup may, however,

change a thing or two about American sport!

# on Interest

"There is a lot of traction for BOT

mode, the successful bidder constructs, operates and maintains the awarded highway, recovering the investment through toll rights for a specific concession period

gressive bidding on the expectation of higher revenue till 2014, had taken a back seat soon after the NDA government took charge due to project delays and financial stress at developers and banks. Of the 176 projects awarded in 2023-

24, only one project was on BOT mode while all the others were awarded on engineering procurement construction basis or the hybrid annuity mo-

No projects have been awarded in the current fiscal year so far since the election model code of conduct was in place till earlier this month.

#### STREAMLINED & REVISED

duced earlier this year include construction support to concessionaires to complete them on time and longer tolling periods to tide over losses on account of competing roads. The amended model concession agreement provides clarity on the compensation to be paid by the government on account of force majeure, providing for a termination payment during the construction period if 40% is complete.

(A Miniratna Company) (A subsidiary of Coal India Limited)

### **Capitalising**

#### ▶► From Page 1

projects following the amendments to the model concession agreement, and the ministry will capitalise on this," a senior government official told ET. Under the build-operate-transfer

The BOT-toll model, which saw ag-

#### The changes in BOT projects intro-

### **Pushing Offline Too**

#### ▶▶ From Page 1

The branded or organised Indian ethnic wear market is worth ₹30,000-35,000 crore, growing at a rate of 20-25%, according to industry executives. However, with the unorganised market accounting for nearly 80% of the segment, there is huge headroom for growth.

"A lot of western trends

are adopted by ethnic wear

brands. Our studies have shown that around 40-50% of the workforce in major corporate offices are wearing ethnic apparel," said Keshwani of Libas. "After Covid, we have also seen a trend of consumers choosing comfort over fashion." In a post-earnings analysts call last month, Aditya Birla Fashion & Retail chief financial officer Jagdish Bajaj said the company's portfolio of designer re investor, who has looked wear brands and premium ethnic wear has an annual revenue run rate of ₹2,000 crore-plus. "It continues to as a segment is growing grow rapidly, led by net- fast, special occasions wowork expansion, same store sales growth and category extensions," he said. "This quarter (January-March), our ethnic portfo- vals and celebrations in Inlio achieved revenue of Rs dia every year...and that is 474 crore ...posting a yearon-year growth of 51%."

ture funding to push its of- cannot creep in, "he said. fline strate-

gy. The company has opened 14 stores in the 12-18 last months and plans to open another 100 over the next year. Currently, it earns 80% of its revenues from online channels on market-



places as well as its own website and app.

A New Delhi-based ventuat an ethnic wear startup for a potential investment, said that while daily wear uld always be the biggest driver for expansion in the category.

"There are scores of festiwhen consumers both men and women, buy Indian ap-Libas, which is profitable, parel styles. That is one opted for the external ven- area where westernisation

> Ministry Of Micro, Small & Medium Enterprises,Govt. Of India MSME TECHNOLOGY DEVELOPMENT CENTRE (CDGI) 2 DAYS CERTIFICATE PROFESSIONAL COURSE ON WITH SIX SIGMA Course Duration (ONLINE) Date: 22 & 23 June 2024 2 Days | Date: 5:00 PM to 8:30 PM Course Content: Continuous Improvement, KAIZEN and its Element, DMAIC &DMADV, QFD (Quality Function

Fees: Rs.3,000/- (Study material in soft copy shall be provided) FEE PAYMENT ONLY IN MSME TOC COGI ACCOUNT Coordinator: 8603769900, 9818528498 Government of India certificate will be awarded

Deployment), TPM, Benchmarking, Six Sigma Overview,

Design Phase, Measure Phase, Analyse Phase, Control



Course Content: Introduction of Government e-Marketplace, Product upload, E-tendering, Supply, E-procurement, Provision for Make in India Policy for GeM, Custom Bid/Catalogue Based Bid, Payment Process.. More Fees: Rs.3.000/- (Study material in soft copy shall be provided) FEE PAYMENT ONLY IN MSME TDC CDGI ACCOUNT

Coordinator: 8603769900, 9818528498

HOW TO SUCCESSFULLY VENTURE INTO WORLD WIDE BUSINESS OF (ONLINE) Date: 22 & 23 June, 2024 FEES:Rs. 2,500/- Time: 05.00 PM to 8.00 PM CONTENTS:- Opportunities in Export-Import Business, How To Ge IEC, HS Code System For Export Company, How to Search Buyers i

International Market, Trade agreements, Communication with Overseas Buyer, Business Contract, E-Commerce in Export Business, Export Documentation, Foreign Exchange Management Act, Shipping & Logisti Management, Packaging Management, WTO & FTP, Modes of Payment Incoterms, Credit Risk Management, Anti Dumping Laws, Incentives. M.: 8178836164, 9811047670, 9599713406

Managing Director & Group CEO

Government of India certificate will be awarded E-CERTIFICATE WILL BE AWARDED, Website: www.rfracgov.in **GUJARAT INTERNATIONAL FINANCE** 



Contact Person:

Sr. VP (ICT)

### TEC-CITY COMPANY LIMITED (GIFTCL)

E-Tender Notice for Invitation to Bid for Selection of Contractor for Works on Item Rate Basis

Gujarat International Finance Tec-City Company Limited invite bids from reputed, qualified, experienced and financially sound Contractor for the following Works:

Name of Project	Duration	Online availability of Bid Document	Last Date of Online Bid Submission	Last Date of Physical Bid Submission		
Fibre Infrastructure Augmentation and Supply, laying, testing and commission- ing of Duct-fibre infrastructure in DTA and SEZ area of GIFT City. (BID Reference No.: GIFT/ICT/WC/2024/01)	05 (Five) calendar months	19th June 2024 to 17th July 2024 up to 17:00 hrs	18th July 2024 up to 15:00 hrs	19th July 2024 up to 15:00 hrs		

Bid document may be downloaded online from website at https://tender.nprocure.com

Tender fee of Bid document is Rs.10,000/- payable in the form of Demand Draft / Banker's Cheque / Pay Order in favor of "Gujarat International Finance Tec-City Company Limited" payable at Ahmedabad. For further details and updates please log on to our Website www.giftgujarat.in

Tel: 079-61708300 E-mail: contract@giftgujarat.in

GUJARAT INTERNATIONAL FINANCE TEC-CITY COMPANY LIMITED (GIFTCL) EPS Building No.49A, Block 49, Zone 04, Gyan Marg, GIFT City, Gujarat, INDIA. Pin-382355.

Tel.: +91 79 61708300, CIN:U75100GJ2007SGC051160

GOVERNMENT OF HARYANA TENDER NOTICE WEBSITE OF THE BOARD NODAL OFFICER/CONTACT NAME OF NAME OF WORK NOTICE TENDER (APPROX.) CLOSING No. BOARD/CORP./AUTH DETAILS/EMAIL RUPEES (TIME) FOR PROCUREMENT OF LED PLOOD LIGHT LUMINAIRE 150 CLOSING DATE 9115100231 01/XEN/P-I/ MM/QH-I/2590 dated FOR FURTHER INFORMATION KINDLY VISIT: www.haryanaeprocurement.gov.in or www.etenders.hry.nic.in RO 26875

All the tenders issued by CIL and its Subsidiaries for procurement of Goods, works and Services are available on website of Coal India Limited www.coalindia.in /respective subsidiary Company, CIL e-procurement portal https://coalindlatenders.nic.in & central public procurement portal https://eprocure.gov.in In addition, procurement is also done through GeM Portal https://gem.gov.in

**COCHIN INTERNATIONAL AIRPORT LIMITED** 

CIAL/COMMN/SSW/33 Notice Inviting Expression of Interest

Expression of interest is invited for the below-mentioned work from reputed contractors.

एव सी एल Northern Coalfields Limited

Tender Notice

Interested firms may submit their application forms along with necessary supporting documents through the online

Name of Work | DSITC of AI - based mobile Application for CIAL

form on or before 08/07/2024. Online Form Link - https://forms.gle/MC1WPteaVozS5NAs6

For details visit our website www.cial.aero Managing Director

Government of Kerala

Published Tenders from 13-06-2024 to 16-06-2024 Stationery Department

Tender ID: 2024 STY 675764 1 \* Controller of Stationery \* Supply of Maplitho Paper 75 gsm RA1 (61 x 86 cm) \* Closing Date: 25-Jun-2024 \* PAC: Rs6300000 Tender ID: 2024 STY 675802 1 \* Controller of Stationery \*

Supply of Maplitho Paper 75 gsm RA1(61x 86 cm) \* Closing

https://etenders.kerala.gov.in for more details.

Ro.No:13-16/Jun/2024/PRD/(N)8

Date: 25-Jun-2024 \* PAC: Rs8800000

Closing Date & Time :-

published on the above website only.



E-Tender Notice Reference no. Mfd/Mktg./SA-3/2024/294

The Punjab State Cooperative Supply and Marketing Federation Limited (MARKFED) invites online bids for outsourcing of Vanaspati Ghee.

Date of opening of Tender: 10.07.2024 & 03:00 PM For detail log on to : eproc.punjab.gov.in & www.markfedpunjab.com Note: Any corrigendum/Addendum to the Tender Notice shall be

MARKFED, CHANDIGARH

10.07.2024 & 12:00 noon

#### **Big-ticket Deals in Sector**

#### >> From Page 1

Altimetrik has a global client base across the financial services, banking, payments, pharma, re-

tail and manufacturing sectors. If the deal goes ahead, this will be TPG Capital's debut buyout in the Indian information technology-enabled services (ITeS) space.

Altimetrik didn't respond to qu-

eries. A TPG spokesperson decli-

ned to comment. In India, TPG Capital Asia has investments in Hyderabad-based pharmaceutical company Sai Life Sciences, Reliance Retail, Manipal Hospitals, Janalakshmi Fi-

nancial Services and Jio Plat-

forms among others. Last month, its Asia-focused fund TPG Asia VIII secured \$5.3 billion in aggregate capital commitments. That made it the firm's largest Asia fund in 30 years of investing in the region. Since inception, TPG Asia has ploughed more than \$13 billion into core sectors including consumer, healthcare, financial services and TMT/new economy and the fund has realised

> more than \$16 billion, according to its website.

Serial entrepreneur Vattikuti, a graduate in electrical engineering from the College of Engineering, Guindy, set up Altimetrik in 2012, targeting data and digital engineering solutions. In

company Covansys to Computer Sciences Corp. (now DXC Technology) for \$1.3 billion. Samara Capital's HR platform First Meridian acquired Vattikuti-owned IT staffing company Synova (CBSI India) in 2020. Vattikuti also owns VC firm

2007, he sold his US-based consul-

ting and technology services

Vattikuti Ventures and financial services platform Davinta Technologies. Altimetrik's software, data, and

cloud engineering skills help clients optimise team performance, modernise technology and build new business models, according to the company website. Altimetrik is likely to post an Ebitda of \$75-80 million in CY24 on revenue of \$320 million, said people with knowledge of the matter. In the recent past, the IT and ITeS sectors in India have seen

big-ticket deals. In 2023, Warburg Pincus had acquired a significant stake in Delaware-registered outsourcing company Everise from existing investor Brookfield, valuing the company at around \$1 billion. Other major deals include Car-

lyle's \$3 billion acquisition of IT services firm Hexaware (2021), \$800 million IGT Solutions buyout by EQT and a \$960 million investment in CitiusTech by Bain Capital in 2022.

The number of PE firms holding majority stakes in Indian IT services companies rose to more than 50 between 2019 and 2022 from about 10 in 2018-2023 period, according to Avendus Capital.

#### S. E. RAILWAY - CORRIGENDUM CORRIGENDUM to NIT No. E-DRM-Engg-ADRA-74-24, dtd.

17.05.2024 published earlier on 21.05.2024 by the Sr. Divisional Engineer (Co), South Eastern Railway, Adra. Due to administrative reasons, the closing date of the above tender scheduled on 18.06.2024 is rescheduled on

(PR-272/C)

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25.06.2024.

R-22

19/06/2024

www.ireps.gov.in → login → E-Tender Stores/Supply. Vendors may also contact the following officials to obtain clarification regarding particular tender or IREPS related information if any, Dy.CMM HQ/CLW/Chittaranjan, 0341-2525594 or SMM/CON/HQ, 0341-2535631. Office Address: Office of the PCMM/CLW/ Chittaranjan. [A] No. COS/CRJ/PUB/ e-Tender/19/0162 Date: 12/06/2024. SI. No.: [1].Tender No.:70241135, Brief Description of Item:(i) IGBT BASED 3-Phase Drive Propulsion Equipment With Physical Medium i.e. ESD/EMD/OFG For Multi Functional Vehicle BUS (MVB) As Per IEC 61375, Terminal Bracket, BUS BAR LINK and Cu Braid Required For Connection Between Main Transformer and Traction Converter, Auxiliary Converter, Interfacing Connectors, Cables and Cable Looms Required For Connection From VCU 1/2 to SB1/2 Panel As Per Specification No. )RDSO/2008/EL/SPEC/0071.REV.6 For IGBT Based 3-Phase Drive Propulsion Equipment. ii) CLW/ES/3/ 0458 ALT.E or Latest For Control Cables. iii) CLW/ES/3/0459 ALT.C or Latest For Screened Cables, iv) CLW/ES/3/0124 ALT.O or Latest. In Addition to Above Description, The Propulsion System Schedule Also Comply Requirement Mentioned in Schedule Of Requirement (SOR), DOC. NO. C-D&D/T/24 (Part), Vol.-VIII DATED 28.12.2023. (Copy Attached With Tender Document) [Warranty Period: 72 Months after the date of delivery], (ii) Comprehensive Annual Maintenance Contract [AMC] of IGBT Based 3-Phase Drive Propulsion Equipment To Specn. No. CLW/AMC/C-D&D/01 Issued In March-2016. [Warranty Period: 5 years, AMC Period: 3 years, Rate of Discounting: 10 % J. Quantity: (i) 37.00 Set / (ii) 37.00 Set. Earnest Money Deposit (Rupees): ₹ 5000000.00.Tender Closing Date & Time (IST):11/07/2024 at 11:00 AM. [B] No. COS/CRJ/PUB/ e-Tender/19/0162 Date: 13/06/2024. SI. No.: [1]. Tender No.:81240172. Brief Description of Item: (i) Flat Hose, Gl Gefl -Size: 1.6 x 17 MM, Specification No. 4TMS.096.102, STR No. EL/TM/2066, Rev-[Warranty Period: 30 Months after the date of delivery], (ii) Hose, GL Gefl - 3 [Flat Hosel, Size: 4 x 22 MM, Specification No. 4TMS.096.101, STR No. EL/TM/2066, Rev-[Warranty Period: 30 Months after the date of delivery]. Quantity: (i) 217900.00

Metre / (ii) 2608.00 Metre. Earnest Money Deposit (Rupees): ₹ 60340.00. Tender Closing Date & Time (IST):12/07/2024 at 11:00 AM. PR8/472 PCMM/CLW/Chittaranjan

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MANAGING DIRECTOR

Date: 18/6/2024

### World-beating Growth Pace to Continue: Guv

Das pegs Q1 numbers at 7.3%, says higher rural demand for consumer goods & resumption of private investment bode well

**Our Bureau** 

Mumbai: Last quarter's robust economic momentum, which lifted India's GDP to a world-beating 8.2% rate of expansion in FY24, has continued into the first quarter of the current fiscal, buttressed by several growth drivers, Reserve Bank of India (RBI) governor Shaktikanta Das said Tuesday.

"April and May are over. At Reserve Bank, we have data for June also... we see the momentum is wellsustained and we are, therefore, quite sanguine and optimistic that the (growth) projection we have given for the first quarter of this year -at 7.3% -will indeed be 7.3%," Das said at an event organised by television channel ET Now on Tuesday.

He said several indicators provided evidence of resilient growth momentum, including higher de- 24, the current account deficit was mand for consumer goods in rural 1.2% (of GDP)," Das said. "Our teareas and a resumption of muchawaited private investment – evidenced through an increase in the size and number of fixed assets.

**Our Bureau** 

Mumbai: Vedanta Ltd expects to

monetise its steel and raw mate-

rials business in the first half of

the current financial year, its

chairman Anil Agarwal has said.

The company had initiated a

strategic review of these busi-

nesses in June last year, and had

said their demerger would be

completed by March 2024. Last

month, though, Agarwal said Ve-

danta would sell the business on-

The company had acquired

Electrosteel Steels through the

The plan to divest the steel busi-

ness is a part of Vedanta's efforts

to cut debt, Agarwal said in com-

At holding company Vedanta

Resources, debt has been cut by

\$3.7 billion in two years, against

the company's commitment of

"We seek to further deleverage

Vedanta Resources by \$3 billion

over the next three years," the

bringing it down by \$4 billion.

chairman said.

pany's annual report for 2023-24.

ly at the "right" price.

insolvency process in 2018.

Vedanta Sees Steel

Business Sale in H1

Plans higher capital expenditure at \$1.9 b

Vedanta

Resources

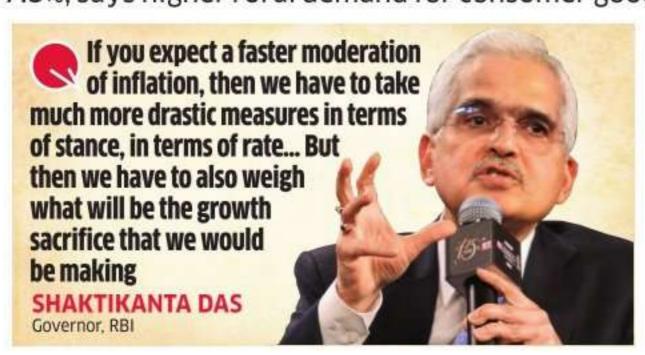
debt has been

2 yrs, against

commitment

of bringing it

down by \$4 b



**FAVOURABLE TRADE WINDS** 

Das also expressed optimism in In-

"In the first three quarters of 2023ams are working on the fourth quarter numbers. They look to be even lower, and when you look at the annual current account deficit

number, I will not be surprised next week when we publish the current account deficit numbers - they could be even lower than 1% (of

While emphasising India's firm growth trajectory, Das said there was no room for complacency on inflation, given that the last mile of bringing consumer prices firmly down to the RBI's 4% target was turning out to be "sticky, arduous

Consumer Price Index inflation was at 4.75% in May.

been near 8% for six to seven months, Das said supply-side factors and extreme weather events had exerted an impact on food prices.

In response to a query on when the RBI may change the current monetary policy stance of withdrawal of accommodation, Das emphasised the balancing act the central bank was playing on growth and inflation.

"If you expect a faster moderation of inflation, then we have to take much more drastic measures in terms of stance, in terms of rate," Das said. "But then we have to also weigh what will be the growth sacrifice that we would be making."

#### ADEQUATE LIQUIDITY: SBI CHIEF

Speaking at the same event, Dinesh Khara, Chairman, State Bank of India (SBI), said the ability to source deposits across geographies and products will be the key differentiator for banks, going ahead.

"There cannot be an excess liqui-

dity situation. The RBI has maintained adequate liquidity in the sy-Pointing out that food inflation has stem," Khara said. "Our ability to source deposits across geographies and across multiple products is going to be the differentiator."

> The bank will expand its asset book in green financing to make up 7.5% of such loans in its advances by 2030, Khara said. He expects the bank's return on assets to improve to 1.10% by the end of this fiscal, from 1% at the end of March 2024.

> Khara reiterated that the bank has enough capital to ensure a 20% growth in loans.

> "In the past few years, we have ploughed back ₹1.10 lakh crore from profits and our CET 1 ratio is the highest in a decade. At the current levels we can grow our loans by another₹7lakhcrore, or 20%, so capital is not an issue. The bank has built enough muscle for growth," Khara said.

> Common Equity Tier 1, or CET1, is a protectionary capital measure introduced last decade to prevent banking collapses through precipitate business cycles.

China and Hong Kong.

red PLI scheme products, making them less competitive in the global market," said an industry executive, who did not wish to be

2-3% for telecom products.

the bare PCB, as

Mobile phone makers are exempt from paying the duty for import of

sation schedule of the revised IT hardware scheme.

Lava, Foxconn, Lenovo and Optiemus have signed up to make IT hardware products under the revised PLI scheme that was notified in May 2023.

first year of operation itself.

addition starting from the first

**27 FIRMS SIGNED UP FOR SCHEME** 

### PCB Dumping Duty Hits IT Hardware Making Under PLI

Cos say products uncompetitive globally

Subhrojit.Mallick @timesgroup.com

New Delhi: Companies making IT hardware under the production-linked incentive (PLI) scheme are hurt by an anti-dumping duty on bare printed-circuit boards (PCBs) that, many industry executives said, is making their products uncompetitive globally.

India imposed a 30% anti-dumping duty (ADD) on bare PCBs an essential component in any electronics product - for five years in March on the commerce ministry's recommendations following complaints from six local PCB makers, represented by Indian Printed Circuit Association, over cheap shipments from

"The ADD levied on imported PCBs increases the production cost of domestically manufactu-

Executives ET spoke with said executive quoted above. the cost impact due to the ADD is 3-4% for lighting products, 1% for IT hardware products, and

This is especially hurting those firms that have undertaken domestic PCB assembly, where components like transistors and resistors are mounted on top of

part of the localibare PCBs

Some 27 compaincluding Dell, HP, Dixon Technologies,

The scheme, with a ₹17,000-cro-

re outlay, requires eligible companies to source components locally as per a localisation schedule which mandates doing PCB assembly (PCBA) locally within the

"PLI 2.0 requires PCBA as value

**Feeling** the Heat The antidumping duty aims to protect local manufacturers from cheap imports from China & Hong Kong

ADD impact on products 3-4% for lighting products

• 1% for IT hardware products 2-3% for Telecom products

Around 27 cos including Dell, HP, Dixon Tech, Lava signed to make IT hardware products under the revised PLI scheme

year and allows for incentives for the same ... However, the ADD notification imposes an additional custom duty for import of bare PCB while exempting PCBA from this duty," said the industry

The industry has urged the commerce ministry to consider special treatment on ADD of PCBs on all products that are facilitated by the PLI schemes, the person said.

Notably, mobile phone manufacturers are exempt from paying the duty for import of bare PCBs, as part of the notification. The notification also exempts PCBs that have more than six layers, flex PCBs, and other complex designs from the duty.

"My costs have gone up because of that (the duty), and it is also counterproductive, especially for notebooks qualified under PLI," a top executive at a IT hardware brand told ET on condition of anonymity.

"On one side, the government has asked the industry to populate the PCBs in India, but on the other side, you have to pay 30% duty on import of bare PCB."

The executive said the PLI scheme mandates production of bare PCB from the second or third year onwards, questioning the logic behind the imposition of the antidumping duty within the first year of the PLI scheme itself.

dia's external metrics, saying that the current account deficit for the previous year could potentially GDP),"he said at the ET Now event. narrow to less than 1% of GDP.

Vedanta Resources had a debt of

\$6 billion as on March 31, 2024. It al-

so restructured bonds worth \$3.2

billion last year, extending the ma-

turity of these bonds up to 2028-29.

lity allows us to channel cash flows

to important capex projects,"

Agarwal said.

Vedanta plans to

spend \$1.9 billion

on capital expen-

diture this year, up

from \$1.4 billion

At its aluminium

king on raising its

alumina refinery

capacity to 6 mtpa

by FY26, while tar-

geting a smelting

spent last year.

operations,

cut by \$3.7 bin company is wor-

capacity of 3 mtpa in the second

half of this year. Apart from capa-

city expansion in its aluminium

business, which is expected to be

the "cornerstone" of the compa-

ny's growth, Vedanta is looking to

expand capacity at its zinc opera-

tions in India, its oil and gas busi-

ness, and its iron ore business.

"This newfound liquidity flexibi-

FIR FILED UNDER SECTIONS OF CHEATING, CRIMINAL BREACH OF TRUST & FORGERY

### SC Stays Proceedings Against Ireo, Oberoi Realty Top Brass

Bench says second complaint made without disclosing the first one

Indu.Bhan@timesgroup.com

New Delhi: The Supreme Court has stayed further proceedings in an FIR filed against top brass, including Ireo Group managing director Lalit Goyal and Oberoi Realty chairman and managing director Vikas Oberoi, under various sections of cheating, criminal breach of trust and forgery. While seeking response from the

Haryana police and others, a vacation Bench comprising Justices Sanjay Kumar and Justice Augustine George Masih said: "...we find that the second complaint (against IREO and Oberoi officials) was made without disclosing the fact that the first complaint had been made, albeit in relation to the letter dated September 9, 2022 supposedly addressed by the complainant (one Chandan Singh) itself which was attacked as a forgery. Significantly, the second complaint does not even mention this letter though it was of relevance."



#### MOVING APEX COURT

Challenging Punjab and

would amount to an abuse of proc-



Haryana HC's order that upheld registration of an FIR, both Ireo and Oberoi group moved the SC

filing of the second complaint ess and as to whether the complainant approached the Court with unclean hands requires further examination," the apex court said, while posting the matter for fur-"The question as to whether the ther hearing on July 29.

flects misappreciation of factual and legal aspects but also a one-sided myopic approach titled towards the complainant," IREO stated in its appeal filed through counsel Nikhil Jain. The FIR was filed on the orders of

Challenging the Punjab and Ha-

the Chief Judicial Magistrate at the DLF phase 2 police station following a complaint lodged by AIPL, accusing both realty groups of conspiring to defraud allottees who had invested funds since 2013.

For launching a group housing project in Sector 58, Gurugram, IREO had in 2021 entered into a MoU with AIPL for developing the project.

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#### CHANGE OF NAME

I Rajib Nayan Chaudhary S/o R C Chaudhary R/o M-417, SF. Orchid Island, Sec-51, Gurgaon, HR-122018, have changed my minor daughter's name from Sanvi to Sanvi Chaudhary.

I, Manisha Shrivastava W/o Anshul Sinha R/o G1/1102, I, Alka W/o Amit Sharma R/o Near Tila Mod, Bharat City, Ghaziabad, U.P.-201102, changed my name to Manisha Srivastav

I, Divya Ratan R/o G-49, Lajpat Nagar-3, Ground floor New Delhi-24, have Changed my minor daughter's name from Pravya Mayer to Pravya Ratan Mayer for all future purposes.

L hitherto known as Sukh Devi alias Sudha Arya D/O Bhagwan Das W/O Pawan Verma R/O DA-85F, Hari Nagar, Maya Puri, South West Delhi, Delhi-110064 have changed my name and shall hereafter be known as Sudha

I Meena Rani W/o Praveen Kumar R/o F- 23/4 UGF Krishna Nagar ND-51 have changed my name to Meena PERMANENTLY

I Sahil Kukreja S/o Kamal Kukreja R/o Flat No-381, Delhi Apartments, Plot No-15-C, Sec-22, Dwarka, South West Delhi-110077 have changed my name to Sahil Marshall

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THE ECONOMIC TIMES (Delhi+NCR)

L Arun Goyal S/o Babu Lal Goyal R/o A2/23A, Second Floor, Model Town Part-I, Delhi-9, have changed my name to Arun Kumar. I, Karanpreet Sohi S/o

Narender Pal Singh R/o Plot No 23, Upper Ground Floor, Road no 16, Near S.D. Public School, East Punjabi Bagh, PO: Punjabi Bagh District west Delhi 110026 have Changed My Name to Karanpreet Singh for

Flat No. 166, Swastik Kunj Apartment, Plot No. 29, Sector-13, Rohini, Delhi-110085, have changed my name to Alka Sharma after marriage for all

I Ramesh Chander Sharma s/o Om Parkash Sharma R/o-Near Pradhan wali gali Ghevra Village Saoda North West Delhi Delhi-110081, have changed my name to Ramesh Chander S/o Om Parkash.

I, Chinmay Bharadwaj S/o Nagendra Solanki R/o 234/C, M Block, Sarita Vihar, New Delhi-110076 have changed name of my minor son Soham Solanki aged 07 years to Soham

Bharadwaj. I, Rajesh Kumar Singhal S/o Moti Ram Singhal R/o C-14, Millenium Apartment, Sector-18, Rohini, Delhi-110089, in my passport my father and mother name was written as Moti Ram Singla and Kalawati Devi, whereas correct names are Moti Ram Singhal and

Kalawati Devi Singhal.

RATE CARD

I, Amarjeet Goel Alias Rashmi Goel D/O Didar Singh W/O Jagdish Parshad Goel R/O 184 Old Housing Board Colony Panipat, Haryana-132103, have changed my name to Rashmi

> Parasram Singh Lodhi S/o Ram Gopal R/o 3872/12, Kanhaiya Nagar, Tri Nagar, Delhi-35 have changed my name to Paras Ram for future purposes.

> > Subhash Chander S/o

Nand Lal R/o 2998 Khasra No 2985/1 Laxman Vihar Phase-1 Harsh Vatika Gurgaon Have Changed My Name To Subhash Chander Kocher and Changed My Father Name Nand Lal Kochar For All Future Purposes.

I Shiban Krishan Tikoo S/O, Madhusudan Tiku R/o Ff-3, Plot No 207, Prabhu Residency, Shakti Khand 2, Indirapuram Ghaziabad 201014 have changed my name to Shiban Krishen

Manoj Kumar S/o Bodan Singh R/o Flat No.601, Plot No.17, The Amazing Raj Villas, Sec-2, Ballabgarh, Faridabad, Haryana-121004 have changed my minor daughter's name from Aditi to Aditi Rao

I, Neha Gulati W/o Gurpreet Singh R/o WZ-117, Gali No-34/35, Sant Garh, Tilak Nagar, Delhi-110018 have changed my name to Neha Kaur.

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595

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L Mini D/o Shiv Shankar R/o Khasra No. 159, Gali No.5/11, Samta Vihar, Part-2, Mukund Pur. North West, Delhi-110042 have Changed my name From Kiran to Mini for all future purposes. Mini and Kiran are the names of one and the same

I, Kuldeep Singh Rajput R/o Vill-Ghivadi, Kathumar Alwar, Rajasthan have changed my son name from Gautam Singh to Gautam Singh Jadaun.

Kumar R/o C-9/16 Shiv Shakti Appartments, Sector 71 Noida have changed my name to Renu Roy for all purposes. I, Anil Kumar S/o Moti Ram

Singhal R/o C-14, Millenium

Appartment, Sector-18, Rohini

Delhi-110089, have changed my

I Renu W/o Satya Prakash

name to Anil Kumar Singhal. I Lekha W/o Dinesh Kumar R/o F-82, Dwarkadham campus, Badwal, Karnod, New jail Road, Bhopal 462038 have changed my name to Lekha

Kumar for all purposes. I, Ayush Mittal S/o Praveen Mittal R/o KP Block H.No-301 Maurya Enclave, Pitampura, Delhi -34 have changed my name to Ayussh Mittaal for all future purposes.

I, Sonam Tomar wife of Army No. 15501495Y Rank- DFR Name- Nirpal Singh Unit of- 59 Armd Regt C/o 56 APO, I have changed my name from Sonam TIMES TRIBUTES Tomar to Sonam Devi for all purposes

> I, Pan Kanwar M/o Hav Shankar Singh Service No. 3009663P R/o Vill+Post-Kariri, Dist-Jaipur, State-Rajasthan, declare that my name and date of birth was wrongly mentioned in my son's service records, as Pana Kanwar and 02 Mar 1974. But my correct name and date of birth is Pan Kanwar and 05 May 1966 for all future correspondence and documents.

> I, Chinmaya Solanki alias Chinmay Nagendra Solanki alias Chinmay Solanki S/o Nagendra Solanki R/o 234/C, M Block, Sarita Vihar, New Delhi-110076 have changed my name to Chinmay Bharadwaj.

I, Swati Kamlesh Bisht w/o Shri Kamlesh Bisht r/o G143, Gulshan Vivante, Sector 137, District Gautam Budh Nagar, Noida, U.P. 201301, hereby declare that my name has changed from Swati Bisht to Swati Kamlesh Bisht.

L Nakul Bishit S/o K.B. Bisht R/o 387-B, Shakti Khand-I, Indirapram, Ghaziabad, U.P.-201014,have changed my name to Nakul Bisht for all purposes.

#### Goel for all purposes LOST & FOUND

I, Sajal Goyal S/o Sh. Manoj

Kumar Gupta H.No. 150, Ward

No.6, BrahmanWara, Ballabg-

arh Distt.Faridabad have ch-

anged my name to Kushagra

I. Pooja Bhandari W/o Ranjit Singh Bhandari R/o Flat No. 242, Plot No 7C, Sector 23, Green Towers, Dwarka, New Delhi 110077 have lost my Original Property Share Please Contact 9958182223

LOST Original Property Registration Document (Tamil Language) Survey No. 250/2A. 2C, 2E, 3C, 3E of M. Parthiban S/o S. Marimuthu, LGF D642 Chittaranjan Park, Delhi. If found pls contact 9677360162

GENERAL

I, Mangi Lal Father of-No.15416572L HAV/AA Pappu Ram, R/o- Vpo- Sathin, Teh-Pipar City, Dist- Jodhpur, Rajasthan- 342601, declare that in my son's service documents my D.O.B. is erroneously written as 01/07/1958 whereas my actual D.O.B. is 01/01/1953 vide affidavit dated 18.06.2024 before Notary Public Delhi.

Rajasthan- 342601, declare that in my son's service documents my D.O.B. is erroneously written as 01/07/1953 whereas my actual D.O.B. is 01/01/1960. vide affidavit dated 18.06.2024 before Notary Public Delhi. To place an ad in

I, Sita Devi. Mother of-

No.15416572L HAV/AA Pappu

Ram, R/o. Vpo. Sathin, Teh-

Pipar City, Dist- Jodhpur



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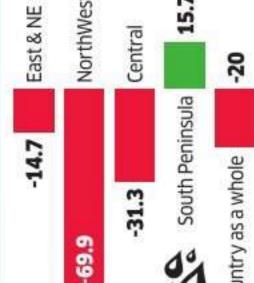


#### **PROGRESS OF SW MONSOON**

Northern Limit of Monsoon continues to pass through Navsari, Jalgaon, Amravati, Chandrapur, Bijapur, Sukma, Malkangiri, Vizianagaram, Islampur

Conditions favourable for 4 further advance to Maharashtra, Chhattisgarh, Odisha, Coastal Andhra Pradesh, West Bengal, Bihar, 4 Jharkhand in next 3-4 days

### Rainfall Deficiency June 1-18



Yesterday's Highest Maximum Temperature on Plains: Jhansi, Lucknow - 45 °C



Heavy rainfall to continue over Sub-Himalayan West Bengal & Assam-Meghalaya

Severe heat wave conditions over many parts of North India during next 24 hours and gradually abate thereafter



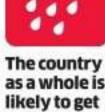
#### **IMD Revises June Rainfall Forecast Downwards to 'Below Normal'**

Our Bureau

New Delhi: The India Meteorological Department (IMD) has revised its rainfall forecast for June downwards from above normal to below normal for the country as whole, as the northern limit of the southwest monsoon is stuck at passes Nav-Jalgaon, Amravati, Chandrapur, Bijapur, Sukma, Malkangiri, Vizianagaram sin-

ce June 12, said IMD on Tuesday. The country as a whole is likelv to get rainfall less than 92% of LPA, IMD said.

Rainfall over the country as a whole for the month of June (till June 18) was 64.5 mm. which was 20% less



riod Average (LPA) of 80.6 mm, according to IMD. Even though

than its Long Pe-

most areas of the southern peninrainfall less sula and some than 92% of parts of northeast LPA: IMD India are likely to

get normal to above normal rainfall, most of northwest India. central India and some parts of northeast are expected to get below normal rainfall.

According to the weather office, the SW Monsoon set in over Kerala and northeastern states on May 30. Despite the onset over Kerala two days before normal, and over northeast six days before normal, the north-ward progress over Kerala, Karnataka, Rayalaseema, Goa and Telangana, most parts of South Maharashtra and some parts of South Chhattisgarh, South Odisha, most parts of Sub-Himalayan West Bengal & Sikkim and entire northeastern was gradual and happened by June 12.

# Monsoon Plans Afoot to Revamp SHAKTI Watch Policy for Coal Linkage Process

Pvt power generation cos whose PPAs were signed before May 17, 2017 may have to participate in auctions to get a coal linkage at premium

Despite these projects shif- ted to change the duration of

Shilpa. Samant @timesgroup.com

is discussing to revamp the Scheme for Harnessing and Allocating Koyala Transparently in India (SHAKTI) policy under which private electricity projects, whose power purchase agreements (PPAs) were signed before May 17, 2017, may have to go the auction route to get coal linkage, which is at premium, instead of getting it at notified price. Such projects are currently required to give additional discount on tariff to get coal linkage at notified price of Coal India Ltd. The aim is to simplify the coal linkage policy, according to people aware of the development.

Under the SHAKTI policy coal linkage is given in two ways - at notified price of coal or at a premium through auction. State-owned generators get linkage at notified price of Coal India Ltd and Singareni Collieries Company Ltd (SCCL). Private companies having power purchase agreements before May 2017 also got linkage at notified price, but through bidding on discount they can offer against the tariff quoted under those

agreements. The premium under the auction route are over the notifi-

ting to the premium route, they may still stand to bene-New Delhi: The government fit as the discount on tariff.

The Coal Link

long-term window for all

Tariff discount

for notified price

linkage currently

at 19 paisa/unit

private projects

Short term,

ed price of Coal India.

quoted by them to get the linkage on notified price, is already higher than the auction premium, according to two persons. The premium has hovered between 0-5% above the notified price on an average, according to one of the persons. Companies may be provided a short term and a long-term window under the auction route, which can also be availed by plants whose power is to be sold on exchanges and ultra mega power projects. The policy, be-

coal block auctions for short term linkage. The government could allow only half yearly auctions for one-year use, instead of quarterly, as per the sources. The long-term linkage window may see annual auctions

ing discussed, is also expec-





This is despite an increa-

at Sea data showed. "The first half of 2024 could potentially show stronger coal imports than the second half amid a likely lower hydropower generation because of the impact of El Nino," Pat See Khoo, Senior Analyst (Global Power and Renewables), of the company said.

### Weak Hydro Output may Fuel Higher

Coal Reliance: S&P

#### Our Bureau

New Delhi: India's weak hydroelectricity production in recent times may further coal usage to meet its rising power demand in the coming months, S&P Global Commodity Insights said on Tuesday. It is also likely to keep the coal import window open for the country.

se in coal production, which touched the 1-billion-tonne mark in FY24, which was in line with the government's target of reducing the country's dependence on coal imports, it said. Depleting hydroelectricity generation in the backdrop of irregular rainfall last year has led to a lower water level available in the country's primary reservoirs which could further reduce generation during the summer, it said. India has imported around 85 million tonnes of thermal coal so far in 2024,

matter said.

government and the RBI. the GeM portal. S&P Global Commodities

als from GeM. He said they have reques-

ted that banks be allowed to float independent requests

### **Banks Draw Attention of Govt, RBI to ATM Shortage**

Seek clarity in norms for purchase via govt e-marketplace

Dheeraj.Tiwari @timesgroup.com

New Delhi: Banks have sounded out the government and the banking regulator Reserve Bank about shortage in supply of automated teller machines (ATMs) while making a case for clarity in norms for procurement via the government emarketplace, or GeM portal, people familiar with the

Leading bankers had flagged the issue in a meeting with officials last month. they said. "We have discussed the issue internally... It was highlighted that one big issue is that ATM vendors do not have the capacity." said a senior bank executive, adding that accordingly, representations were made both to the

Industry insiders said the initial reason for low capacity is connected to the 'Make in India' guidelines, which were implemented in FY20, and it took time for vendors to set up Indian operations. The Indian ATM market is projected to grow at a CAGR of 9.2% between 2024 and 2032. A second bank executive said another constraint that state-run lenders face is mandatory purchase through

"Not all ATM vendors are registered there, and we also need more clarity on the process and guidelines to avoid any vigilance action," he said, adding that banks have sought a meeting with offici-

#### The ATM Crunch **ATMs & CRMs** 126,593 Onsite Banks RFP underway in H1FY25 91,826 Offsite ATMs 15-18k CRMs 4-5k Replacement of LExpansion of 90 transactions

about 40,000

ageing ATMs

for proposals (RFPs) for ATMs if all guidelines are met. Bankers have said that the ATM shortage is impacting them more at a time

when they are in the process

of migrating to lockable cas-

done in each ATM

every day.

as directed by the RBI. In 2023, the RBI asked lenders to upgrade their ATMs. where cassettes would be swapped at the time of cash replenishment instead of the spot.

"While this was to be done in a phased manner, we are tion, including fines," the ve said, adding that only 30% of implementation has

#### **GROWTH PROJECTION**

The Indian ATM market is projected to grow at a CAGR of 9.2% between 2024 and 2032

been done in vendor-managed ATMs.

network by about

10,000, is underway

"Poor infrastructure issues, including vaulting arrangements, have also contributed to this delay," he said, adding that banks will seek a further sette mechanisms in ATMs extension to fully implement this due to these constraints.

According to bank service providers, there could have been some constraints on cassette swaps in the initial stage but it is on track now. being filled in machines on Also, there is no acute shortage of ATMs to meet increased demand.

"Banks, in addition to short of targets, and this co- ATMs, are now installing uld lead to regulatory ac- cash recycling machines to drive higher efficiency above quoted bank executi- and deliver enhanced customer experience. GeM is a robust portal and as banks do a technological refresh of ATMs, we expect the demand to grow, and the industry is ready to meet it," said Manjunath Rao, president-managed services & technology solutions at CMS Info Systems, which operates and manages 72,000 ATMs or 47% of overall outsourced ATMs in India.

### First NFRA Annual Report on Eight Audit Firms by November tors to the same companies for of March 2023, according to a pri-

Banikinkar.P@timesgroup.com

New Delhi: The National Financial Reporting Authority (NFRA) will wrap up its first annual inspection of eight audit firms – including the Big Five – and reveal its findings by October or Novemregulator's plans said.

The inspection, focused on the by auditors, could reveal how provided by some of these audi-

NFRA plans to bolster the country's audit and accounting ecosystem to curb corporate frauds and uphold shareholders' interests in a fast-growing economy, one of the persons said. The inspection reports will also reveal the Big Five's compliance with suggestions made in the regulator's December ber, people aware of the auditing 2023 reports that had flagged deficiencies in their work processes.

It had also expressed its reserprocesses and standards adopted vation over non-audit services THE BIG FIVE

The inspection will also reveal the Big Five's compliance with suggestions made in the regulator's Decem-

ber 2023 reports

# **April-June Direct**

New Delhi: The government's direct tax collection in the April 1-June 17 period, net of refunds, increased lakh crore, showed official data released on Tuesday.

₹3.82 lakh crore in the yearago period. The net direct tax

crore as personal income tax, including securities transac-

The growth was backed by buoyant advance tax collection of ₹1.48 lakh crore for 2024-25, up 27.34% from ₹1.16 lakh crore a year ago.

porate tax of ₹1.14 lakh crore and advance personal income tax of ₹34,470 crore.

issued refunds totalling ₹53,322 crore in this fiscal, 33.70% higher than in the ye-

REFUNDS ISSUED IN THIS FISCAL WHICH STOOD AT ₹53,322 CR

This included advance cor-

The gross direct tax collec-

and tax under other minor heads totalled <2.985 crore. The government collected ₹19.58 lakh crore as net direct tax in 2023-24, 17.1% more

and exceeding the revised es-



### Tax Mopup Rises 21% to ₹4.62 L Cr

#### Our Bureau

20.99% year-on-year to ₹4.62 Net tax collection stood at

collection comprised ₹1.81 lakh crore as corporate inco- PERCENTAGE OF me tax and ₹2,81,013

tion tax.

tion, before adjusting for refunds, for 2024-25 was ₹5.15 lakh crore, up 22.19% from ₹4.22 lakh crore in the corresponding period of the preceding financial year.

The income tax department ar-ago period.

> nor heads, tax deducted at source amounted to₹3.24 lakh crore, self-assessment tax ₹28,471 crore, regular

Among the mi-

assessment tax ₹10,920 crore than in the previous fiscal



### **Proposal to Amend Export Obligation** Period for Wheat, Raw Sugar, Rubber

New Delhi: The government they're penalised. on Tuesday proposed to amend the export obligation period for eign Trade (DGFT) has sought ber, spices, pharmaceuticals concerned on the proposed and tea, among other sectors to amendments within 15 days.

facilitate their exports. India allows duty-free import of inputs used for manufacturing goods produced only for exports under an advanced authorisation scheme, subject to 12 months from nine months, export obligation period dur- and six months for wheat, raw ing which exporters have to sugar, natural rubber, maize ship the goods within a stipu- and walnut.

The Directorate General of Forwheat, raw sugar, natural rub-comments of all the stakeholders The proposed relax-

ations in the obligation period for coconut oil is six months from 90 days, silk in any form to

lated time period otherwise "This has been requested to gation period.—Our Bureau

facilitate exports and operate within a higher trust based ecosystem," DGFT said in a trade notice. To amend the export obliga-

tion period, the DGFT has proposed to amend an appendix of foreign trade policy's handbook of procedures 2023 as there have been a lot of representations from export promotion councils and exporters regarding the review of the appendix which deals with the sectors and their respective export obli-

#### Fitch Raises FY25 **India GDP Growth** Forecast to 7.2%

Our Bureau

New Delhi: Fitch Ratings has raised India's growth forecast for FY25 to 7.2% from 7% earlier, on the back of elevated consumer confidence that is expected to drive spending and increased investments, but cautioned that the ongoing heatwave was a risk

to both growth and inflation. In its Global Economic Outlook (GEO) released Monday, it raised its forecast for world growth in 2024 to 2.6% from 2.4% estimated earlier. India's economy grew 8.2% in FY24. "We expect the Indian economy to expand by a strong 7.2% in FY25 (an upward revision of 0.2pp from the March GEO)," Fitch Ratings said, adding that investment will continue to rise but more slowly than in recent quarters, while consumer spending will recover with elevated consumer confidence. Purchasing managers survey data point to continued growth at the start of the cur-

rent financial year. Earlier this month, RBI had revised upwards the country's GDP forecast by 20bps to 7.2%. As per the report,

signs of the coming monsoon season being more normal should support growth and make inflation less volatile, though a recent heatwave poses a risk. "We expect growth in later years to slow and approach our medium-

term trend estimate," it said. Fitch Ratings' revised forecast is higher than that of the International Monetary Fund (IMF) and Asian Development Bank (ADB). In April, the IMF revised its projection to 7% from 6.8% for the current fiscal while ADB revised its projection to 7% from 6.7%.

S&P expects 6.8% growth in India's economy. It said that at its latest meeting, the RBI maintained the policy rate at 6.5% and confirmed its hawkish stance of "withdrawal of monetary accommodation" and the need to bring down inflation towards target. "We still expect the RBI to cut its policy rate this year, but only once, to 6.25%," Fitch Ratings said. In the March GEO, it expected

50bps of cuts this year. "We then ex-

pect 25bps of cuts in both 2025 and

2026," it said. As confidence in Eu-

ropean recovery prospects improve,

the world growth forecast has been

revised upward. China's export sec-

tor revives and domestic demand in

emerging markets, excluding Chi-

na, shows stronger momentum.

whom they are also the statutory auditors.

of interests involving any audiabove, highlighting that the conduct of auditors should be beyond suspicion. Top five firms - EY, Deloitte, KPMG, PwC and Walker Chandiok & Co - dominate the Indian audit ecosystem, having out of five Nifty-500 companies as which can be done through accu-

either annually or once in three ye-

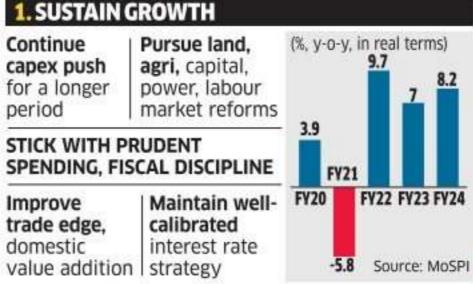
companies they audit. tion of stress in listed companies overseen assignments of three or curbing corporate frauds -

meinfobase.com report. The regu- the company's financials – will lator's inspection is in sync with serve the interest of both retail "There shouldn't be any conflict global best practices. The Public and other investors. The move co-Company Accounting Oversight mes amid a heightened focus on tor," said one of the persons cited Board of the US, for instance, inspects each public accounting firm ting retail stock investors. Last month, finance minister Nirmala ars, depending on the number of Sitharaman exhorted market intermediaries to help preserve the Any efforts toward early detectrust of Indian households that have made a "generational shift" in deploying a larger part of their savings in the stock markets.

ET GRAPHICS

### **BOOSTER SHOTS**

Finance minister Nirmala Sitharaman will begin consultations on Wednesday, ahead of the new government's first full budget, to be presented in July. India Inc has suggested a host of reforms, including medium-term ones, to catapult the economy to a higher growth trajectory, spur employment creation, trigger private investments and preserve macro stability. Banikinkar Pattanayak takes a look at their wish list.





REDUCE GST RATE SLABS TO 3 FROM 5 WITH LOWER RATES Bring petroleum, power and realty under GST 5. INCREASED JOBS FOCUS Roll out Boost Launch incentive apprenticeship outcome-based schemes and internships employment linked to jobs | aided by industry policy

2. SPUR INVESTMENT Extend Introduce (% rise, y-o-y) March 2024 new industrial sunset date policy, for low corporate tax | more PLI on new units | schemes 17.5 Cut costs of logistics -2.2 and doing business **BOOST PRIVATE** CONSUMPTION Source: MoSP 4. EASE OF DOING BUSINESS Further Fast-track | Speed decriminalise, dispute up labour rationalise laws resolution code rollout DEVELOP Prepare industry CREDIBLE decarbonisation CARBON road map MARKETS — Unemployment rate (%) 4-month moving average (%)

### US Seeks Removal of 11% Import Duty on Short Staple Cotton

#### **Our Bureau**

Set up task force

to raise female

cotton to India.

New Delhi: US agri trade body Cotton Council International has pushed for removal of the 11% import duty on shorter staple cotton below the length of 32 mm.

The import duty came into effect in

2021. The US is a key supplier of this CCI is a non-profit agricultural tra-

de association that promotes American cotton fibre and manufactured cotton products to more than 50 countries. "One of the issues that is a challenge to us is the import duty of

mills, manufacturers and retailers whose products are made with Supima cotton to become licensed and gain full access to its brand. CCI and Supi-

India's textil industry is projected to billion by

and CEO, Supima.

ma, along with others, grow to \$350 will discuss topics of mutual interest and chart a path of coope-

on Wednesday. While the government

ports of cotton coming from the US," cotton with staple length above 32 said Marc A Lewkowitz, president mm, called extra long staple (ELS) cotton, the 11% levy on imported cotton below staple length of 32 mm stays. "It Supima allows textile has been levied since 2021 and we have been successful in having it removed from American PIMA or any imports of cotton that is 32 mm or longer. However, it is still in place for cotton coming in for the shorter staple," Lewkowitz said, adding that this impacts the domestic textile industry. India's textile industry is projected

May-24

to grow to \$350 billion by 2025. "As India is a key market for US cot-

ration with Indian textile companies ton, there is substantial opportunity to expand our cooperation," said Bruabout 11%, which is applied to the im- had removed the 10% import duty on ce Atherley, CCI executive director.



Whether you're striving for a Lions or on Cannes jury duty, cultural context rules. **Jean Lin**, group president of global practices at Dentsu, tells Shannon Tellis why you must speak your mind

ast October, Jean Lin was appointed group president of global practices at Dentsu. In her first visit to Mumbai since, she opens up about chairing a Cannes jury (thrice!), what makes a good ad, and how to reach out to Gen Z. Edited excerpts:

On the Cannes jury room

"Last year was the third year I served as 💈 jury president. It's always a privilege because I feel each time, I soak up so

much from the room. "My advice to jurors would be to try to be the first to speak. What I've observed is that most jurors from Asia Pacific tend to be a little reserved when it comes to expressing their views. They want their point of view to be perfect first. But they need to let go of this mindset because the jury is meant to be a microcosm of the world. It's really important for voices from different cultures to be heard, especially if they hold a slightly different opinion. Something that you rate a 10, might be a zero for somebody else and it's important to discuss why.

"When the jury comes together for the first time, everybody's a bit nervous, they want to perform. But if you create a psychologically safe environment where everybody can speak their mind, jurors will leave saying 'This was the best experience I've ever had in immersing[myself]inthebestworkfrom around the world and learning from each other's unique point of view'."

#### Advice for Cannes participants

"It's important to succinctly make the judges aware of the cultural context, and therefore, the problem you are solving. A lot of people do not understand the context. They then evaluate the creative

Lin, who has served as the Cannes jury president thrice. says that she

The world already has a lot of sad stories. The key is how do you turn that into solutions. In advertising, we are not just storytellers, but solutionists.

What's changed, what's stayed the same "Recently, I returned to Taiwan and I was browsing through some

solution in a lesser sense, because they didn't

understand why this needs to happen in the first

place. India has done a good job of conveying

cultural context in the past."

of my documents from 20 years ago that had been kept in storage. One of the documents was a business plan I had created in 1999,

visualising what my company could be. I showed a photo of that document to one of my team members in office and she thought I had written it the week prior, not decades before.

"That's when I realised that the format and tools may have changed but imagination and the [ultimate] goal remains the same. It's still about connecting brands with the point of inspiration and the point of transaction."

#### **GenZeffect**

From what I've observed from our leaders around the world, there's so much more interactive listening regarding how to solve a problem together. For example,

we have a proposition, Dentsu Z, which not only recruits Gen Zs but also gives them a platform to talk to senior clients about how their brand can connect with Gen Z. Junior employees typically don't get the opportunity to present to the president of a luxury brand on why their programme may not work for Gen Z and how to create that connection."

#### The formula for a good ad

"The criteria for a good ad is very w simple. If it moves me or I can

imagine that it would move people to change behaviour, then it's a good ad. A good ad moves people, drives growth, drives sustainable behaviour change and those things can be

"But I don't think there is a formula, as such. You can't be that robotic when it comes to the process of creativity. It's a little like cooking. A lot of people cook by the book, but the meal may not be appealing. And everybody who cooks by the book may not create the same dishes. A lot of time, it comes down to something as simple as how many seconds earlier you include a certain ingredient that makes the dish. That's something that can't be quantified."

shannon.tellis@timesgroup.com



#### IN GRAPHIC DETAIL

### Crouching Tiger, **Hidden Potential**

A McCann Worldgroup's Truth Central

survey, to be released at Cannes today, shares insights on the Asian mind

WHAT'S THE weather like in Asia? Cloudy with a lot of optimism. A survey titled 'The Truth about Ascending Asia', which premieres at Cannes 2024 today, was conducted by McCann Worldgroup's Truth Central, the company's global intelligence unit. The survey involved more than 12,000 people in 12 Asian markets: China, Hong Kong, India, Indonesia, Japan, Philippines, Malaysia, Singapore, South Korea, Taiwan, Thailand and Vietnam. Additionally, it included interviews with more than 40 business leaders, futurists, academics and culture influencers in these markets.

#### INSIGHTS FROM THE SURVEY

Top three worries for the future

Climate change

Growing economic inequalities

#### **ASIAN OPTIMISTIC**

95% of Indians believe that everyday life will be better for a person like them in 10 years vs those in Europe.

89% of Indians believe that Asian societies are better equipped to handle stresses of modern life than Western societies.

#### LESSONS FROM THE SURVEY

Community Calling 91% of Indians believe brands have an important role

in bringing society together. 92% of Indians believe that there should be an 'Asian Union' like the

'European Union'.

their true potential only with the help of technology. 43% of Indians believe

that people can fulfil

Tech Touch

Asia will lead science and technology in the future.

**Culture Beat** 95% of Indians 87% of Indians believe

> believe that cultural diversity is Asia's greatest wealth and should be celebrated more.

### **Winning Moments**

Just after the win, we took a long walk down the promenade outside the Palais. We were perhaps the first ones to walk out with our Gold Lion, and some people asked us to pose for pictures with them. One had a gorgeous owl perched on her hand!"

Ashish Chakravarty, executive director and India head of creative, McCann Worldgroup

'Fit my feet' weaves threads of compassion along with innovation for individuals affected by clubfoot and India's cobbler community."

Prasoon Joshi, chairman, McCann Asia Pacific, and CEO and CCO, McCann India



The First Gold: (From left) Prasoon /ikram Dhembare, Sambit Mohanty and Ashish

learns something new

every time she is in the

room with other jurors

### #Day2: Cadbury 5 Star 'Erase My Valentine' (Bronze)



We're very happy that the bravery of the idea, and the bravery of the client are being rewarded. The executive creative director on 5 Star, Karunasagar [Sridharan] and the entire team has put in months and months of work to bring this idea to life. It is one of those seemingly impossible ideas that we set aside as a joke. But sometimes, those are exactly the ideas that the brand needs and can make a great impact."

Sukesh Nayak, Harshad Rajadhyaksha and Kainaz Karmakar, CCOs, Ogilvy India

#### **INSIGHTS INTO INDIAN MARKETING**

Ad agency Womb will be unveiling The India Marketing Study on June 20 at Cannes 2024. The state-of-market study aims to answer questions whether organisations are chasing the right success metrics, if marketing is evolving in a manner that best serves the changing nature of businesses and customers, and more.

#### BY INVITATION

Tough stage... and Abraham Varughese finds talking to a group of more than two, unnerving. The firsttime speaker reveals how he's concocted an entertaining, educative cocktail of a speech

#### The aura of Côte d'Azur

Every year, come mid-June, over 12,000 advertising and marketing professionals from over 90 countries flock to the Palais de Festivals in Cannes: The iconic French Riviera town with its spectacular Promenade de la Croisette accentuating the neckline of its spotless beaches. They are here for what is perhaps the most celebrated of all creative communication and marketing events — the annual Cannes Lions Festival of Creativity.

but the five-day affair is one of the toughest stages in the world for agencies and brands chasing an elusive Cannes Lions trophy, and for the guests invited to inspire the best talent in the industry. You'd forgive me for not ever being hopeful about seeing myself speak at the festival one day.

#### Stranger things can happen

The invitation to speak at Cannes presented itself out of the blue. I had casually pitched an idea with little hope that anyone would pay attention to it, given the credentials of some of the speakers I had seen over the years. But before I had time to recover from the news that the proposal featuring Karandeep Kapany [regional marketing director, Duolingol and I had piqued interest, we were on a call with the editorial team in London, exploring every aspect of how this talk could be packaged for the eclectic audience that would be Cannes Lions.

An initial proposal goes through a lot of rigour before it reaches one of the many coveted stages at the festival. From the relevance of a topic and the significance of the speakers to the way the session is designed and the questions it will potentially elicit from the audience.

# Queen Latifah, Deepak Chopra and me

#### Getting down to

brass tacks I find speaking in front of a group that's larger than two, still a bit unnerving. Years of successfully pitching (if I may claim so) emotional ideas in boardrooms filled with impassive people vanished at the thought of having to speak on a world stage. My audience was already at the top of their game. They'd earned their pass to Cannes. Why would they pick our talk

many things we had to keep in mind before framing a narrative. We are not just talking to a live audience in Cannes. On June 20, our 30-minutes on stage will forever become a part of the festival archives. Thousands of more people will view it in the hope of learning There's joie de vivre in the air, something. Our topic needed to be relevant to the times and interest the global advertising and

overtheothers? What would they take

away from our session? There were

Queen Latifah and Deepak Chopra are among the speakers at Cannes Lions We wanted our infancy to becoming the reference succeed as a creator. session to be different. point for social supremacy in India.

Crossword

I t had to entertain before it And two — Karan's unbridled dopass by the Forum. We'd love your educated. So, we looked at what others had done over the years and how we could bring more to the stage. It was going to be a week packed with lectures by

celebrity speakers, and free-

flowing Rosé on the terrace.

We had our work cut out. Luckily, I had two things stacked in my favour. One an interesting story about how we took the world's favourite language learning app from enthusiasm for new challenges.

#### About that title

For many brands, a socialfirst approach to creative reflects the hallowed communication is still a mystery. Few have managed to unlock its top of the speaker listing true potential across platforms. Our this year. success story against the backdrop of India's cultural diversity and the nuances of its regional audience, we hope, makes for some great learning for anyone wanting to

If you're at the festival on June 20,

company and to hear what you think of the session. Also, don't forget to clap.

As for that title, it just company I keep right at the

Theauthoris chief creative officer at Digitas India. Views expressed are personal.

those seeking to avoid con-

1 Fantastic dame in time shows

One with lots to sell? (10) 3 Fool in previous times largely

4 ite of swimming for a senti-

5 Sister mentioned theatre di-

6 Southern guy's first to consume

a good spirit in decline? (7)

7 Agents with goods provoked

10 Attractive European, say, not

tourist bids? About right (12)

bothered by man with detec-

13 Something produced by stress

in a real den possibly (10)

18 Prohibition over period for a

20 Release group without charge

22 Brings out priest fronting ap-

23 Decorate jacket for badge on

26 Record kept in ground is con-

peal among depleted church-

15 Turn over poor flatfish (3)

abandoned musical sign (4.4)

flict? (12)

musical tone (7)

mental type (6)

rector Trevor (4)

tive (4,2,3,3)

list of peers (8)

goers (7)

served (4)

part of ship (6)

SOLUTION TO No. 9002:

ACROSS: 6 Massage parlour.

9 Floral. 10 Turn down. 11 Discover.

19 Assist. 20 High time. 22 Diabolic

13 Theirs. 15 Thrift. 17 Menial.

24 Akimbo. 26 Mental hospital.

DOWN: 1 Small intestine. 2 Tsar.

3 Pavlov. 4 Garrotte. 5 Fled.

7 Eatery. 8 Upwardly mobile.

12 Corgi. 14 Evict. 16 Futilely.

18 Whacko. 21 Grasps. 23 Bath.

DOWN



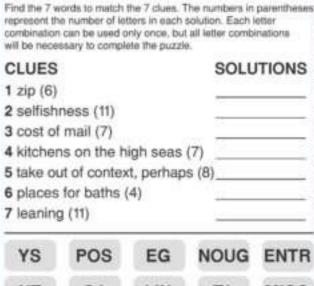
#### Complete the grid so that numbers 1 - 49 connect horizontally, vertically or diagonally 34 19 13 39 10 6 43 www.hidato.com Dif. ★★☆☆☆

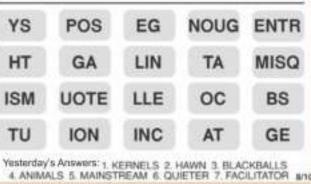
34 36 28 27 26 33 37 35 29 20 24 25 38 32 30 18 19 21 23 Yesterday's puzzie 39 31 10 17 solution. 11 16 9 12 15 8 5 1 13 14 7 6 4 3 2

#### **LEADER BOARD**

IIDATO Pooja Shetty Mumbai Juzer Saiamwalla Pune

7 LITTLE WORDS Rajan Ramanthapuram Mulund Dr Skchib Delhi





ET will carry the names of winners for Hidato and 7 Little Words every day. Please whatsapp your solutions for both to 79 01 01 01 74 with your name and city.

#### **NON-SEQUITUR**

marketing community.



THAT'S MANUFACTURING, UOK...HU NOT AN ISSUE, KNOW HE'S THANKS TO A.I. ALEXA, NOT CREATING BEEN DEAD NOW WE SCAN WHATEVER ... HOW FOR OVER ALL OF HIS ABOUT A NEW PAINTING WRITINGS, 100 YEARS BY VAN GOGH? RIGHT? THEN OUR ALGORITHMS CREATE ALL-OK ... POINT SADLY MADE NEW WORKS

WILEY DIST. BY ANDREWS INNEEL SANDKATION WILEYINK & EARTHLINK, NET GOCOMICS-COM

7-21

14

19

24

27

 Men in U.S. bases after mobilising show resolution? (4.8)

8 Guides at home with risks? (7)

9 Altered flag in front of exhibition? It's a devious act (7) 11 Sweet food? A cute bit's prepared

around one (3,7) 12 Pear-shaped fruit held back among numerous gifts (4) 14 Popular nurse extremely elevated

on purpose? (8) 16 A military type probing fuss slowly? 17 Female sailor of an excellent sort

19 Notice in a French inn lately not observed (6)

21 Headquarters designed without a

firstly discounted (4)

25 Dishearten one beset by more deals of a corrupt nature (10)

company (7)

floor underground (8) 24 Breakfast food in seagoing vessels

27 Waiting for mass, perhaps (7) 28 Dry nature in triad I suspect close to

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ADVERTORIAL & PROMOTIONAL FEATURE

# 3 days in space that changed 4 astronauts' bodies & minds

pace changes you, even during short trips off the planet. Four people who spent three days off Earth in September 2021 experienced physical and mental changes that included modest declines in cognitive tests, stressed immune systems and genetic changes within their cells, scientists have reported in a package of papers

published in the journal Nature. While almost all of what changed in the astronauts returned to normal after they splashed down on Earth, the results highlight how little medical researchers know.

#### How the data was collected

The four astronauts travelled on a mission, known as the Inspiration4, which was the first trip to orbit where not one of the crew members was a professional astronaut. The Inspiration4 crew members consented to participating in medical experiments — collecting samples of blood, urine, faeces and salivaduringtheirflight—and to allowing the data to be catalogued in an online archive known as the Space Omics and Medical Atlas, or SOMA, which is publicly available.

SOMA also includes data from other people who have flown on private space missions. For example, a study that compared the health of NASA astronaut Scott Kelly, who lived on the International Space Station for 340 days in 2015 and 2016, with his twin brother, Mark, a retired astronaut.

#### Accelerated ageing

During Scott Kelly's year in space, age markers in his DNA known as telomeres grew longer — suggesting, surprisingly, that he had become biologically younger. But the telomeres mostly returned to their earlier size after he returned to Earth, although some ended up even



Scientists interpreted that as a sign of accelerated ageing. The telomeres of all four of the Inspiration4 astronauts also

shorter than before he had left.

lengthened and then shortened, indicating that the changes occur in all astronauts and that they occur quickly. Susan Bailey, a professor of radiation cancer biology and oncology at Colorado State University who led the telomere research, said that RNA corresponding to the telomeres had changed in the astronauts and that similar changes had been observed in people climbing Mount Everest. That suggests that the cause of the growing and shrinking



Molecular changes

Afshin Beheshti of the Blue Marble Space Institute of Science and NASA's Ames Research Centre in California, US, also pointed to molecular changes in the astronauts' kidneys that might portend the formation of kidney stones. That would not be a problem during a three-day space trip but could become a medical crisis during a longer mission. "Halfway to Mars, how are you going to treat that?" he said.

#### Slower speed

The astronauts took several tests on iPads to measure their cognitive performance in space. One test evaluated what is known as psychomotor vigilance, a measure of the ability to focus on a task and maintain attention. The astronaut stared at a box on the screen. A stopwatch then suddenly popped up within the box, counting the time until a button was pressed. If the

> response was longer than 355 milliseconds, that was regarded as a lapse of attention. On average, performance

> in space declined compared with when the Inspiration4 astronauts took the same test on the ground. Other tests indicated deficits in visual search and working memory.

> > - The New York Times

### A 'bogus offer' for Virgin Orbit by man with \$1 triggers SEC suit The US Securities and Exchange

Commission (SEC) filed a fraud lawsuit against a self-proclaimed venture capitalist for making a "bogus offer" of \$200 million to acquire Richard Branson's now-defunct Virgin Orbit.

Matthew Brown "made false and misleading statements and omissions about his investment experience

and funds available to make such an offer, the SEC said in the complaint filed on June 17 in the Texas federal court. The regulator claimed Brown sent Virgin Orbit a fabricated screenshot of his company's bank account claiming it held \$182 million. In reality, it had a balance of less than \$1.

#### Misleading the public

Last year, Brown made an appearance on a TV show wearing a Texas Christian University hat and said he was in final discussions on a deal that would give him control of the British billionaire's struggling satellite company.

Richard

Branson

The sudden appearance of this unknown whiteknight investor led to a surge in Virgin Orbit Shares but also prompted ≥news stories that raised Equestions about Brown. In its complaint, the SEC ≅ accused Brown of misleading the investing public during his television appearance because he "falsely portrayed himself as an experienced venture capitalist" and acted like his offer to buy Virgin Orbit was legitimate.

But afterward, Brown failed to respond to Virgin Orbit's due diligence requests and never funded the deal, according to the regulator.

#### False hope

Branson, who has faced challenges with his space business venture, pumped \$1 billion into Virgin Orbit, which was a Virgin Galactic offshoot that aimed to send small satellites to space on its

LauncherOne rocket. In January 2023, the rocket malfunctioned, causing the loss of all nine satellites on board and dealing a significant blow to the company.

> On March 15, 2023, Virgin Orbit announced that it would pause operations while it conducted "discussions with potential funding sources". Almost a week later, Brown discussed his plans to inject \$200 million into the company. Virgin Orbit's stock rebounded as much as 74 per cent for its biggest intraday gain after facing steep declines.

Bloomberg



### Jay-Z's 'live' hit performance that was 'pre-taped'

It drew one of the biggest roars of the night at the Tony Awards: Alicia Keys was performing a medley from her Broadway musical Hell's Kitchen on June 16 when she walked out of the auditorium and was shown joining Jay-Z on a marble staircase for 'Empire State of Mind', their 2009 love song to New York City.

(Left) Billionaire entrepreneur Jared Isaacman, geoscientist Sian Proctor, bone

cancer survivor Hayley Arceneaux and data engineer Chris Sembroski

A video screen on stage cut to Jay-Z as he performed from the curved marble staircase just outside

the auditorium. Keys was seen joining him.

There was a reason Jay-Z never appeared on the Tony's stage except in video form, though. In a savvy trick of the production, the reunion between two of music's biggest stars was pretaped and carefully edited to seamlessly make it appear part of the live performance, according to two people with knowledge of the telecast preparations who were

not authorised to speak publicly about them.

Some in the audience - who were gathered to celebrate an art form where eight live performances each week is the norm - seemed to think that the performance was unfolding live just outside the auditorium.

But those outside the auditorium quickly realised what was going on • - The New York Times



"I think it's going quote unquote to be inevitable that when people talk about me in 20 or 30 years' time, there will always be that sandpaper scandal."

 DAVID WARNER, cricketer, on the ball-tampering scandal in South Africa in 2018. The Australian opener was commenting on the legacy he will leave behind after his impending retirement from international cricket

The Jay Factor

**NBA FINALS** Brown and Tatum answer

critics while leading Celtics to 18th title

play of a dynamic duo.

In 2008, the Celtics ended a 22-year cham-

pionship drought led by a Big 3. Sixteen

years later, they did it again following the

When Jaylen Brown and Jayson Tatum

were drafted third overall in back-to-back

years in 2016 and 2017, they were almost

instantly branded with the hopes of a

Along the way they've endured criti-

franchise that was desperately chasing

its elusive 18th championship.

cism about their individual play and questions about whether

They answered those questions emphatically on Monday

night, leading to Celtics to a 106-88 Game 5 NBA Finals victory

over the Dallas Mavericks to capture the franchise's 18th

championship, setting it alone among NBA champions.

"Getting drafted, that's something that you dream about. But

this is at the top of the mountain," Tatum said afterward. "To

be able to say we did it, that we came together and we won a

championship. To know that we're going to be engraved in

Tatum and Brown grasped their first Larry O'Brien Trophy

after 107 playoff games together, the most for any duo before

winning a title. It took longer than expected, but Tatum said it

was part of a process he didn't fully understand until celebrat-

ing postgame. "Coming up short and having failures makes

this moment that much better," he said. "Because you know

what it feels like to lose. You know what it feels like to be on the

other side of this and be in the locker room and hearing the

other team celebrating, hearing them celebrate on your home

two players with similar skillsets could co-exist.

history, and it still hasn't like registered."

floor. That was devastating."

Tatum finished with 31 points,

bounds in Monday's win. It is

# Sports World Play®



#### Neeraj Chopra Dazzles with Gold



and world champion javelin throw 83.62 star Neeraj Chopra claimed his maiden gold medal at the Paavo Nurmi Games

competitive action following a month-long break. Chopra who claimed the silver in 2022, produced the winning effort of 85.97m in his third attempt to lead the field for a major part of the competition. The Indian proved himself heads and shoulders above much-hyped 19-year-old German prodigy Max Dehning, who came as the youngest member of the 90m club but finished a disappointing 7th in the eight-strong field. Dehning could not even breach the 80m mark on Tuesday with 79.84m being his best effort. Home favourite Toni Keranen claimed the silver medal with a personal best throw of 84.19m, while his compatriot and 2022 gold-medallist Oliver Helander took the third spot with 83.96m. PTI

on Tuesday. He dominated a stellar field on his return to

#### Gambhir, Raman Interviewed by BCCI's Committee for India Coach Job

Former India openers Gautam Gambhir and W V Raman were on Tuesday interviewed by the BCCI's Cricket Advisory Committee (CAC) for the national team's head coach's position. The interviews took place over a zoom call with Gambhir, Raman and CAC head Ashok Malhotra attending it virtually. "Yes, Gambhir appeared for the interview with the CAC. One round of discussions happened today. There is another round expected tomorrow," a BCCI source told PTI. "Raman was

#### **EURO 2024 TURKEY BEAT GEORGIA 3-1**

interviewed after Gambhir. It was also on zoom." PTI

Turkey beat Euro 2024 debutants Georgia 3-1 on Tuesday in a tightly-contested encounter lit up by two breathtaking Turkish strikes either side of half-time. Mert Muldur gave Turkey a first-half lead with a thunderous volley from the edge of the box. Georges Mikautadze quickly equalised. In the second half, 19-year-old Turkey star Arda Guler whipped in a curling effort and Kerem Akturkoglu added a late third on the counter after Georgia had hit the woodwork. AFP

# German Goldies

Die Mannschaft's three remaining 2014 World Cup winners are leading the hosts' charge for Euro 2024 glory



**EURO**2024

to France at Euro 2016, the Germans have struggled in major tournaments, with two World Cup group stage exits bookending a last 16 elimination by England at Euro 2020.

After a 5-1 romp against Scotland in the tournament opener, their best performance at a major tournament for almost a decade, Germany's golden oldies will be hoping for a successful last dance on home soil.

While the exploits of Jamal Musiala and Florian Wirtz, both 21, stationed either side of the 25-year-old Kai Havertz, have dominated highlights reels, Germany have gone with an experienced squad for the Euros.

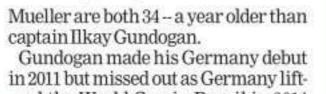


(From left) Manuel Never, Toni Kroos and Thomas Mueller AFP

Germany's squad is the oldest at the tournament, with 10 of the 26 members aged 30 or older. Germany's starting XI against Scotlandon Friday was

the oldest they have fielded at a tournament since Euro 2000, when Lothar Matthaeus led them onto the pitch against Romania. Neuer, 38, is two years older than

With an average age of 28.5, coach Julian Nagelsmann. Kroos and



ed the World Cup in Brazil in 2014 with a back injury. Neuer's first Germany cap was

in June 2009, while Mueller and Kroos made their debuts in the same match nine months later. Kroos, who has confirmed he will end his

career at the end of the tournament, had retired from internationduty in 2021 but came back with a Euro 2024 win in mind. And Kroos has undoubtedly been the most impressive of the three, showcasing his calmness and control against Scotland. Despite being under fire for

some pre-tournament mistakes, Neuer remains a calming presence between the sticks and is still an excellent distributor of the ball. Mueller's playing peak may be behind

him but few are better at bringing a diverse cohort together. When announcing the Euro 2024 squad, Nagelsmann namedMueller"aconnector"who"can link the rappers with the yodellers" in the squad.

#### WATCHOUT! Tonight Croatia v Albania 6:30pm

Germany v Hungary 9:30pm Scotland v Switzerland 12:30am Sony Ten & Sony LIV

#### **Mbappé Sustains Broken Nose**

Kylian Mbappé suffered a broken

nose during France's opening game at the Euros and will have to wear a face mask if he plays on at the tournament. The French Football Federation said Tuesday it had received "positive" news about Mbappé's chances of continuing at Euro 2024 as he'll not need immediate surgery. But it did not specify how long it would be before he is able to play again. "The news is rather reassuring so far as

there are no

planned for

the immediate

operations

future.

As for his

in the rest

of the

it's a bit

participation

tournament,

To French supporters: I'm sorry that Kylian Mbappe was injured from our duel KEVIN DANSO

Austrian player with whom Mbappe collided too early to give a timetable,

federation president Philippe Diallo said. The Federation said Mbappé was treated at a Dusseldorf hospital following France's 1-0 win against Austria on Monday. It said a mask would be made to allow Mbappé to "consider resuming competition after a period devoted to treatment.' "We'll wait until the end of the day to see how things develop. But all in all

I'd say the information was pretty positive," said. AP

#### the third-most points scored by a Celtics player in a Finals clincher behind only John Havlicek (40 vs. Lakers, 1968) and Tommy Heinsohn (37 vs. Hawks, 1957).

Jayson Tatum with

the trophy

points, eight rebounds and six assists. But he earned Finals MVP honour on the heels of a 30-point performance in Game3that gave the Celtics a 3-0



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#### Susceptible Indians, Ominous Aussies as Super 8 Begins India haven't won a global title since the In what now has become almost a ritual

in any cricket showpiece, Australia have swaggered into the Super Eight stage of the T20 World Cup, while West Indies have revelled in home conditions as the race for the semi-finals begins on Wednesday.

Having won the World Test Championship and the 50-overs World Cup in 2023, Australia are hoping to be the first team to hold the global titles in all three formats simultaneously. Four comprehensive victories

in the group matches suggest the Mitchell Marsh-led squad have the form and personnel to achieve that. Familiarity with the slow pitches has struggles in the United States leg

served West Indies particularly well as of the tournament.

the Royman Powell-led side also won all four group matches to breeze into the Super Eight. The Caribbean team did not qualify for

last year's 50-overs World Cup in India but look determined to do well in a format that is their strong suit. India and South

Africa have advanced as the two other teams unbeaten in the group stage though both had their

Rohit

Sharma

2013 Champions Trophy and are naturally keen to end the drought. "There is real keenness in the group to go and do something special," India captain Rohit Sharma said on Tuesday. India will play three Group 1 matches in five days but Rohit

was not worried. "It is going to be a little hectic but we are used to all of this," he said. Defending champions England limped into the

Super Eight and Jos Buttler's team will need vastly-improved performances to grab a semi-final Afghanistan. Reuters WWWWL spot ahead of teams like

#### **How Super Eight Teams** Fared in Group Games TEAM M W L P 4 3 0 7 1.137

4 4 0 8 2.791 4 2 1 5 3.611 4 4 0 8 3.257 AFG 4 3 1 6 1.835 4 4 0 8 0.470 BAN 4 3 1 6 0.616

WATCH OUT! Tonight SOUTH AFRICA VS USA SIR VIVIAN RICHARDS STADIUM NORTH SOUND, ANTIGUA 8pm (Star Sports & Hotstar)

RANKINGS 05 FORM

### MOST NBA TITLES

**18** Boston Celtics 1957, 1959, 1960, 1961, 1962, 1963, 1964, 1965, 1966, 1968, 1969, 1974, 1976, 1981, 1984, 1986, 2008, 2024

17 Los Angeles Lakers 1949, 1950, 1952, 1953, 1954, 1972, 1980, 1982, 1985, 1987, 1988,

2000, 2001, 2002, 2009. 2010, 2020 Golden State Warriors 1947\*, 1956\*, 1975,

11 assists and eight re-

Jaylen Brown

(left) with Jayson

Tatum Getty Images

2015, 2017, 2018, 2022 \*Philadelphia Warriors Chicago Bulls 1991, 1992, 1993, 1996, 1997, 1998

San Antonio Spurs 1999. 2003, 2005, 2007, 2014

### Workers Hurt as Lab Diamond Prices Fall

Nearly 4 lakh workers in Surat face wage delays and job uncertainties as margins shrink in lab-grown diamond biz

Sutanuka.Ghosal @timesgroup.com

Kolkata: Nearly four lakh workers engaged in cutting and polishing of lab-grown diamonds (LGD) in Surat are facing delays in getting their wages and uncertainties about their jobs, with a fall in the prices of these man-made gemstones affecting the revenue of the units Surat employing them.

As LGD prices are falling and export demand is not picking up as expected, wages are getting delayed by 20 days every month, according to the workers' union.

Exports fell in value in 2023 but sanctions on grew in volume, industry executives said. Last calendar year, exports of polished LGDs from India increased more than 50% in volume terms to 6.45 million carats, compared with 4.28 million carats in 2022. This year, volume growth too has slowed down. More than volume, value is falling which is a matter of concern. In 2024, value of lab-grown diamonds has fallen 45% compared

India can produce 16 million carats of LGDs annually.

"Workers in the LGD industry are facing trouble over wages. Wages are being delayed as the LGD manufacturers say prices of LGD are falling rapidly and exports are not picking up the way they had been

projected."

mond Workers Union of Gujarat president Ramesh workers had Zilariya said. "The migrated to workers fear that cutting & there might be job polishing loss if prices do not LGDs after pick up." western

workers are enga-Russia hit ged in diamond exports of trade in Surat, Zilariya said. "Of them 40% are engaged in LGD cutting and polishing.

carats of LGDs." Surat process nine out of every 10

There are now 6,000 LGD reactors

in Surat, churning out 16 million

diamonds found in the world. Ma-

ny workers started working in LGD units after western sanc-Nearly 10 lakh tions on Russian-origin diamonds resulted in a fall in exports of natural diamonds.

In a recent report, Paul Zimnisky, a well-known diamond industry analyst, said LGDs were currently sold at a 90% discount to the prices of natural diamonds, compared with a 10% difference in 2015. Zimnisky estimates sales growth in lab-grown Cutting and polishing units in diamonds to slow to as low as a single digit this year, down from the 20%-

30% when these synthetic diamonds were at the peak of their popularity. Mukesh Shah, founder of Ashth, which cuts and polishes LGDs, said: "A natural diamond of the most popular quality like SL1 or SL2 would cost ₹4-5 lakh per carat. However, a lab-grown diamond of the same quality can be priced between ₹20,000

and ₹25,000 per carat." The price fall has become a major concern for the LGD segment that had expanded capacity in recent years, though the manufacturers ex-

"Initially, production was rising, but the demand had not matched up. People have invested in more machinery in anticipation of future demand ... Ultimately, demand will outgrow production. However, right now, there's a mismatch because production is higher than demand," Shah said. "Some major players are entering the market simply because they see others doing it, but they lack a clear strategy for their products."

While the natural diamond market has regulatory bodies to control marketing and stabilise prices, this market lacks regulation, he said. As a result, there are many players, both big and small, leading to a significant drop in prices. "However, I believe the prices have now reached a low point and may stabilise or start to rise as demand catches up with production," he added.

Disha Shah, founder of DiAi Designs, said prices of diamonds overall, natural or lab-grown, have dropped. "Since supply is unlimited with lab-grown diamonds, many believe the prices may drop further,"

#### SOM DISTILLERIES' STOCK TAKES A HIT OVER ITS ASSOCIATION WITH CHILD LABOUR

# SDBL Child Labour Incident Casts a Cloud over India Inc's Supply Chains

Kiran.Somvanshi @timesgroup.com

ET Intelligence Group: In the first such instance of a listed company found to be engaging in child labour, 58 children with burnt hands were reportedly rescued from a liquor factory of Bhopalbased Som Distilleries & Breweries (SDBL) last week.

The company, with a market cap of around ₹2,400 crore, informed the stock exchanges on Monday evening that the issue is concerning its associate private limited company where the labour is supplied by a contractor who may not have verified the ages of the workers.

The SDBL stock opened 16% down on Tuesday and closed 6.4% lower at ₹116.80.

an instance of child labour in such mining, firecrackers and agricula big, organised setup," said Dhananjay Tingal, executive director of Bachpan Bachao Andolan, the organisation that assisted in the re-

#### Children of the Lesser God

India Inc's assessment of its manufacturing & supply chain regarding child labour Assessment of cos' plants & offices by top 1,062 listed cos 694 cos had disclosed

having assessed 100% of their plants & offices 347 cos had disclosed having not assessed any

scue operation at the SDBL plant in

Listed companies are seldom fo-

und to perpetrate child labour

Data sourced from Prime Database

shows that 36% of value chain on an

Raisen in Madhya Pradesh.

of their plants & offices Source: primeinfobase.com

227 cos did not disclose having assessed their value chain

597 cos disclosed

their value chain

148 cos disclosed

their value chain

having assessed 0% of

having assessed 100%

practices. However, they do get indirectly linked to the practice often through their supply chains. Child labour practices are typically associated with relatively smaller, unorganised players in "This is the first time we have seen sectors such as textiles, carpets, ture where supply chains are complex and difficult to monitor.

average was disclosed to be assessed by the top 1,000 companies for child labour practices, among others.

"If one wants to verify, the evidence

is hard to come by... But when one undertakes field research, one can come to know the incidence of child labour," said Bino Paul, professor at TISS. "In the past, the corporate brand, equipment and design were all integrated under one roof. However, now, all the processes are outsourced, leading to a disintegrated supply chain. A big contractor will outsource more work with pruned margins. A factory inspector cannot

supervise such a disintegrated supply chain where work can also be done in an indoor or home setting involving children. Disintegrated operations with an objective to reduce costs and protect the margins lead to such scenarios," he said.

"There is ample scope for institutions that specialise in ensuring corporate compliance in integrated reporting through their supply chain," Paul added. Some industry insiders said it's difficult to deal with child labour in India because it is linked to poverty.

"Child labour in India is different from what it is in Europe," said a sustainability head of a large business group, who did not wish to be named. "Most children are forced to work due to poverty. And unless the problem of poverty is addressed, it is difficult to eliminate child labour."

Incidentally, SDBL in its FY23 annual report had reported having complied with the Child Labour (Prohibition & Regulation) Act,1986, and not receiving any complaints made by emplovees and workers regarding child labour:

FOR FULL REPORT, GO TO

www.economictimes.com

#### **Former Cricketer Muralitharan to Put** ₹1,400 cr in B'luru **Soft Drink Mfg Unit**



BENGALURU Sri Lanka's cricketing legend Muttiah Muralitharan on Tuesday met Industries Minister MB Patil and discussed

his plans to step up investments in his soft drink manufacturing unit at Badanaguppe industrial area in Chamarajanagar.

Muralitharan, who runs a soft drink business in his country, is expanding his venture with a greenfield unit in Chamarajanagar district at an investment of ₹1,000 crore, said an official statement from the industries department. The former cricket star, the statement added, also told the minister that he remained committed to his project in Dharwad to manufacture beverage cans.

The cricketer turned businessman now wanted to scale up his investments at the Chamarajanagar unit to ₹1,400 crore, the statement said. Tuesday's meeting focused on coordination with Industries department officials to speed up the project.

Principal secretary S Selva Kumar and industries commissioner Gunjan Krishna were present at the meeting. — Our Bureau

### 'WhatsApp Business **Calling Service Won't Disrupt Traditional Toll-free Channels'**

CONTEXTUAL CALLING To offer businesses a new channel to resolve customer gueries faster

Himanshi.Lohchab @timesgroup.com

Mumbai: WhatsApp's move to introduce calling for businesses is unlikely to dent traditional telecom voice calling channels in a major way since it would focus on "contextual calling" and won't disrupt the toll-free customer services operated by large enterprises, communications sector experts said. In fact, this would add another

service channel for businesses to resolve customer queries faster and convert more leads, they said. Contextual calling means that the called party/business will be aware of the context of the caller's query based on the active

chat on WhatsApp. "I don't think WhatsApp voice is going to be a replacement for regular PSTN (publicly switched telephone network) calling," said Anil Kumar, chief technology officer at Exotel, one of the leading provi-

ders of enterprise voice solutions. This is because telecom calling is ubiquitous across all phone devices and reaches 1.1 billion charge, etc. where currently a users, unlike WhatsApp whose call quality depends on data networks and can access only 500

million-odd users. Therefore, IVR (interactive voice response), outbound calling, and other customer services telephony via contact centres shall continue to dominate, especially with the telecom regulator's efforts to introduce new numbering series for the purpose, Kumar said.

"The biggest advantage with WhatsApp is the ability to converge multiple mediums and rich features onto a single channel. For instance, if I am chatting with a business on WhatsApp, I don't have to go look up a number to call," he said.

business calling platform is built on top of peer-to-peer calling. "We believe this feature will be extremely beneficial for customers when they have complicated travel requests or want to discuss opening a new account with a bank," a WhatsApp spokesperson said.

just the way businesses have done Aniketh Jain, founder of customer communications startup Fyno, said: "WhatsApp wants to mawww.economictimes.com ke inbound calling more efficient

#### Taking a Call

Earlier in June, WhatsApp opened its Business Calling API in India, Indonesia, Brazil and Mexico

Enterprises in these countries can enable calling and messaging in one chat thread While it has started registering cos for Beta testing the feature, it is expected to go live,

Separately, on Friday, WhatsApp announced screen sharing with audio feature, which could unlock new ways to resolve customer queries, especially for small businesses

early next year

for simple queries which could be credit card payments, FasTag reuser has to go through a long IVR process. With the kind of innovation happening with AI in customer services, voice chatbots and WhatsApp calling can unlock new userjourneys, especially for small businesses, which were not possible with IVR or PSTN calling."

The quality of data networks would be the prime factor that would determine businesses' dependency on WhatsApp calling services, Jain added.

Digital lending startup Velocity, which has developed a fully autonomous customer service voice bot, said 60-70% of customer service calls involve basic follow-ups and query resolution, "which can actually be made 10x better using Meta-owned WhatsApp said its GenAI". "Integrating this with WhatsApp could further bring synergies and fasten our data collection process," said Saurav Swaroop, co-founder and CTO at Velocity. Contact centre companies said they are looking to integrate an omnichannel strategy for calls

> for messaging. FOR FULL REPORT, GO TO



#### STARTUPS BRIDGE TRADITION & MODERNITY

## Ethnic Wear Now in GeNext Closets... and VC Portfolios

wear brand" to target the Gen Z audien-

ce. Nearing market saturation in urban

areas, it also expects to derive growth

primarily from tier II and smaller towns.

Launched in 2014, the company clocked

₹500 crore revenue last fiscal and aims to

would be a market but so many wear a sa-

ree now," said Sujata

Biswas, cofounder of

Mumbai-based Suta.

The bootstrapped fas-

reach ₹1,000 crore by the end of FY26.

New-age garments brands draw in venture money amid increasing interest from young employees

#### Pranav Mukul

New Delhi: New-age ethnic garments brands are venture investors' latest pick spurred by an uptick in business as Gen Z employees develop a penchant for formal ethnic wear, be it sarees or kurtas. In May, Libas raised ₹150 crore (\$18 million) from ICICI Venture, while Bengaluru-based Koskii secured ₹61 crore (\$7 million) from Baring Private Equity last

year. Several other Indian clothing-focu- customers for Suta, the sed new-age internet firms are also on 18-25 years segment is the radar of venture funds, multiple in- also witnessing rapid dustry executives told ET. Libas founder and chief executive Sid- hing styles are gaining

**Local Flavour** ₹30,000-

35,000 cr

wear segment



hant Keshwani said the Noida-based traction among younger ₹1,000 cr | ₹100 cr revenue target for fast fashion brand Libas

'CLOSING'

TIME FOR MANY

RETAILERS

PAGE 5

FY25 with ₹100 crore.

the largest cohort of

also on in FY26 soon

company has repositioned itself from people, she said. Suta has 10 offline stobeing an ethnic wear brand to an "Indian res too.

> Another such startup is Gurgaon-based urban ethnic lifestyle brand Truebrowns, which was founded by Udita Bansal and acquired by ecommerce rollup company Goat Brand Labs.

Chennai-based Fashor is also nearing the \$100-crore revenue mark for FY25. "We never thought Gen Z consumers The startup is part of the portfolio of Sprout Venture Partners, which focuses on early-stage venture capital.

#### Pushing Offline Too ▶> 11



**LOVE FOR GENTLEMAN'S GAME FLIES OUT ON H-1B VISA** 

### IT Engineers a Cricket Craze in US

Industry bowls over a nation that's just starting to embrace the sport Sameer.Bakshi @timesgroup.com North America. Bengaluru: Indian IT professionals are becoming the ambassadors of cricket York, said that sporting events like the T20 in the United States with a significant proportion of the diaspora working for the and employees are interested in attending IT industry whose largest market is the US. An array of companies including Cognizant, ServiceNow and **USA** Cigniti, are playing hosts to clients and cricket and it is no different in the US. partners during the T20 world Cup matches. From owning cricknity for the Indians in the US to get a et franchises, to sponsoring leaguchance to witness a world cup." @ORACLE Congrats @USACricket on a historic

result! Proud of the team and our very own engineering and cricket star@Saurabh Netra #T20WorldCup

es and even playing matches, the Indian IT industry is playing a historic role in the spreading of the gentleman's game in

Peeyush Dubey, Chief Marketing Officer, Tech Mahindra, who lives in New World Cup are a big draw for corporate India. "Many of our customers, partners, and leveraging such platforms for networking and team-strengthening activities." A senior employee at Cognizant told ET that Indians everywhere love and discuss "For Indian matches there is a craze for tickets. It's a once-in-a-lifetime opportu-

"There were some instances where we have invited clients to our special reserved boxes to watch the cricket games in the World Cup," he added.

Playing Front and Centre ▶ 11



#### **Dumping Duty Hurting IT PLI Beneficiaries**



Companies making IT hardware under

the production-linked incentive (PLI) scheme are hurt by an anti-dumping duty on bare printedcircuit boards (PCBs) that, many executives said, is making products globally uncompetitive. Subhrojit Mallick reports. ▶▶ 12

#### **Online Gaming** Cos may Get **Retro Tax Relief**



In what could bring relief to

the online gaming sector, a key panel under the GST Council has mooted amendment to the GST Act to quash retrospective tax demands. The Council at its meeting on June 22 could take a call on the recommendation. >> 11

#### Wage Woes for Surat LGD Workers



With prices of lab-grown

diamonds

falling and export demand not picking up, wages of Surat workers engaged in cutting and polishing are getting delayed by 20 days every month, as per the workers' union. Sutanuka

Ghosal reports. ▶▶ 16

**ELECTION YEAR SPECIAL** 

# Undocumented Spouses of US Citizens Get Biden Ki Guarantee

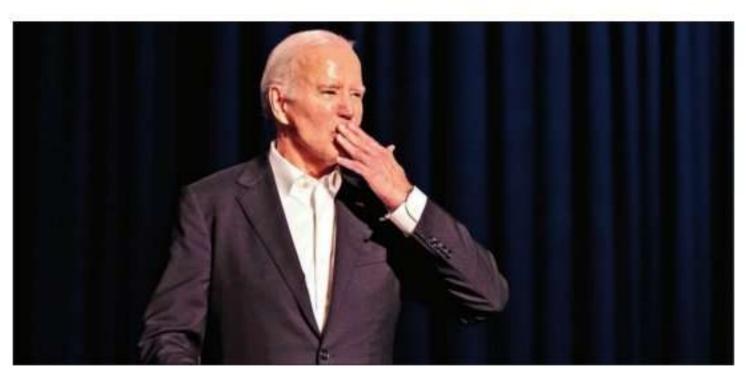
500,000 immigrants to be shielded from deportation, will get pathway to work, citizenship with new policy

S President Joe Biden on Tuesday announced sweeping new protections for hundreds of thousands of immigrants who have been living in the US illegally for years but are married to American citizens.

Under the new policy, some 500,000 undocumented spouses will be shielded from deportation and given a pathway to citizenship and the ability to work legally in the US. It is one of the most expansive presidential actions to protect immigrants in more than a decade.

The decision comes as Biden tries to strike a balance on one of the most dominant political issues in 2024. Aware that many Americans want tougher policies on the border, Biden just two weeks ago announced a crackdown that suspended longtime guarantees that give anyone who steps onto US soil the right to seek asylum here.

Almost immediately after he issued that order, White House officials began privately reassuring progressives that the president would also help undocumented imyears, according to people familiar with ach to immigrants. the conversations, who spoke on the con-



#### Pro-Trump Groups Outspend Pro-Biden Counterparts

Washington: Outside groups supporting Donald Trump's presidential bid have spent significantly more money in recent months than groups that are working to re-elect President Joe Biden, according to a Reuters analysis of campaign finance records. Pro-Trump spending groups have spent more than \$25 million since Trump clinched the nomination on March 6, Federal Election Commission records show, compared to more than \$15 million spent by Biden's allies during the same time. Reuters

Tuesday's move could help Biden address some of the blowback that his asylum restrictions elicited among members of his progressive base, who have accused the White House of betraying campaign migrants who had been in the nation for promises to enact a more humane appro-

The new benefits for undocumented spo- untries to complete the process for a green dition of anonymity to describe private uses will not take effect immediately; se- card. That means long separations from nior Biden administration officials said their spouses and families. NYT

they expected the program to launch by the end of the summer. Those eligible will then be able to apply for the benefits.

Marrying an American citizen generally provides a pathway to US citizenship. But people who crossed the southern border illegally must return to their home co-

### Al High! Nvidia is World's Most Valuable Co With \$3.3 T M-cap

Nvidia's relentless rally has propelled the semiconductor giant's market capitalisation over its mega-cap tech peers, helping it clinch the title of the world's most-valuable company as the artificial intelligence wave continues.

Shares rose as much as 3.4% to about \$3.3 trillion on Tuesday, catapulting it over Microsoft and Apple. The top stocks have jockeyed all month for the pole position, with Nvidia going past its peers.

Earlier in the month, Nvidia capped Apple by market value for the first time since 2002, and the two went back and forth in rankings in recent days. Last week, Apple also overtook Microsoft to trade in the top spot briefly.

The ranking is yet another reminder that AI is the top focus of many investors. Nvidia is seen as the biggest and earliest beneficiary of the technology as it dominates the market with its highly sought-after chips that help power data centers running complex computing tasks required by Al applications. Demand for its H100 accelerators are surging and helped drive the chipmaker's sales up by more than 125% last year.

Microsoft, for its part, is also seen as an early AI winner given its investment and partnership with OpenAI, which created ChatGPT. And, this week, Apple shares rallied after the iPhone maker finally unveiled its plan for using the technology, ap-

long last.

MIDIA Shares rose as much as 3.4% on Tuesday, catapulting **Nvidia over** Microsoft and Apple

"We believe over the next year the race to \$4 Trillion Market Cap in Tech will be front and center between Nvidia, Apple, and Microsoft," Daniel Ives analyst at Wedbush Securities wrote in a note. Investors and Nvidia Chief Executive Offi-

peasing investors at

cer Jensen Huang argue that Nvidia is more than a chipmaker. "They're not just selling chips, they're selling systems," Michael Lippert, vice president and portfolio manager at the Baron Capital, said in an interview, pointing to the company's proprietary software and

development ecosystem. Bloomberg 

#### **ALASKA AIRLINES' MID-AIR EMERGENCY**

### Boeing may have Installed Faulty Parts: Whistleblower

manufacturer.

complaint by Boeing inspector Sam Mohawk with the Occupational Safety and Health Administration and were made public by a US Senate subcommittee on Tuesday in a memo to members.

claims after receiving the document late on Monday.

A Boeing quality inspector alleged that As of last year, Boeing had lost as many the planemaker mishandled and lost as 400 faulty 737 Max aircraft parts and track of hundreds of faulty deleted records for many of those from parts, some of which he said an internal cataloging system, accor-

may have been installed on ding to the complaint. new 737 Max planes, the latest So-called non-conforming parts are darevelation by a whistleblower maged or inadequate components that pointing out possible misconduct at the are supposed to be tracked, disposed of or repaired, with meticulous records to The claims were detailed in a June 11 ensure they aren't used in the aircraft manufacturing process

Mohawk also claimed that Boeing "intentionally hid" improperly stored nonconforming parts — including large components such as rudders and flaps -The airlines said that it's reviewing the from the US Federal Aviation Administration ahead of an on-site inspection.

Bloomberg

#### IT'S A SMALL WORLD

#### **US Retail Sales Miss Expectations in May**

Washington: US retail sales increased less than expected in May in May as lower prices for gasoline and motor vehicles weighed on receipts at service stations and auto dealerships. Retail sales rose 0.1% last month after a downwardly revised 0.2% drop in April, the Commerce Department's Census Bureau said on Tuesday. Retail sales were earlier reported to have been unchanged in April. Reuters

#### **UN: Global Aid Faces** \$40.8 B Shortfall

The UN rights chief said on Tuesday that humanitarian aid faced a \$40.8-billion funding shortfall across the globe, leaving appeals funded just 16.1 percent on average. "Contrast this with the almost \$2.5 trillion in global military expenditure in 2023, a 6.8 percent increase in real terms from 2022," Volker Turk told the opening of a United Nations Human Rights Council session. AFP

#### 'France Now Europe's Least Favoured Mkt'

The fallout from President Emmanuel Macron's decision to call a snap election has made French stocks the least popular in Europe, according to a Bank of America survey. Investors were more likely to be underweight French equities than any others in Europe over the coming 12 months, according to the bank's latest poll of fund managers in the region. Bloomberg

#### Same-sex Marriages Get Thailand Senate's Nod

Bangkok: Thailand's Senate voted overwhelmingly on Tuesday to approve a bill that would legalise same-sex marriage, clearing the last hurdle for the country to become the first in Southeast Asia to enact such a law.

Thailand will become the third Asian country, after Taiwan and Nepal, to allow same-sex marriage. The bill had sailed through the House of Representatives in April. AP

#### **BoJ Chief Ueda Signals Rate Hike Next Month**

Tokyo: Bank of Japan governor Kazuo Ueda said the central bank could raise interest rates next month depending on the economic data available at the time.

"There's a chance we could raise interest rates at our next policy meeting, depending on economic, price and financial data and information available at the time." Reuters

### 'US Wants to Avoid Greater War Along Lebanon-Israel Border'

Beirut: The United States is trying to averta greater war between Israel and Lebanon's Hezbollah movement, US envoy Amos Hochstein said on Tuesday, following an escalation in cross-border fire between the foes along Lebanon's southern frontier.

Iran-backed Hezbollah has been trading fire with Israel for the last eight months in parallel with the Gaza war. Last week, the group fired the largest volleys of rockets and drones of the hostilities so far at Israeli military sites, after an Israeli strike killed the most senior commander yet.

Hochstein, special envoy to US President Joe Biden, said he had been dispatched to Lebanon immediately following a brief trip to Israel because the situation was serious. "We have seen an escalation over the last few weeks. And what President Biden wants to do is avoid a further escalation to a greater war," Hochstein said on Tuesday.

He had met with the head of Lebanon's army earlier on Tuesday morning and spoke to reporters following a meeting with parliament speaker Nabih Berri, who heads the armed Amal movement, which is allied to for its life." Hezbollah and has also fired rockets on Israel in recent months.

matic efforts to secure a negotiated end to the hostilities along Lebanon's border. Hezbollah says it will not halt its attacks unless there is a ceasefire in the Gaza Strip.

GIVE ME TOOLS, WILL FINISH THE JOB: BIBI Meanwhile, on Tuesday, Israeli Prime Minister Benjamin Netanyahu said the US we'll finish the job a lot faster." Agencies



We have seen an escalation over the last few weeks. And what President Biden wants to do is avoid a further escalation

AMOS HOCHSTEIN United States Envoy

must keep supplying weapons for its war against Hamas, accusing Biden of withholding arms as the country is "fighting

In an English-language video statement, Netanyahu said he told US Secretary of The US and France are engaged in diplo- State Anthony Blinken during his visit to Israel last week that he appreciates Washington's support but that it's "inconceivable" any weapons or ammunition have been withheld in the past few months.

"During World War II, Churchill told the US: give us the tools, we'll do the job," Netanyahu said. "And I say, give us the tools and